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# Le Sueur County, MN

Tuesday, December 18, 2018

Board Meeting

## Item 4

**5:15 p.m. Jeff Neisen, IT Director (10 min)**

*RE: IT Purchase-- Software/Hardware Justice Center*

Staff Contact:

		Items for Purchase	
SAN		Total	
	SHI	\$54,753.00	\$109,506.00
	Marco	\$99,621.00	\$99,621.00
DataCenter	SHI		\$8,034.00
	Marco		\$10,176.00
VMWare	SHI		\$4,848.00
	Marco		\$5,272.00
VeeamBackup	SHI		\$17,044.00
FireWall	ITSavvy		\$7,060.00
Mitel Phones License	Marco	\$108.50	\$5,425.00
Mitel Phones	Marco	\$257.30	\$12,865.00



IT PRODUCTS TECHNOLOGY SOLUTIONS PEACE OF MIND®

ITsavvy LLC  
 313 South Rohlwing Road  
 Addison, IL 60101  
 www.ITsavvy.com

Quote Details	
<b>Quote #:</b>	3177249
<b>Date:</b>	12/18/2018
<b>Payment Method:</b>	Net 30 Days
<b>Client PO#:</b>	
<b>Cost Center:</b>	
<b>Shipping Method:</b>	Ground

**Bill To:**  
 ACCT #: 574110  
 Le Sueur County  
 Accounts Payable  
 88 S Park Ave  
 Le Center, MN 56057  
 United States  
 507-357-8286

**Ship To:**  
 Le Sueur County  
 Jeff Neisen  
 88 S Park Ave  
 Le Center, MN 56057-1658  
 United States  
 507-357-8286

**Client Contact:**  
 Jeff Neisen  
 (P) 507-357-8286  
 jneisen@co.le-sueur.mn.us

**Client Executive:**  
 Jason Hawkins  
 (P) 630.396.6318  
 (F) 630.396.6322  
 jhawkins@ITsavvy.com

**Description:** Watchguard M500 w/ 3yr Basic Security Suite

Item Description	Part #	Tax	Qty	Unit Price	Total
1 <b>WatchGuard Firebox M500</b> Security appliance - with 3 years Basic Security Suite - 8 ports - GigE - 1U Manufacturer Part #: WGM50033	16239216	Y	1	\$7,060.00	\$7,060.00

Fair Market Value		\$1 Buy Out	
3 Year FMV / Year	5 Year FMV / Year	3 Year \$1 / Year	5 Year \$1 / Year
\$2,336.85	\$1,565.86	\$2,550.03	\$1,608.30

Lease prices listed above are estimates. They apply for Public School and Municipal Entities only. They are based upon individual credit review and approval. Your final rates will be determined after credit review.

Subtotal: \$7,060.00  
 Shipping: \$0.00  
 Tax: Exempt  
**TOTAL: \$7,060.00**

ITsavvy is always looking to deliver the lowest cost possible to our clients. This results in fluctuating prices that you will find are lower more often than not. However, prices are subject to increases without notice in the event of a manufacturer or distributor price increase. Available inventory is subject to change without notice. This document is a quotation only and is not an order or offer to sell.

We do accept credit cards for payment. However, if the credit card is provided after the order has been invoiced there will be a charge of 3% of the total purchase.

Unless specifically listed above, these prices do NOT include applicable taxes, insurance, shipping, delivery, setup fees, or any cables or cabling services or material.

All non-recurring services are 50% due upon signing of contract, 40% due upon delivery of equipment, balance due upon install.

ITsavvy's General Terms and Conditions of Sale, which can be found at [www.ITsavvy.com/termsandconditions](http://www.ITsavvy.com/termsandconditions), shall apply to and are incorporated into all agreements with Client, including all Orders.

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Date: \_\_\_\_\_



Pricing Proposal  
 Quotation #: 16400176  
 Created On: 12/13/2018  
 Valid Until: 12/31/2018

**County of Le Sueur**

**Inside Account Executive**

**Jeff Neisen**

88 South Park Avenue  
 Le Center, MN 56057  
 United States  
 Phone: 507.357.2251 ext 286  
 Fax:  
 Email: jneisen@co.le-sueur.mn.us

