



Le Sueur County, MN

Tuesday, June 27, 2017

Board Meeting

Item 6

9:50 a.m. Jeff Neisen, IT Director (15 min)

RE: Zix Update/review

Staff Contact: Jeff Neisen



Pricing Proposal
Quotation #: 13680631
Created On: 6/21/2017
Valid Until: 7/21/2017

Le Sueur County

Jeff Neisen
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Inside Account Executive

Stephanie Hawley
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Somerset, NJ 08873
Phone: (732) 652-0332
Fax: (732) 564-8078
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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Fortinet FortiMail 400E - Security appliance - with 1 year FortiCare 8X5 Enhanced Support + 1 year FortiGuard - 4 ports - GigE - 1U - rack-mountable Fortinet - Part#: FML-400E-BDL	1	\$9,768.00	\$9,768.00
2 Fortinet FortiMail 400E - UTM Bundle - security appliance - with 3 years FortiCare 8X5 Enhanced Support + 3 years FortiGuard - 10Mb LAN, 100Mb LAN, GigE - 1U - rack-mountable Fortinet - Part#: FML-400E-BDL-954-36	1	\$12,961.00	\$12,961.00
Subtotal			\$22,729.00
Total			\$22,729.00

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.



Pricing Proposal
Quotation #: 13666193
Created On: 6/20/2017
Valid Until: 7/31/2017

Le Sueur County

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Email: Stephanie_Hawley@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 ZixGateway Virtual Solution Up to 299 users Zix Corporation - Part#: 104201-299-3 Note: **Cost For Year 1**	1	\$6,280.00	\$6,280.00
2 ZixGateway Virtual Solution Up to 299 users Zix Corporation - Part#: 104201-299-3 Note: **Cost For Year 2**	1	\$8,951.00	\$8,951.00
3 ZixGateway Virtual Solution Up to 299 users Zix Corporation - Part#: 104201-299-3 Note: **Cost For Year 3**	1	\$8,951.00	\$8,951.00
Subtotal			\$24,182.00
Total			\$24,182.00

Additional Comments

- SHI International Corp. quote proposal is valid through the expiration date listed above.
- The pricing offered on this quote proposal is based on Net 30 Terms, unless there is an existing agreement between SHI and the customer.
- The Products offered under this quote proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy unless there is an existing agreement between SHI and the Customer.
- All purchase orders or awards received in response to SHI's quotation are subject to SHI's Terms and Conditions of Sale, unless there is an existing agreement between SHI and the Customer.
- Available quantities reflect stock at the time of quotation and are not guaranteed availability at time of order.
- Freight cost, if applicable, is an estimate for planning purposes only and the actual freight amount will be displayed on the final invoice.
- Tax calculation, if applicable, is an estimate for planning purposes only and actual tax will be displayed on the final invoice.
- When issuing a PO to SHI please include applicable Contract Number, if any, SHI Quote Number, End-user Name, Email and Phone Number
- SHI International Corp. is 100% Minority Owned; Woman Owned Business TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is

Jan 3 Pricing	\$34,443.00
Zix	\$34,443.00
Fortimail	\$12,961.00

June Pricing	Zix	\$24,182.00
	Fortimail	\$12,961.00

Budget for 3 years as shown on quote



Pricing Proposal
Quotation #: 12601018
Created On: 11/30/2016
Valid Until: 12/30/2016

Le Sueur County

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Inside Account Executive

Bill Scioscia

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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 ZixGateway Virtual Solution Up to 299 users Zix Corporation - Part#: 104201-299-3 Note: **Cost For Year 1**	1	\$6,280.00	\$6,280.00
2 ZixGateway Virtual Solution Up to 299 users Zix Corporation - Part#: 104201-299-3 Note: **Cost For Year 2**	1	\$9,234.00	\$9,234.00
3 ZixGateway Virtual Solution Up to 299 users Zix Corporation - Part#: 104201-299-3 Note: **Cost For Year 3**	1	\$9,234.00	\$9,234.00
Subtotal			\$24,748.00
Total			\$24,748.00

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.



