

City of Scottsbluff, Nebraska

Friday, October 28, 2022

Regular Meeting

Item 1

Receive Information and Consider a Request from Prime Metal Products for Early Release of Funds

Staff Contact: Starr Lehl



October 14, 2022

Starr Lehl

City of Scottsbluff

2525 Circle Drive

Scottsbluff, NE 69361

Dear Starr;

Thank you again for the partnership opportunity that you have given life to in Scottsbluff and Gering. Our journey to create a market leading HVAC manufacturer in Scottsbluff would not be possible without the incredible ongoing support and backing this community has given to Prime Metal Products.

We are pleased to report that Prime Metal Products has been over 50 employees for some time now. Our sales growth has been well ahead of our expectations and our continued prospects point to an extraordinarily strong 2023. The HVAC industry faces incredible growth as American buildings retool the ventilation systems to meet the clean air requirement that the pandemic has brought on. In addition, our early efforts to start our residential sales division have been met with very positive results. Our sales are currently tracking at a \$18 Million annual level. However, sales growth can be very consuming with regards to increased receivables and inventory, which leads to this invocation.

Prime Metal Products Inc. 1321 Broadway Scottsbluff, NE 69341
308-633-0025 www.primemetalproducts.com

Page 2 of 2

We would like to request the City of Scottsbluff release the LB840 funds in the amount of \$250,000 currently scheduled for distribution on January 1st, 2023, to Prime Metal Products in October, 2022.

This will assist us in our continued path of increasing sales in our existing business and working toward the implementation of the residential manufacturing that is still waiting for the release of the CDBG funds from the State.

Please let us know at your earliest convenience if you can accommodate our request.

Regards,

Herb Gibson
President

CC: Ladd Harrison – PV Bank

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