**David Vieira**

290 Davidson Ave.  
 Somerset, NJ 08873  
 Phone: 732-652-7647  
 Fax: 732-564-8078  
 Email: David\_Vieira@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 VBR ENT UPG FROM VBE ENT 2SOCKET BNDL PUBLIC SECTOR Veeam Software - Part#: P-VBRENT-VS-P0000-UB <b>Note:</b> For Renewal until March 3 2022	3	\$910.00	\$2,730.00
2 ANNUAL BASIC MNT RNWL VBR ENT Veeam Software - Part#: V-VBRENT-VS-P01AR-00 <b>Note:</b> For Renewal until March 3 2022	6	\$320.00	\$1,920.00
3 ADDL 2YR PROD 24/7 MNT PREPAID FOR VBR ENT INCL 1ST YR 24/7 UPLIFT Veeam Software - Part#: V-VBRENT-VS-P02PP-00 <b>Note:</b> For Renewal until March 3 2022	10	\$745.00	\$7,450.00
4 VBR ENT PUBLIC SECTOR Veeam Software - Part#: P-VBRENT-VS-P0000-00 <b>Note:</b> For Renewal until March 3 2022	4	\$1,137.00	\$4,548.00
5 MONTHLY PROD 24/7 MNT RNWL INCL 24/7 UPLIFT VBR ENT Veeam Software - Part#: V-VBRENT-VS-P0PMR-00 <b>Note:</b> For Renewal until March 3 2022	12	\$33.00	\$396.00
		Subtotal	\$17,044.00
		Total	\$17,044.00

**Additional Comments**

Veeam has a no returns policy.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.  
 TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0



Pricing Proposal  
 Quotation #: 16405560  
 Created On: 12/14/2018  
 Valid Until: 1/13/2019

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## County of Le Sueur

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## Inside Account Executive

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### Jeff Neisen

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### David Vieira

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 Email: David\_Vieira@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 VMware vSphere Standard - (v. 6) - license - 1 processor VMware - Part#: VS6-STD-C	4	\$902.00	\$3,608.00
2 VMware Support and Subscription Production - Technical support - for VMware vSphere Standard Edition (v. 6) - 1 processor - emergency phone consulting - 1 year - 24x7 - response time: 30 min VMware - Part#: VS6-STD-P-SSS-C	4	\$310.00	\$1,240.00
		Subtotal	\$4,848.00
		Total	\$4,848.00

### Additional Comments

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Please note the following:

- 1) VMware EULA -- [VMware EULA](#)
- 2) VMware Does Not offer a standard return policy
- 3) Service offerings are non-refundable
- 4) PSO Credits are only active for 1 Year

1. By issuing a purchase order or acknowledging this quote, when applicable, Customer certifies that employees at each of their locations adhere to all applicable export and re-export control laws and regulations covering the distributed products purchased and/or received by the Customer.
2. By issuing a purchase order or acknowledging this quote, and when applicable, Customer understands that the commodities, software and/or technology ("Items") it purchases or receives under this quote may be subject to export, re-export, or other restrictions. Customer agrees to comply with all applicable laws and regulations relating to the export and re-export of such Items obtained by Customer.

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 TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

# Le Sueur County - VMware vsphere



**Prepared by:**  
**Marco - Mankato**  
 Doug Doyle  
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 doug.doyle@marconet.com

**Prepared for:**  
**LE SUEUR COUNTY**  
 88 S PARK AVE  
 LE CENTER, MN 56057  
 Jeff Neisen  
 507.357.8101  
 jneisen@co.le-sueur.mn.us

**Quote Information:**  
**Quote #: 032394**  
 Version: 2  
 Date Issued: 12/18/2018  
 Expiration Date: 01/16/2019

## VMware Vsphere with 1 Year Production Support

Description	Price	Qty	Ext. Price
VSPHERE 6 STD FOR 1 PROC	\$995.00	4	\$3,980.00
VMware Production Support & Subscription - 1 Year - Service - 24 x 7 x 30 Minute - On-site - Technical - Electronic Service - Emergency Phone Support	\$323.00	4	\$1,292.00
<b>Subtotal:</b>			<b>\$5,272.00</b>



Pricing Proposal  
 Quotation #: 16402421  
 Created On: 12/13/2018  
 Valid Until: 1/12/2019

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**Inside Account Executive**