Pricing Proposal
Quotation #: 12611358
Created On: 12/1/2016
Valid Until: 12/31/2016

Le Sueur County

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Inside Account Executive

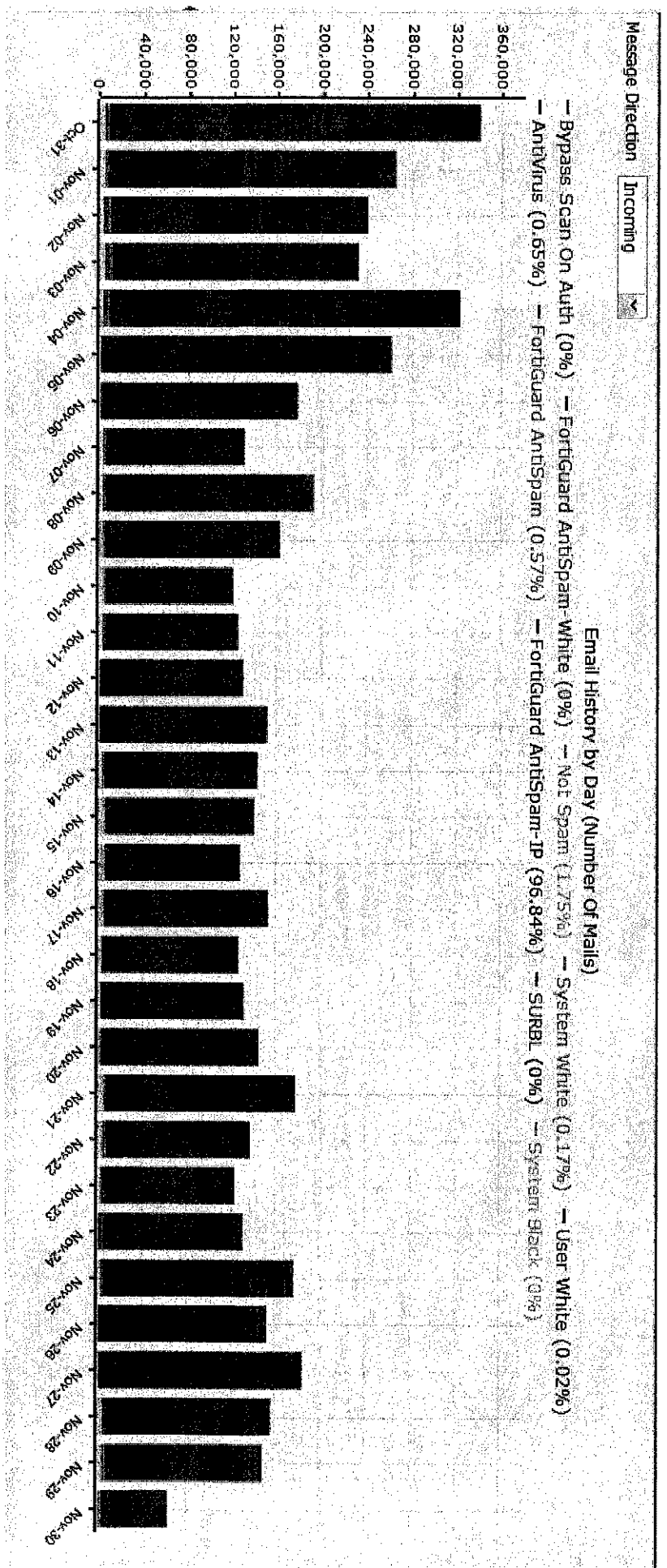
Bill Scioscia

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Email: Bill_Scioscia@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Sophos Cloud Endpoint Advanced - Subscription license (1 year) - 1 user - volume, GOV - 200-499 licenses Sophos - Part#: CEAI1GSAA	277	\$18.00	\$4,986.00
2 Sophos Cloud Endpoint Advanced - Subscription license (3 years) - 1 user - volume, GOV - 200-499 licenses Sophos - Part#: CEAI3GSAA	277	\$35.00	\$9,695.00
Subtotal			\$14,681.00
Total			\$14,681.00

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.





Pricing Proposal
Quotation #: 12624738
Created On: 12/5/2016
Valid Until: 12/31/2016

Le Sueur County

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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Fortinet FortiMail 400E - Security appliance - with 1 year FortiCare 8X5 Enhanced Support + 1 year FortiGuard - 4 ports - 10Mb LAN, 100Mb LAN, GigE - 1U - rack-mountable Fortinet - Part#: FML-400E-BDL	1	\$8,766.00	\$8,766.00
2 Fortinet FortiMail 400E - UTM Bundle - security appliance - with 3 years FortiCare 8X5 Enhanced Support + 3 years FortiGuard - 10Mb LAN, 100Mb LAN, GigE - 1U - rack-mountable Fortinet - Part#: FML-400E-BDL-954-36	1	\$12,961.00	\$12,961.00
Subtotal			\$21,727.00
Total			\$21,727.00

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Zix Cost	
3 Year license	\$24,748.00
3 Year Anti-Spam	<u>\$9,695.00</u>
Total	\$34,443.00

Fortimail	
3 Year license, includes Anti Spam software	\$12,961.00