# City of Scottsbluff, Nebraska 

Monday, December 21, 2020
Regular Meeting

## Item Public Inp1

Council to receive a presentation from the Riverside Discovery Center.

Staff Contact:

## Riverside Discovery Center 2020



## Attendance

## Oct. 1, 2019 - Sept. 30, 2020

| ZIPCODE | \# ATTENDANCE |
| :--- | ---: |
| SCOTTSBLUFF | 14,235 |
| GERING | 5,884 |
| ALL OTHER SCOTTSBLUFF COUNTY ZIPCODES | 3,077 |
| ALL OTHER NEBRASKA ZIPS | 4,491 |
| WYOMING | 5,159 |
| COLORADO | 891 |
| OTHER STATES | 877 |
| INTERNATIONAL | 0 |
| TOTAL | 34,614 |

## \# ATTENDANCE



|  | 9/30/2019 | 9/30/2020 | Year to Date $9 / 30 / 2020$ | $\begin{gathered} \text { Budget } \\ 9 / 30 / 2020 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Support Income |  |  |  |  |
| Direct Public Support | 141,976.24 | 113,582.79 | 113,582.79 | 104,600.00 |
| Restricted Support | 127,948.57 | 139,596.58 | 139,596.58 | 75,000.00 |
| Government Contracts | 351,100.00 | 429,500.00 | 429,500.00 | 400,000.00 |
|  | 621,024.81 | 682,679.37 | 682,679.37 | 579,600.00 |
| Merchandise Sales | 50,110.02 | 64,585.40 | 64,585.40 | 57,000.00 |
| Admission Income |  |  |  |  |
| Annual Memberships | 64,393.91 | 64,488.44 | 64,488.44 | 65,000.00 |
| Adult Admission | 68,209.67 | 68,713.25 | 68,713.25 | 75,200.00 |
| Child Admission | 22,543.58 | 21,633.35 | 21,633.35 | 28,080.00 |
| Toddler Admission | 6,334.01 | 6,475.55 | 6,475.55 | 6,500.00 |
| Group Admission | 15,507.05 | 4,983.75 | 4,983.75 | 15,000.00 |
| Senior Admission | 7,837.53 | 5,218.30 | 5,218.30 | 7,000.00 |
|  | 184,825.75 | 171,512.64 | 171,512.64 | 196,780.00 |

Other Income
Rent Income
Special Events
Education
Investment Income
Other Income

Total Revenue

Cost of Goods Sold

Gross Profit
939,689.43
937,501.55
937,501.55
895,350.00

Animal Care
Other Animal Expenses
Animal Diet
Veterinary

| 30,404.64 | 5,581.77 | 5,581.77 | 6,300.00 |
| :---: | :---: | :---: | :---: |
| 48,974.69 | 62,548.89 | 62,548.89 | 50,350.00 |
| 12,712.12 | 11,688.88 | 11,688.88 | 13,100.00 |
| 92,091.45 | 79,819.54 | 79,819.54 | 69,750.00 |
| 21748 n | 22 n 0 n ก | 22 man ก | 34 knn n |

Facilities and Equipment
Depreciation
Repairs and Maintenance

Facility Supplies
Taxes and Licenses

| $117,530.21$ |
| ---: |
| $20,574.22$ |
| $6,881.72$ |
| 220.85 |
| $145,207.00$ |


| $113,595.70$ |
| ---: |
| $33,338.73$ |
| $8,078.28$ |
| 147.63 |
| $155,160.34$ |


| $113,595.70$ | $117,530.21$ |  |
| ---: | ---: | ---: |
| $33,338.73$ | $27,750.00$ |  |
| $8,078.28$ | $7,350.00$ |  |
| 147.63 | 650.00 |  |
|  |  | $155,160.34$ |

Operating Expenses
Operating supplies
Dues and Subscriptions
Donations
Utilities
Merchant Fees
Other Expense
Advertising Expense
Interest Expense
Travel and Meetings
Insurance

