

City of Scottsbluff, Nebraska

Monday, May 16, 2022

Regular Meeting

Item Bids1

Council to discuss and consider action on awarding the bid for One, New, Tractor with Loader Attachment for the Parks Department to Titan Machinery in the amount of \$26,900.00 after trade.

Staff Contact: Mark Bohl, Public Works Director

Agenda Statement

Item No.

For Meeting of: May 16, 2022

AGENDA TITLE: Consideration of bid tabulation for one, new, tractor with loader attachment for the Park department.

SUBMITTED BY DEPARTMENT/ORGANIZATION: Park Department

PRESENTATION BY: Mark, Bohl, Director of Public Works

SUMMARY EXPLANATION: Five bids were received and opened on May 10, 2022 at 11:00 A.M. for one, new, tractor with loader attachment, with a trade-in of a 2018 Massey Ferguson Tractor. All bids met the required minimum specifications. The bid tabulation is as follows:

<u>Vendor</u>	<u>Bid Price</u>	<u>Trade-In</u>	<u>Price With Trade-In</u>
Titan Machinery	\$46,900.00	\$20,000.00	\$26,900.00
Brown Company	\$54,900.00	\$23,022.00	\$31,878.00
Sandberg Implement	\$50,987.46	\$15,000.00	\$35,987.46
21 st Century Equipment	\$56,221.73	\$19,000.00	\$37,221.73
21 st Century (Alt. Bid)	\$54,532.80	\$19,000.00	\$35,532.80

(Alt. Bid is for 2021 Tractor)

BOARD/COMMISSION/STAFF RECOMMENDATION: Titan Machinery for \$26,900.00

Does this item require the expenditure of funds? X yes no

Are funds budgeted? X yes no

If no, comments:

Estimated Amount

Amount Budgeted

Department

Account Description

\$35,000.00

Park Department

Equipment

Approval of funds available

City Finance Director

EXHIBITS

Resolution ☐

Ordinance ☐

Contract ☐

Minutes ☐

Plan/Map ☐

Other (specify) X Bid Sheets

NOTIFICATION LIST: Yes ☐ No ☐ Further Instructions ☐

Please list names and addresses required for notification.

APPROVAL FOR SUBMITTAL:

City Manager

2022 Tractor Bids

Tractor Bids					
	Model		Trade In	Total Cost	Delivery Date
Sandbergs	MX6000 HSTC	\$ 50,987.46	\$ 15,000.00	\$ 35,987.46	Oct. 2022
Sean Woodral	2022 Kubota				
436-2179					
	1st Bid				
21 Century	JD 4066	\$ 56,221.73	\$ 19,000.00	\$ 37,221.73	15-Jun-22
Erin Ewing	2022				
Cathy Segelke	2nd Bid				
308-632-4440	5065e	\$ 54,532.80	\$ 19,000.00	\$ 35,532.80	15-Jul-22
	2021				
Browns	New Holland	\$ 54,900.00	\$ 23,022.00	\$ 31,878.00	May 31,2022
Charlie Harshberger	Workmaster 75				
307-575-9177	2022				
Titan	Case IH Farmall 65A	\$ 46,900.00	\$ 20,000.00	\$ 26,900.00	Now
Aaron Nein	2022				
308-566-0250					

BID FORM

One 2022 CASEIH FARMALL 65A Bid Price: \$ 46,900.00
Year Make Model #

Less Trade in:

2018 Massey Ferguson MF2706e

AG3M27060HKM1331

(Model – Serial Number)

\$ 20,000.00
Trade-In Value

Total Cost – Bid Price with Trade in: \$ **26,900.00**

My Bid for the above described tractor with loader attachment - less trade-in is:

Twenty six thousand nine hundred dollars
(amount written out fully)

If the City places an order with my firm for the specified equipment, I hereby certify I will deliver a new unit on or before:

May 11, 2022 which meets above specifications included with this proposal.
Month Day Year

Signature of the Bidder: _____

Name of the Bidder: AARON K. NEIN

Company Represented by the Bidder: TITAN MACHINERY

Address of the Bidder: 2401 WEST 20TH STREET, SCOTTSBLUFF, NE 69361

Telephone Number of the Bidder: (308) 635-3727

TITAN MACHINERY, SCOTTSBLUFF TEAM

AARON NEIN.....GOVERNMENT SALES
QUENTIN CRANMORE....GENERAL MANAGER
ADAM KRIAH.....SERVICE MANAGER
TOM PIESTER.....PARTS MANAGER

Prepared For:
CITY OF SCOTTSBLUFF



Charlie Harshberger

Brown Company

Torrington, WY

Tel: (307) 532-2444

Email: charshberger@gobrownco.com

Quote Summary

NEW HOLLAND WORKMASTER 75

Retail Price:	\$64,668.00
Quoted Price:	\$54,900.00
Trade-In Allowances	
2018 Massey Ferguson 2706E Tractor w/Loader	-\$23,022.00
Quote Total:	\$31,878.00

Less Trade in:
2018 Massey Ferguson MF2706e
AG3M27060HKM1331
Model - Serial Number

Trade -In Value. 23,022.00

Price with Trade in: 31,878.00

If the City places an order with my firm for the specified equipment,

I Hereby certify I will deliver a new unit on or before:

May 31 2022 which meets above specifications.
Month Day Year

Signature of the Bidder: Charlie Harshbarger

Name of the Bidder: Charlie Harshbarger

Company Represented by the Bidder: Brown Company

Address of the Bidder: 900 East Valley Rd. Torrington, WY 82240

Telephone Number of the Bidder: 307-532-2444 office 307-575-9177 Cell

Less Trade in:
2018 Massey Ferguson MF2706e
AG3M27060HKM1331
Model - Serial Number