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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 PROSUPPORT PLUS HARDWARE SUPPORT Dell - Part#: M-PSP-HWE-004	1	\$12,498.00	\$12,498.00
2 PDP ONSITE BASE PLUS IMPLEMENTATION Dell - Part#: PS-PDP-UXIMBPOS	1	\$7,588.00	\$7,588.00
3 30DAYPOSTDEPLOYASSIST UNITY Dell - Part#: PS-PDP-P30UNITY	1	\$227.00	\$227.00
4 UNITY PRODEPLOYPLUS TRACKING Dell - Part#: PS-PDP-UNYTRACKING	1	\$0.00	\$0.00
5 1 TRAINING CREDIT VALID 1YR (PDP) EMC - Part#: CE-PDPTC0001	800	\$2.00	\$1,600.00
6 UNITY 300 2U DPE 25X2.5 DRIVE FLD RCK Dell - Part#: D31D24AF25	1	\$5,248.00	\$5,248.00
7 UNITY 25 DRIVE DPE FLD INSTALL KIT Dell - Part#: D31DEMCK25KIT	1	\$0.00	\$0.00
8 HARDWARE INSTALLATION Dell - Part#: PS-BAS-UXHWIN	1	\$1,787.00	\$1,787.00
9 UNITY 4X10GB SFP ISCSI/ETH CONNECTION Dell - Part#: D3SFP10I	1	\$0.00	\$0.00
10 UNITY 6TB NLSAS 15X3.5 DRIVE EMC - Part#: D3-VS07-6000	9	\$969.00	\$8,721.00
11 UNITY 3U 15X3.5 DRIVE DAE FLD RCK Dell - Part#: D3123F	1	\$1,155.00	\$1,155.00

12	UNITY 1.8TB 10K SAS 25X2.5 DRIVE EMC - Part#: D3-2S10-1800	10	\$703.00	\$7,030.00
13	UNITY SYSPACK 6X1.8TB 10K SAS 25X2.5 Dell - Part#: D3SP-S6X1800-10K	1	\$4,213.00	\$4,213.00
14	UNITY 400GB FAST CACHE 25X2.5 DRIVE EMC - Part#: D3FC-2S12FX-400	3	\$1,136.00	\$3,408.00
15	ADD HOST SMALL Dell - Part#: PS-BAS-UXADHSM	1	\$1,278.00	\$1,278.00
16	UNITY 300 BASE SOFTWARE+ D@RE=IC Dell - Part#: 458-001-839	1	\$0.00	\$0.00
17	PROSUPPORT PLUS SOFTWARE SUPPORT Dell - Part#: M-PSP-SWE-004	1	\$0.00	\$0.00
18	STORAGE M&R FOR UNITY=IC Dell - Part#: 458-002-287	1	\$0.00	\$0.00
19	PROSUPPORT W/MISSION CRITICAL-SOFTWARE Dell - Part#: M-PSM-SWE-005	1	\$0.00	\$0.00
20	STORAGE M&R FOR UNITY LIC=IC Dell - Part#: 456-113-338	1	\$0.00	\$0.00
21	APPSYNC BASIC FOR UNITY 300 =IC Dell - Part#: 458-001-425	1	\$0.00	\$0.00
22	PROSUPPORT W/MISSION CRITICAL-SOFTWARE Dell - Part#: M-PSM-SWE-004	1	\$0.00	\$0.00
23	APPSYNC BASIC FOR UNITY 300 =IC Dell - Part#: 456-109-802	1	\$0.00	\$0.00
24	RP BASIC FOR UNITY 300/300F/350F =IC Dell - Part#: 458-001-374	1	\$0.00	\$0.00
25	PROSUPPORT W/MISSION CRITICAL-SOFTWARE Dell - Part#: M-PSM-SWE-004	1	\$0.00	\$0.00
			Subtotal	\$54,753.00
			Total	\$54,753.00

### Additional Comments

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TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0



# Le Sueur County - Storage



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 Jeff Neisen  
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**Quote Information:**  
**Quote #: 032073**  
 Version: 4  
 Date Issued: 12/18/2018  
 Expiration Date: 01/12/2019

