

# **City of Seward, NE**

**Tuesday, April 7, 2015**

**Regular Session**

## **Item G4**

### **CONSIDERATION OF AWARDING BID FOR 2015 OR NEWER AMBULANCE FOR THE SEWARD VOLUNTEER FIRE AND RESCUE DEPARTMENT - Alex Volnek and Connie Languain**

**Administrative Report: Formal bids were opened on March 20, 2015; three bids were received. Alex Volnek and Connie Languain will present information and a recommendation for awarding the bid. The current year budget included \$250,00 for the replacement of Unit #95 Rescue Unit.**

**A motion to award the bid to the lowest and best bid would be in order.**

**Staff Contact:**

Dear Mayor and Council,

I, Alex Volnek, appreciate your time on the matter of considering a new in town ambulance for Seward.

We received three bids on the specifications we submitted from three companies. Osage, North Central Emergency Vehicles (Braun) and Firefox (Road Rescue).

Below are each of the vendors and how their bids broke down.

### **Osage**

Truck	\$213,994.00
Loose Equipment	+ 26,224.58
Trade Allowance	- 4,000.00
Ford Fleet Incentive	- <u>3,200.00</u>
<b>Total</b>	<b>\$233,018.58</b>

### **North Central Emergency Vehicles (Braun)**

Truck	\$244,022.95
Loose Equipment	+ 21,617.00
Trade Allowance	- 10,000.00
Customer Loyalty Discount	- 4,350.00
Ford Rebate	- <u>3,200.00</u>
<b>Total</b>	<b>\$248,089.95</b>

### **Firefox (Road Rescue)**

Truck	\$242,359.00
Loose Equipment	+ 27,872.22
Trade Allowance	- <u>10,500.00</u>
<b>Total</b>	<b>\$259,731.22</b>

The Osage brand in our opinion lacks the construction quality of the other two manufactures listed. They are using wooden cabinets inside vs the aluminum that the others use. Osage also does not install sliding side doors. We have opted for the sliding door to allow for a narrower overall width with the door open. This gives us the ability to pull closer to objects with still being able to enter and exit safely. Pulling closer to objects or the shoulder of the road allows us to get further away from any traffic providing our crews a safer scene to work at.

Road Rescue and Braun are very comparable in their fit and finish of an overall product. Our exact spec's were based off of our current rural squad to almost duplicate for our in town squad. Our mindset on duplicating was to allow for easier transition from one squad to the other. With that being said, Seward Fire Department would like to go with the Braun squad due to the safety concerns noted about the sliding side door and the ease of transition from one squad to the other for our department members.

Thank you,  
Alex Volnek