Trade -In Value. \$15,000

Price with Trade in: \$35,987.46

If the City places an order with my firm for the specified equipment,

I Hereby certify I will deliver a new unit on or before:

Please see attached letter which meets above specifications.
Month Day Year

Signature of the Bidder: Kelly Sandberg

Name of the Bidder: Kelly Sandberg

Company Represented by the Bidder: Sandberg Implement

Address of the Bidder: 160095 HWY 71 Sering NE 69341

Telephone Number of the Bidder: 308-436-2179

Quote Summary

Prepared For:

CITY OF SCOTTSBLUFF SCOTTSBLUFF PARKS
DEPARTMENT
1114 S BELTLINE HWY W
SCOTTSBLUFF, NE 69361

Prepared By:

Cathy Segelke
21st Century Equipment, LLC
3609 Bison
Scottsbluff, NE 69361
Phone: 308-632-4440
csegelke@21stcenturyequip.com

Thank you for the opportunity to earn your business. We strive to live up to our Motto "Developing Solutions, Delivering Success"
"Due to ongoing global supply and labor issues affecting John Deere, the manufacturer build date could impact pricing on the New John Deere equipment on this Purchase Order. 21st Century Equipment will contact the customer within 5 days of receiving a confirmed build slot, IF that build date creates a change in pricing. At that point, the customer will be given an opportunity to confirm the order or cancel the order without penalty.

Quote Id: 26650979
Created On: 09 May 2022
Last Modified On: 09 May 2022
Expiration Date: 08 June 2022

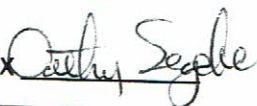
Customer Initial ____ Dealer Initial ____

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE 4066R Compact Utility Tractor (52 PTO hp)	\$ 48,857.64 X	1 =	\$ 48,857.64
JOHN DEERE 440R Loader	\$ 7,364.09 X	1 =	\$ 7,364.09
Equipment Total			\$ 56,221.73
Trade In Summary	Qty	Each	Extended
2018 MASSEY FERGUSON 2706E - AG3M27060HKM1331	1	\$ 19,000.00	\$ 19,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 19,000.00
Trade In Total			\$ 19,000.00

Quote Summary

Equipment Total	\$ 56,221.73
Trade In	\$ (19,000.00)
SubTotal	\$ 37,221.73
Est. Service Agreement Tax	\$ 0.00
Total	\$ 37,221.73
Balance Due	\$ 37,221.73

Salesperson : X



Accepted By : X _____

Confidential

Less Trade in:
2018 Massey Ferguson MF2706e
AG3M27060HKM1331
Model - Serial Number

Trade -In Value. \$19,000.00

Price with Trade in: \$37,221.73

If the City places an order with my firm for the specified equipment,

I Hereby certify I will deliver a new unit on or before:

June 15 2022 which meets above specifications.
Month Day Year

Signature of the Bidder: Cathy Segelke

Name of the Bidder: Cathy Segelke, Government Procurement

Company Represented by the Bidder: 21st Century Equipment

Address of the Bidder: 3609 Bison, Scottsbluff NE 69361

Telephone Number of the Bidder: 308-632-4440

Quote Summary

Prepared For:

CITY OF SCOTTSBLUFF SCOTTSBLUFF PARKS
 DEPARTMENT
 1114 S BELTLINE HWY W
 SCOTTSBLUFF, NE 69361

Prepared By:

Cathy Segelke
 21st Century Equipment, LLC
 3609 Bison
 Scottsbluff, NE 69361
 Phone: 308-632-4440
 csegelke@21stcenturyequip.com

Thank you for the opportunity to earn your business. We strive to live up to our Motto "Developing Solutions, Delivering Success"
 "Due to ongoing global supply and labor issues affecting John Deere, the manufacturer build date could impact pricing on the New John Deere equipment on this Purchase Order. 21st Century Equipment will contact the customer within 5 days of receiving a confirmed build slot, IF that build date creates a change in pricing. At that point, the customer will be given an opportunity to confirm the order or cancel the order without penalty.

Quote Id: 26653682
Created On: 09 May 2022
Last Modified On: 09 May 2022
Expiration Date: 08 June 2022

Customer Initial ____ Dealer Initial ____"

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE 5065E Utility Tractor	\$ 43,876.14 X	1 =	\$ 43,876.14
JOHN DEERE 520M Loader	\$ 10,656.66 X	1 =	\$ 10,656.66

Equipment Total **\$ 54,532.80**

Trade In Summary	Qty	Each	Extended
2018 MASSEY FERGUSON 2706E - AG3M27060HKM1331	1	\$ 19,000.00	\$ 19,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 19,000.00

Trade In Total **\$ 19,000.00**

Quote Summary

Equipment Total	\$ 54,532.80
Trade In	\$ (19,000.00)
SubTotal	\$ 35,532.80
Est. Service Agreement Tax	\$ 0.00
Total	\$ 35,532.80
Balance Due	\$ 35,532.80

Salesperson : X _____

Accepted By : X _____

Confidential

Less Trade in:
2018 Massey Ferguson MF2706e
AG3M27060HKM1331
Model – Serial Number

Trade -In Value. \$19000.00

Price with Trade in: \$35532.80

If the City places an order with my firm for the specified equipment,

I Hereby certify I will deliver a new unit on or before:

July 15 2022 which meets above specifications.
Month Day Year

Signature of the Bidder: Cathy Segelke

Name of the Bidder: Cathy Segelke / Governmental Procurement

Company Represented by the Bidder: 21st Century Equipment

Address of the Bidder: 3609 Bison, Scottsbluff NE 69361

Telephone Number of the Bidder: 308-632-4440