

City of Scottsbluff, Nebraska

Monday, November 3, 2014

Regular Meeting

Item Bids1

Council to consider awarding the bid for a new Fire Engine to Fire Fox in the amount of \$487,802.00 conditional upon a satisfactory contract & performance bond being executed; upon delivery by 9/30/15; and upon removal of certain language from the successful bidders response of 10/6/14.

Staff Contact: Dana Miller, Fire Chief

Agenda Statement

Item No. _____

For meeting of: November 3rd, 2014

AGENDA TITLE: Award bid to Fire Fox Equipment for One New Fire Engine and supplied rescue equipment. Total price of 487,802.00

SUBMITTED BY DEPARTMENT/ORGANIZATION: Scottsbluff Fire Department

PRESENTATION BY: Rick Kuckkahn, City Manager

SUMMARY EXPLANATION: Fire Fox bid for a KME Top Mount Engine met all bid specs as written. One fire hose maker exception was allowed per bid spec guidelines. Price includes a 16,600.00 discount for pre-payment of truck unit. Five other bidders failed to meet all the required bid specs and/or were over our allotted budget.

BOARD/COMMISSION RECOMMENDATION:

STAFF RECOMMENDATION: Award bid to Fire Fox Equipment as lowest and best price.

		EXHIBITS		
Resolution	Ordinance	Contract	Minutes	Plan/Map
Other (specify)				
NOTIFICATION LIST: Yes No		Further Instructions		

APPROVAL FOR SUBMITTAL: _____
City Manager

Rev 2/6/07Cclerk
Master Agenda 2/6/07

Company	Bid Price	Pre-pay Discount	At delivery Discount	Bid Items omitted	Final Price
Fyr-Tek	474,198	0	0	emergency lighting, sirens hose discharges, air conditioning and over one dozen other items	474,198 Disqualified
Danko	503,116	0	5,874	Priced single stage pump instead of two stage as required to correct additional charge	498,042
FireFox	504,402	16,600	0	Complied to all truck bid specs Fire hose Exception per specs.	487,802
Sutphen	514,720	0	0	Providing no air packs would add over 20,000 to price	514,720
Helman	519,703	0	8,254		511,449
Front Range	528,121	18,000	0	Providing no air packs would add over 20,000 to price	510,121



Total Small
Equipment list
~~53,988.13~~
deduct sales tax 1,478.13
51,510.00

Exceptions

1. Fuse panel in front console for easy access
2. Silicon hoses will off gas and for liability will do not offer them
3. Hale MIV manual override valve mounted on driver's side MIV inlet. If you have it on the pump panel KME can engineer it to be there. There will be extra cost that we can quote at the preconstruction meeting. It is very rare that these valves to fail and that is why it is not a standard option from Hale.

Exceed

Officer side #1 large diameter discharge has a 4" Akron valve (In place of the 3" valve) so there is no restriction in the plumbing. With the 3" valve in your spec it would have additional adapters, which will restrict and disturb the flow. (An option for an electric valve in place of manual valve is available for addition cost)

Loose Equipment Priced Separately

Five (5) PSS7000 Sentinel SCBA Quick Connect includes: Mask w/ HUD 2 cylinders with quick connect: Payment will direct from department to our supplier to get you the lowest price possible: **\$22,978.13 plus freight. Department can save \$1,478.13 if you can supply a tax exempt form for a sales tax saving.**

Four (4) 45865 - STREAMLIGHT - E-SPOT FIREBOX VEHICLE MOUNT - ORANGE: **\$800 (mounted in cab and wired to battery)**

One (1) Elite XR 2 (3 or 5) hour batteries w/ station charger **\$8,200**
Truck Charger
Retractable Lanyard
Batteries for life (\$1000) value 2 year warranty (\$1100) value
Laser pistol Grip

Eight (8) KEY HOSE - COMBAT READY (WHITE w/RED & BLUE STRIPES) 1.75" x 50' w/1.5" COUPLINGS - (EXCEPTION LINER IS NITRILE HOSE) **\$1,900**

Twenty (20) KEY ECO-10 5" x 100' COLORED w/STORZ COUPLINGS (EXCEPTION LINER IS RUBBER. KEY DOES NOT MAKE A 3" COMBAT READY. WHICH IS WHAT WE WOULD USE INSTEAD OF MERCEDES KRAKEN EXO) **\$11,600**

Twenty Four (24) Key Big Ten Double jacked polyester 3" **\$5,500**

Two (2) FTGF34F1F - TFT FLIP TOP NOZZLE **\$1,850**

One (1) XX-B TFT Blitz Fire Bracket installed on apparatus **\$160**

= \$52,988.13
- 1,478.13 (Deduct Sales Tax)
2 \$51,510.00 Total Loose Equipment



10/6/2014

Scottsbluff Fire Department

Dear Chief,

Thank you for the opportunity to bid on your new fire truck. Enclosed is a specification for a **KME Top Mount Engine** with an all aluminum body on a **Panther Custom** chassis. I have worked to meet the intent of the specifications that have been provided to me to the best of my ability. The price in this bid is based on the specifications supplied from KME in the attached spec.

FireFox Rescue Equipment bid price for this fire apparatus with no loose equipment included:

Price per each (1) KME	Total Cost
100% Prepay	\$436,292
75% Prepay	\$440,444
50% Prepay	\$444,595
No Pre-Payment	\$452,892

Performance Bond is included in the pricing above. Performance Bond cost is \$5 per \$1,000 of coverage.

Loose Equipment is priced separately and prices are only good with purchase of the truck

The build time of 360 days. KME and FireFox Rescue Equipment are not responsible for component delays in any shape or form (i.e. strikes, corporate bankruptcy, plant closures, plant production line shutdowns, retooling, model year changes, acts of God, national emergencies, etc.).

KME will not build trucks that are designed by another manufacture and meet that manufactures specification 100%. We take exception to any other manufactures construction specifications and designs. KME is a ISO 9001 high quality manufacture with thousands of trucks in service in large and small departments nationwide. Your truck will be built to the highest standards in the industry.

The pricing in this quote is based on the KME specifications supplied in this package. If items were not included in KME's specification and were in the department's specifications, please contact us for pricing on missing items. Some options are buried within paragraphs, missed placed in other parts of the document, not buildable to current engineering standards, not NFPA compliant, manufacture specific, manufacture exclusive or are missed stated. It is not our intention to not to include them in this quote. It is the department's responsibility to check our specifications and contact us for pricing of missing options. **Pricing in this quote is based on the KME specification only. No other specification supersedes this quote or it's pricing.**

If any changes are done at the pre- construction meeting to this quoted KME specification the document created at that meeting and the changes, additions or deletions will constitute the final specification that the truck will be constructed too. **No other specifications will supersede this final specification at anytime and the KME specification will be the final binding specification.**

Thank you again for the opportunity to bid. Please feel free to contact me anytime.


Jody Staehr
FireFox Rescue Equipment