Payroll Expenses
Salaries and Wages
Employee Benefits
Payroll Taxes
Workers Comp
Uniforms

| Special Events Expense | 7,258.27 | 4,921.03 | 4,921.03 | 6,400.00 |
| :---: | :---: | :---: | :---: | :---: |
| Investment Expense | 100.00 | - |  | 400.00 |
| Grant Expense | - | - | - | 100.00 |
| Total Expenses | 828,035.06 | 849,493.13 | 849,493.13 | 842,744.06 |
| Net Profit | 111,654.37 | 88,008.42 | 88,008.42 | 52,605.94 |
| Net without Depreciation | 229,184.58 | 201,604.12 | 201,604.12 | 170,136.15 |


|  | 9/30/2018 | 9/30/2019 | 9/30/2020 |
| :---: | :---: | :---: | :---: |
| Support Income |  |  |  |
| Direct Public Support | 47,364.62 | 141,976.24 | 113,582.79 |
| Restricted Support | 76,857.02 | 127,948.57 | 139,596.58 |
| Government Contracts | 350,000.00 | 351,100.00 | 429,500.00 |
|  | 474,221.64 | 621,024.81 | 682,679.37 |
| Merchandise Sales | 48,072.77 | 50,110.02 | 64,585.40 |
| Admission Income |  |  |  |
| Annual Memberships | 48,636.72 | 64,393.91 | 64,488.44 |
| Adult Admission | 87,599.44 | 68,209.67 | 68,713.25 |
| Child Admission | 27,777.97 | 22,543.58 | 21,633.35 |
| Toddler Admission | 912.75 | 6,334.01 | 6,475.55 |
| Group Admission | 16,185.19 | 15,507.05 | 4,983.75 |
| Senior Admission | 7,978.19 | 7,837.53 | 5,218.30 |
|  | 189,090.26 | 184,825.75 | 171,512.64 |
| Other Income |  |  |  |
| Rent Income | 5,533.00 | 3,009.00 | 560.00 |
| Special Events | 18,943.00 | 62,437.80 | 29,164.00 |
| Education | 29,063.74 | 9,789.75 | 2,166.95 |
| Investment Income | 115.14 | 326.51 | 535.60 |
| Other Income | 9,942.89 | 19,992.97 | 5,775.40 |
|  | 63,597.77 | 95,556.03 | 38,201.95 |
| Total Revenue | 774,982.44 | 951,516.61 | 956,979.36 |
| Cost of Goods Sold | 13,271.70 | 11,827.18 | 19,477.81 |
| Gross Profit | 761,710.74 | 939,689.43 | 937,501.55 |
| Animal Care |  |  |  |
| Other Animal Expenses | 15,628.31 | 30,404.64 | 5,581.77 |
| Animal Diet | 54,222.41 | 48,974.69 | 62,548.89 |
| Veterinary | 9,752.15 | 12,712.12 | 11,688.88 |
|  | $70 \mathrm{K078}$ | 0700145 | $70 \times 1054$ |

Facilities and Equipment

Depreciation
Repairs and Maintenance
Facility Supplies
Taxes and Licenses

Operating Expenses
Operating supplies
Dues and Subscriptions
Donations
Utilities
Merchant Fees
Other Expense
Advertising Expense
Interest Expense
Travel and Meetings
Insurance

| $125,511.61$ |
| ---: |
| $26,301.83$ |
| $9,505.30$ |
| $1,370.31$ |
| $162,689.05$ |


| $117,530.21$ |
| ---: |
| $20,574.22$ |
| $6,881.72$ |
| 220.85 |
| $145,207.00$ |113,595.70

147.63

155,160.34

$$
\begin{array}{r}
4,251.04 \\
7,073.60 \\
730.00 \\
80,073.86 \\
7,008.55 \\
9,203.36 \\
5,277.57 \\
3,968.31 \\
4,614.73 \\
34,511.04 \\
\hline 156,712.06
\end{array}
$$

| $2,767.66$ |
| ---: |
| $7,055.63$ |
| - |
| $64,385.76$ |
| $6,257.92$ |
| $2,862.31$ |
| $5,377.75$ |
| $10,441.48$ |
| $2,580.84$ |
| $33,115.27$ |
| $134,844.62$ |

6,674.60
7,876.36
393.00

63,517.95
5,935.28
2,618.00
5,454.71
9,139.20
286.44

37,540.10
139,435.64

Payroll Expenses
Salaries and Wages
Employee Benefits
Payroll Taxes
Workers Comp
Uniforms

Special Events Expense
Investment Expense
Grant Expense

Total Expenses

Net Profit

385,744.33
51.14

30,808.71
28,169.00
1,150.24
445,923.42

2,462.29
300.00
99.00

881,169.79
(119,459.05)
$\qquad$

366,363.85

28,938.77
31,035.00
448.10
$426,785.72$

7,258.27
100.00
-
(19,459.05)

Cash
ther Current Assets
Accounts Receivab
Accounts Receivable
Inventory
Total Other Current Assets

