



Le Sueur County, MN

Tuesday, February 26, 2019

Board Meeting

Item 4

9:30 a.m. Jeff Neisen, IT Director (5 min)

Staff Contact:



February 20, 2019

A Proposal for

LE SUEUR COUNTY

Jeff Neisen
jneisen@co.le-sueur.mn.us

Prepared By

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Document Number: 034685

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Le Sueur County - Fiber Switch/MSA SAN Options



Prepared by:

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doug.doyle@marconet.com

Prepared for:

LE SUEUR COUNTY
88 S PARK AVE
LE CENTER, MN 56057
Jeff Neisen
507.357.8101
jneisen@co.le-sueur.mn.us

Quote Information:

Quote #: 034685
Version: 2
Date Issued: 02/20/2019
Expiration Date: 02/15/2019

■ Fibre Channel Switch and Cables

Description	Price	Qty	Ext. Price
HPE StoreFabric SN1000Q 16GB 2-port PCIe Fibre Channel Host Bus Adapter - 2 x LC - PCI Express 3.0 x4 - 16 Gbit/s - 2 x Total Fibre Channel Port(s) - 2 x LC Port(s) - Plug-in Card	\$1,834.98	3	\$5,504.94
FIO SN6010C 12PT 16GB FC SWCH	\$3,540.06	2	\$7,080.12
HPE StoreFabric C-Series 16 Gb Fibre Channel SW SFP+ Transceiver - For Data Networking, Optical Network - 1 x Fiber Channel16	\$261.62	10	\$2,616.20
10ft Cat6 Gigabit Snagless Molded Patch Cable RJ45 - Orange	\$10.90	4	\$43.60
2M 10Gb Duplex Multimode 50/125 OM3 - LSZH Fiber Patch Cable (LC/LC) - Aqua, (6-ft.)	\$20.24	10	\$202.40
3M 10Gb Duplex Multimode 50/125 OM3 - LSZH Fiber Patch Cable (LC/LC) - Aqua, (10-ft.)	\$0.00	4	\$0.00

Subtotal: \$15,447.26

SAN Optics and Cables

Description	Price	Qty	Ext. Price
Cisco 10GBASE-SR SFP+ Module for MMF - For Data Networking, Optical Network - 1 x 10GBase-SR - Optical Fiber - 1.25 GB/s 10 Gigabit Ethernet10	\$700.00	4	\$2,800.00
10ft Cat6 Gigabit Snagless Molded Patch Cable RJ45 - Orange	\$10.90	2	\$21.80
3M 10Gb Duplex Multimode 50/125 OM3 - LSZH Fiber Patch Cable (LC/LC) - Aqua, (10-ft.)	\$0.00	4	\$0.00

Subtotal: \$2,821.80

Marco Professional Services

Description	Price	Qty	Ext. Price
Marco - T&M - Professional Services - To be billed on a time and materials basis 4-8 Hours Estimate for FC/Data Switch	\$200.00	8	\$1,600.00
Marco - T&M - Professional Services - To be billed on a time and materials basis, 27-33 Hours Estimate for MSA, VMware & Replication	\$175.00	33	\$5,775.00
Marco - T&M - Professional Services - To be billed on a time and materials basis, 2-4 Hours for Client Integration Specialist	\$125.00	4	\$500.00

Subtotal: \$7,875.00



Quote Summary - One-Time Expenses

Description	Amount	
Fibre Channel Switch and Cables	\$15,447.26	
SAN Optics and Cables	\$2,821.80	
Marco Professional Services	\$7,875.00	
Total:		\$26,144.06

Payment Terms:

Payment terms are net 15 days from date of Invoice. For orders over \$25,000, we require a twenty-five percent down at time of order. All Software and Hardware are invoiced at the time of delivery to the customer. Professional Services are due upon completion of the engagement or with progress billing as laid out in the scope of services.

Warranty:

Your equipment is covered by its respective manufacturer warranties. Please consult the warranty documentation that accompanies the product for details. Any charges from the manufacturer are the sole responsibility of the customer (including, but not limited to, shipping, travel and/or labor charges). Marco can provide assistance with the processing of these warranties for a processing fee. Optional contracts or warranty enhancements are available for an additional fee at the time of purchase.

Returns:

Upon receipt of merchandise, make sure specifications are correct before opening or marking merchandise. If you need to make a return to Marco, you must: Request to return the UNOPENED merchandise within fifteen (15) days; Product must be returned in the original undamaged/unmarked box; Recognize that special or custom orders are non-returnable; Merchandise can be subject to restock fees and/or denial of return. – For Marco's Complete Return Policy, please refer to: <http://www.marconet.com/support/request-return/return-policy/>

Tax, Shipping, Errors:

Taxes, shipping, handling and other fees may apply where applicable. We reserve the right to cancel orders arising from pricing or other errors.

Marco Technologies, LLC

LE SUEUR COUNTY

Signature: _____
Name: _____
Title: _____
Date: _____

Signature: _____
Name: Jeff Neisen
Date: _____
PO Number: _____



QUOTE

CPS Technology Solutions

DATE: FEBRUARY 22, 2019

3949 County Road 116
Hamel, MN 55340
Phone 763-278-9605
jpersson@cpsts.com

EXPIRATION DATE: MARCH 22, 2019

To Jeff Neisen
Le Sueur County
88 South Park Ave.
Le Center, MN 56057
507-357-8101

SALESPERSON	JOB	PAYMENT TERMS
JP	PTF Updates	Due on receipt

QTY	DESCRIPTION	UNIT PRICE	LINE TOTAL
1	PTF Updates-Production	\$1500.00	\$1500.00
1	PTF Updates-DR	\$1250.00	\$1250.00
SUBTOTAL			\$2750.00
SALES TAX			
TOTAL			\$2750.00

To accept this quotation, sign here and return: _____

Thank you for your business!

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