City of Scottsbluff, Nebraska

Thursday, July 14, 2022 Regular Meeting

Item Reports1

Discuss the addition of retail to LB840 Plan

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Adding Retail to the City of Scottsbluff's LB840 Economic Development Plan



Retail Includes:

- Clothing Stores
- Food Stores
- Auto Dealers
- Restaurants
- Hardware Stores
- General Merchandis





- What would this look like?
- what applicants would need to do?
- Could apply for up to \$10,000.
- Eligible businesses must be within the Business Improvement District (BID).
- Revisions would be made to the current LB840 Plan and Application adding Retail Sales.
- Application language would state "Small Business Assistance: loans cannot exceed \$10,000 or 50% of the project. 10% owner equity is required. (Forms of equity could include cash investment, remodeling expenses, equipment expenses, facade and signage, rent and or utilities). Labor provided by applicant may be calculated at \$15/hr. Proposed use of Funds is required (capital improvement projects)"



- Applicants must attach copies of estimates with each application.
- Submit invoices for each payment.
- Applicants would be required to complete the Small Business Training Sessions offered through the Center for Rural Affairs before submitting application. https://www.cfra.org/small-business-training
- If this course is not completed, funds would have limited use and be paid directly to landlord for rent and/or utilities.
- Development of additional courses or offerings if needed can be offered through CFRA.
- Possibility to include Restaurant Retention Strategies (if applicable)
 - -Bank or some type of other financing is required (PADD, REAP, etc.).

Benefits of adding Retail to LB840 Economic Development Grant Application



- -Workforce Attraction and Retention of High Wage High Demand Jobs
- Part-time Job Creation
- -Creating a more vibrant Business District.
 - Aesthetics are the new Economic Development. Pretty Matters!
 - Let's make Scottsbluff a place where people are proud to live, work, and raise their families.
 - https://revitalizeordie.com/blog/the-new-economic-development

In an article published in the Star Herald on Thursday, July 7th titled:

Downtown Revitalization a must for greater return written by John A. Newby he gives several great statistics and points.

 "Studies show tax and private dollars invested in a communities downtown have approximately 30% greater return than those dollars invested elsewhere throughout the community."

 "Revitalizing downtown is a magnet for the younger generations because they crave unique experiences"

 "Revitalization of your downtown creates experiences and gathering spaces attractive to all demographic groups." In a recent survey completed by UNL Rural Fellows in the Proposed Creative District business owners were asked what they would like to see added to the community. Here were a few of their responses.

- More Restaurants
- More Variety of Restaurants
- More Retail
- More Variety of Retail
- More Events & Activities
- Empty Buildings Filled
- Downtown Beautification
- Pop-up Shops
- More going on Downtown

 More residents from surrounding communities will come to Scottsbluff to do their shopping.

-Visitors will be attracted to the Business District with the addition of more retail shops.

 Additional Retail Shops would help keep residents in town instead of going to Cheyenne, Denver and other locations.

Current Businesses in the Downtown area would continue to thrive.