Property, Plant and Equipment Land
Construction in Progress
Buildings \& Improvements
Accumulated Depreciation
Total PP\&E

Other Assets

Total Assets

Current Liabilities
Accounts Payable
Other Liabilities
Total Current Liabilities

Long-Term Liabilities
Total Liabilities

Unrestricted Net Assets
Permanently Restricted Net Assets

Liabilities and Net Assets
$\frac{9 / 30 / 2019}{213,091.05} \frac{9 / 30 / 2020}{256,148.14}-\frac{9 / 30 / 2020}{156,913.65}$

| $16,427.49$ |
| ---: |
| $17,758.96$ |
| $34,186.45$ |


| $25,000.00$ | $25,000.00$ | $25,000.00$ |
| ---: | ---: | ---: |
| $108,254.61$ | $339,686.83$ | $693,754.61$ |
| $3,409,251.22$ | $3,443,303.39$ | $3,409,251.22$ |
| $(2,163,549.42)$ | $(2,277,564.38)$ | $(2,281,079.63)$ |
|  | $1,378,956.41$ | $1,530,425.84$ |

$1,381.37$
$1,627.615 .28$$\frac{1,381.37}{1,381.37}$
$\xlongequal{1,627,615.28} \xlongequal{1,801,088.07} \xlongequal{2,020,221.22}$

| $21,069.02$ |
| ---: |
| $3,527.49$ |
| $24,596.51$ |

$$
177,758.47
$$

202,354.98
319,975.71
$\begin{array}{r}1,105,284.59 \\ \hline 1,425,260.30 \\ \hline\end{array}$
$1,627,615.28$
$1,801,088.07$
$\xlongequal{2,020,221.22}$