**MSA SAN - 58 TB Usable with 800 GB SSD for caching or storage**

Description	Price	Qty	Ext. Price
<b>MSA 2052 SAN Configuration - JC</b>	<b>\$48,827.57</b>	<b>1</b>	<b>\$48,827.57</b>
MSA 2052 SAN DC SFF STOR		1	
MSA 2.4TB 12G SAS 10K 2.5IN 512E HD		21	
HPE 2050 Drive Enclosure - 2U Rack-mountable - 24 x HDD Supported - 24 x SSD Supported - 24 x Total Bay - 24 x 2.5" Bay - 12Gb/s SAS - 12Gb/s SAS		1	
HPE 2.40 TB Hard Drive - SAS (12Gb/s SAS) - 2.5" Drive - Internal - 10000rpm		11	
HPE 800 GB Solid State Drive - SAS (12Gb/s SAS) - 2.5" Drive - Internal		2	
4PK MSA 16GB SW FC SFP XCVR		1	
4PK MSA 10GB SR ISCSI SFP XCVR		1	
Cisco 10GBASE-SR SFP+ Module for MMF - For Data Networking, Optical Network - 1 x 10GBase-SR - Optical Fiber - 1.25 GB/s 10 Gigabit Ethernet10	\$491.60	4	\$1,966.40
<b>MSA 2052 SAN Configuration - CH</b>	<b>\$48,827.57</b>	<b>1</b>	<b>\$48,827.57</b>
MSA 2052 SAN DC SFF STOR		1	
MSA 2.4TB 12G SAS 10K 2.5IN 512E HD		21	
HPE 2050 Drive Enclosure - 2U Rack-mountable - 24 x HDD Supported - 24 x SSD Supported - 24 x Total Bay - 24 x 2.5" Bay - 12Gb/s SAS - 12Gb/s SAS		1	
HPE 800 GB Solid State Drive - SAS (12Gb/s SAS) - 2.5" Drive - Internal		2	
HPE 2.40 TB Hard Drive - SAS (12Gb/s SAS) - 2.5" Drive - Internal - 10000rpm		11	
4PK MSA 16GB SW FC SFP XCVR		1	
4PK MSA 10GB SR ISCSI SFP XCVR		1	

**Subtotal: \$99,621.54**



Pricing Proposal  
 Quotation #: 16405305  
 Created On: 12/14/2018  
 Valid Until: 1/31/2019

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## County of Le Sueur

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## Inside Account Executive

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 Fax: 732-564-8078  
 Email: David\_Vieira@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Microsoft Windows Server 2019 Datacenter - License - 16 cores - Select Plus - Single Language Microsoft - Part#: 9EA-01072 <b>Note:</b> Covers 32 Cores all together.	2	\$4,017.00	\$8,034.00
		Subtotal	\$8,034.00
		Total	\$8,034.00

### Additional Optional Items

Microsoft Windows Server 2019 - License - 1 user CAL - Select Plus - Single Language Microsoft - Part#: R18-05796	1	\$28.00	\$28.00
Microsoft Windows Server 2019 - License - 1 device CAL - Select Plus - Single Language Microsoft - Part#: R18-05795	1	\$22.00	\$22.00

### Additional Comments

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 TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

*The Products offered under this proposal are resold in accordance with the [SHI Online Customer Resale Terms and Conditions](#), unless a separate resale agreement exists between SHI and the Customer.*



# Le Sueur County - Microsoft Windows Server 2019 Datacenter



**Prepared by:**

**Marco - Mankato**

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**Prepared for:**

**LE SUEUR COUNTY**

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LE CENTER, MN 56057  
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**Quote Information:**

**Quote #: 032392**

Version: 2  
Date Issued: 12/18/2018  
Expiration Date: 01/16/2019

**Products**

*\* This Tab Contains Optional Items*

Description	Price	Qty	Ext. Price
Microsoft Windows Server 2019 Datacenter - License - 16 Core - Microsoft Qualified, Volume, Local Government - Microsoft Open License for Government - English - PC	\$5,083.00	2	\$10,166.00
<i>Microsoft Windows Server 2019 Datacenter - License - 2 Core - Microsoft Qualified, Volume, Local Government - Microsoft Open License for Government - English - PC</i>	<i>\$636.00</i>	<i>16*</i>	<i>\$10,176.00</i>

\* Optional Subtotal: **\$10,176.00**

Subtotal: **\$10,166.00**

# Le Sueur County - Mitel Handsets



**Prepared by:**  
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**Quote Information:**  
**Quote #: 030818**  
 Version: 1  
 Date Issued: 12/03/2018  
 Expiration Date: 01/02/2019  
 Special Pricing Program:  
 NJPA

## Budgetary - AMC Transfer

Description	Price	Qty	Ext. Price
Mitel MiVoice 5320e IP Phone - Cable - Desktop, Wall Mountable - VoIP - Speakerphone - 2 x Network (RJ-45) - PoE Ports - SIP Protocol(s)	\$213.90	20	\$4,278.00
Mitel MiVoice 5330e IP Phone - Cable - Desktop, Wall Mountable - VoIP - Speakerphone - 2 x Network (RJ-45) - PoE Ports - SIP, MiNET Protocol(s)	\$257.30	20	\$5,146.00
MiVoice Bus License - Enterprise User	\$108.50	40	\$4,340.00
MITEL AMC ADMIN FEE FOR LICENSE TRANSFER (EDI)	\$1,000.00	1	\$1,000.00

**Subtotal: \$14,764.00**