| Riverside Zoological Foundation |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Activity |  |  |  |  |  |  |  |
| October 2019 - September 2020 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  | 9/14/2020 |  |  |
|  | $\begin{array}{r} \text { Oct } 2015 \text { - } \\ \text { Sep } 2016 \end{array}$ | $\begin{array}{r} \text { Oct } 2016 \text { - } \\ \text { Sep } 2017 \end{array}$ | $\begin{aligned} & \hline \text { Oct } 2017- \\ & \text { Sep } 2018 \end{aligned}$ | $\begin{array}{r} \hline \text { Oct } 2018- \\ \text { Sep } 2019 \\ \hline \end{array}$ | $\begin{array}{r} \text { Oct } 2019 \text { - } \\ \hline \text { Sep } 2020 \\ \hline \end{array}$ | 5 Year Average | $\begin{array}{r} \text { Oct } 2020 \text { - } \\ \text { Sep } 2021 \\ \hline \end{array}$ |
|  |  |  |  |  |  |  |  |
| Revenue |  |  |  |  |  |  |  |
| 4340 Direct Public Support | \$0.00 | \$0.00 | \$0.00 | \$600.00 | \$0.00 | \$120.00 | \$0.00 |
| 4340.1 4340.1 Exhibit Sponsorships | \$0.00 | \$0.00 | \$3,000.00 | \$19,940.00 | \$21,000.00 | \$8,788.00 | \$22,000.00 |
| 4341 Sustaining Partners | \$20,150.00 | \$950.00 | \$251.25 | \$17,050.00 | \$38,000.00 | \$15,280.25 | \$35,000.00 |
| 4343 Adopt a Spot | \$120.00 | \$300.00 | \$595.00 | \$659.75 | \$840.00 | \$502.95 | \$500.00 |
| 4345 Annual Memberships | \$35,313.56 | \$36,466.27 | \$48,636.72 | \$64,393.91 | \$61,411.27 | \$49,244.35 | \$65,000.00 |
| 4346 Adopt An Animal | \$0.00 | \$50.00 | \$0.00 | \$0.00 | \$0.00 | \$10.00 | \$0.00 |
| 4347 Contributions to Building Fund | \$116,423.74 | \$48,500.00 | \$0.00 | \$28,690.28 | \$0.00 | \$38,722.80 | \$75,000.00 |
| 4347.1 Bear Build Fund | \$0.00 | \$0.00 | \$76,857.02 | \$127,948.57 | \$138,364.79 | \$68,634.08 | \$20,000.00 |
| Total 4347 Contributions to Building Fund | \$116,423.74 | \$48,500.00 | \$76,857.02 | \$156,638.85 | \$138,364.79 | \$107,356.88 | \$95,000.00 |
| 4348 Donations/Gifts | \$76,802.35 | \$103,288.25 | \$43,518.37 | \$51,417.57 | \$44,175.34 | \$63,840.38 | \$44,000.00 |
| 4350 Contributions from Board | \$0.00 | \$0.00 | \$0.00 | \$5,700.00 | \$8,320.70 | \$2,804.14 | \$6,000.00 |
| Total 4340 Direct Public Support | \$248,809.65 | \$189,554.52 | \$172,858.36 | \$316,400.08 | \$312,112.10 | \$247,946.94 | \$267,500.00 |
| 4440 Government Contracts |  |  |  |  |  |  |  |
| 4443 City of Scottsbluff Inlocal Agr | \$350,000.00 | \$350,000.00 | \$350,000.00 | \$350,000.00 | \$350,000.00 | \$350,000.00 | \$300,000.00 |
| 4444 City of Gering-Inlocal Agreemen | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$50,000.00 | \$10,000.00 | \$50,000.00 |
| 4446 City of Terrytown-Inlocal Agree | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,500.00 | \$300.00 | \$1,500.00 |
| Total 4440 Government Contracts | \$350,000.00 | \$350,000.00 | \$350,000.00 | \$350,000.00 | \$401,500.00 | \$360,300.00 | \$351,500.00 |
| 4450 Government Grants |  |  |  |  |  |  |  |
| 4453 Local Government Grants | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,000.00 | \$200.00 | \$2,585.00 |
| 4454 State Grants | \$0.00 | \$4,736.46 | \$0.00 | \$1,100.00 | \$27,000.00 | \$6,567.29 | \$6,400.00 |
| Total 4450 Government Grants | \$0.00 | \$4,736.46 | \$0.00 | \$1,100.00 | \$28,000.00 | \$6,767.29 | \$8,985.00 |
| 4480 Indirect Public Support |  |  |  |  |  |  |  |
| 4483 4483. AZA Contributions | \$0.00 | \$0.00 | \$0.00 | \$2,000.00 | \$0.00 | \$400.00 | \$0.00 |
| Total 4480 Indirect Public Support | \$0.00 | \$0.00 | \$0.00 | \$2,000.00 | \$0.00 | \$400.00 | \$0.00 |
| 4500 Investments |  |  |  |  |  |  |  |
| 4503 Interest-Savings, Short-term CD | \$54.52 | \$22.04 | \$115.14 | \$326.51 | \$532.24 | \$210.09 | \$0.00 |
| Total 4500 Investments | \$54.52 | \$22.04 | \$115.14 | \$326.51 | \$532.24 | \$210.09 | \$0.00 |
| 4640 Other Types of Income | \$2,536.34 | \$0.00 | \$1,734.25 | \$0.00 | \$0.00 | \$854.12 | \$0.00 |
| 4641 Concession | \$0.00 | \$0.00 | \$3,258.00 | \$4,608.45 | \$2,120.99 | \$1,997.49 | \$30,000.00 |
| 4642 Inventory Sales | \$20,446.37 | \$24,170.48 | \$31,688.34 | \$33,324.31 | \$36,913.81 | \$29,308.66 | \$42,000.00 |
| 4643 Miscellaneous Revenue | \$2,780.64 | \$6,153.26 | \$917.00 | \$315.27 | \$924.13 | \$2,218.06 | \$300.00 |
| 4644 Recycling | \$13.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2.70 | \$0.00 |
| 4646 Insurance Claims | \$1,718.77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$343.75 | \$0.00 |
| 4648 MercuryPay Deposits-Credit Card | -\$0.02 | \$1,948.33 | \$69.93 | \$86.82 | \$702.45 | \$561.50 | \$0.00 |
| 4649 Animal Transport Reimbursement | \$464.42 | \$0.00 | \$144.42 | \$14,878.92 | \$0.00 | \$3,097.55 | \$0.00 |
| 4651 Commission-Pop Machines | \$686.88 | \$0.00 | \$876.02 | \$373.58 | \$19.80 | \$391.26 | \$1,000.00 |
| 4652 Panhandle Co Op Equity Payment | \$552.55 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$110.51 | \$0.00 |
| 4654 Photo Booth Income | \$0.00 | \$0.00 | \$1,699.90 | \$1,585.34 | \$850.47 | \$827.14 | \$1,300.00 |
| 4655 Hurricane Simulator Income | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$405.91 | \$81.18 | \$600.00 |
| 4656 Penny Machine Income | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$170.70 | \$34.14 | \$250.00 |
| 4751 Stroller Rental | \$1,873.54 | \$2,946.70 | \$3,367.46 | \$2,270.54 | \$2,004.33 | \$2,492.51 | \$2,500.00 |
| 4752 Telescopes | \$105.86 | \$0.00 | \$51.00 | \$122.25 | \$131.25 | \$82.07 | \$125.00 |
| 4753 Feeders Revenue | \$6,045.06 | \$226.57 | \$6,485.36 | \$6,947.29 | \$16,718.84 | \$7,284.62 | \$15,000.00 |
| 4755 Vending Revenue | \$2,655.53 | \$7,808.98 | \$6,641.07 | \$5,122.55 | \$5,095.32 | \$5,464.69 | \$4,000.00 |
| 4757 Mechanical horse | \$0.00 | \$0.00 | \$70.00 | \$358.25 | \$338.75 | \$153.40 | \$350.00 |
| Total 4640 Other Types of Income | \$39,879.44 | \$43,254.32 | \$57,002.75 | \$69,993.57 | \$66,396.75 | \$55,305.37 | \$97,425.00 |
| 4650 Cash Back | \$66.00 | \$11.79 | \$1,012.91 | \$2.00 | \$0.00 | \$218.54 | \$0.00 |
| 4720 Admission Income | \$208.00 | \$0.00 | \$14,260.00 | \$0.00 | \$0.00 | \$2,893.60 | \$0.00 |
| 4721 Adult Admission | \$51,153.44 | \$60,292.37 | \$73,114.44 | \$67,924.67 | \$65,229.15 | \$63,542.81 | \$75,000.00 |
| 4721.1 4721.1 Adult Double Pass | \$0.00 | \$0.00 | \$225.00 | \$285.00 | \$90.00 | \$120.00 | \$150.00 |


|  |  |  |  |  | 9/14/2020 | 5 Year Average |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { Oct } 2015 \text { - } \\ \text { Sep } 2016 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2016 \text { - } \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2017- \\ \text { Sep } 2018 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2018 \text { - } \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2019- \\ \text { Sep } 2020 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { Oct } 2020- \\ \text { Sep } 2021 \\ \hline \end{array}$ |
| Total 4721 Adult Admission | \$51,153.44 | \$60,292.37 | \$73,339.44 | \$68,209.67 | \$65,319.15 | \$63,662.81 | \$75,150.00 |
| 4722 Child Admission | \$15,446.27 | \$20,160.04 | \$27,681.97 | \$22,463.58 | \$20,836.35 | \$21,317.64 | \$23,000.00 |
| 4722.1 4722.1 Child Double Pass |  |  | \$96.00 | \$80.00 | \$56.00 | \$77.33 | \$80.00 |
| Total 4722 Child Admission | \$15,446.27 | \$20,160.04 | \$27,777.97 | \$22,543.58 | \$20,892.35 | \$21,364.04 | \$23,080.00 |
| 4723 Toddler Admission | \$4,690.19 | \$4,972.38 | \$912.75 | \$6,334.01 | \$6,069.55 | \$4,595.78 | \$6,000.00 |
| 4725 Group Admission | \$8,904.36 | \$14,230.15 | \$16,185.19 | \$15,507.05 | \$4,783.00 | \$11,921.95 | \$15,000.00 |
| 4726 Senior Admission | \$4,808.85 | \$5,649.20 | \$7,978.19 | \$7,837.53 | \$4,847.80 | \$6,224.31 | \$7,000.00 |
| Total 4720 Admission Income | \$85,211.11 | \$105,304.14 | \$140,453.54 | \$120,431.84 | \$101,911.85 | \$110,662.50 | \$126,230.00 |
| 4750 Rentals | \$56.00 | \$0.00 | \$1,940.00 | \$0.00 | \$0.00 | \$399.20 | \$0.00 |
| 4916 Birthday Parties | \$907.00 | \$1,364.00 | \$2,243.00 | \$2,259.00 | \$425.00 | \$1,439.60 | \$2,000.00 |
| 4921 Zoo rental | \$50.00 | \$0.00 | \$1,350.00 | \$750.00 | \$0.00 | \$430.00 | \$1,000.00 |
| Total 4750 Rentals | \$1,013.00 | \$1,364.00 | \$5,533.00 | \$3,009.00 | \$425.00 | \$2,268.80 | \$3,000.00 |
| 4900 Special Events Income | \$1,928.00 | \$215.75 | \$0.00 | \$2,674.00 | \$0.00 | \$963.55 |  |
| 4901 Special Events Contributions | \$2,100.00 | \$0.00 | \$3,000.00 | \$500.00 | \$0.00 | \$1,120.00 | \$1,500.00 |
| 4904 Zoobilee Silent Auction | \$251.10 | \$0.00 | \$1,398.00 | \$0.00 | \$0.00 | \$329.82 | \$0.00 |
| 4906 Other Promotional Events | \$1,709.25 | \$490.25 | \$2,008.00 | \$11,711.00 | \$150.00 | \$3,213.70 | \$10,000.00 |
| 4908 Other Zoo Revenues | \$3,500.96 | \$8,298.76 | \$223.00 | \$755.00 | \$0.00 | \$2,555.54 | \$1,000.00 |
| 4910 Spooktacular | \$16,853.05 | \$29,100.12 | \$6,872.00 | \$29,115.80 | \$17,862.00 | \$19,960.59 | \$18,000.00 |
| 4910.5 Spaghetti Monster Dinner | \$0.00 | \$0.00 | \$60.00 | \$1,385.00 | \$1,300.00 | \$549.00 | \$0.00 |
| Total 4910 Spooktacular | \$29,172.36 | \$38,729.88 | \$6,932.00 | \$30,500.80 | \$19,162.00 | \$24,899.41 | \$18,000.00 |
| 4912 Spooktacular Sponsorship | \$2,805.00 | \$625.00 | \$5,150.00 | \$10,700.00 | \$750.00 | \$4,006.00 | \$5,000.00 |
| 4918 Wild Lights Revenue | \$0.00 | \$0.00 | \$6,419.00 | \$4,587.00 | \$5,852.00 | \$3,371.60 | \$4,000.00 |
| 4918.1 Wild Lights Dinner Revenue | \$0.00 | \$0.00 | \$0.00 | \$1,010.00 | \$0.00 | \$202.00 | \$0.00 |
| Total 4918 Wild Lights Revenue | \$0.00 | \$0.00 | \$0.00 | \$5,597.00 | \$5,852.00 | \$2,289.80 | \$4,000.00 |
| Total 4900 Special Events Income | \$0.00 | \$38,729.88 | \$18,943.00 | \$62,437.80 | \$25,914.00 | \$29,204.94 | \$39,500.00 |
| 4907 Education | \$8,075.21 | \$8,266.40 | \$7,273.00 | \$6,579.75 | \$1,895.00 | \$6,417.87 | \$5,000.00 |
| 4907.01 Zoofari income | \$1,105.00 | \$430.00 | \$600.00 | \$1,655.00 | \$0.00 | \$758.00 | \$1,000.00 |
| 4911 Camps | \$495.00 | \$45.50 | \$1,650.00 | \$1,490.00 | \$180.00 | \$772.10 | \$250.00 |
| 4914 Other | \$25.50 | \$0.00 | \$168.00 | \$65.00 | \$0.00 | \$51.70 | \$50.00 |
| 4919 Gazebo Rental | \$25.00 | \$61.60 | \$232.00 | \$0.00 | \$0.00 | \$63.72 | \$0.00 |
| Total 4907 Education | \$9,700.71 | \$8,803.50 | \$9,691.00 | \$9,789.75 | \$2,075.00 | \$8,011.99 | \$6,300.00 |
| 4922 Haunted Museum | \$11,855.34 | \$3,795.50 | \$12,953.74 | \$0.00 | \$0.00 | \$5,720.92 | \$0.00 |
| Total Revenue | \$775,762.13 | \$745,576.15 | \$774,982.44 | \$935,490.55 | \$938,866.94 | \$834,135.64 | \$900,440.00 |
| Cost of Goods Sold |  |  |  |  |  |  |  |
| 5070 Cost of Sales - Inventory Sales | \$10,898.05 | \$14,433.42 | \$10,604.98 | \$14,165.58 | \$17,123.16 | \$13,445.04 | \$18,000.00 |
| 5072 Concession Expenses | \$0.00 | \$0.00 | \$992.56 | \$1,964.84 | \$1,675.92 | \$926.66 | \$10,000.00 |
| 5073 Feeder Expense | \$0.00 | \$0.00 | \$0.00 | \$326.50 | \$0.00 | \$65.30 | \$0.00 |
| 5075 Vending supplies | \$1,298.24 | \$0.00 | \$1,674.16 | \$904.35 | \$486.83 | \$872.72 | \$0.00 |
| Total 5070 Cost of Sales - Inventory Sales | \$12,196.29 | \$14,433.42 | \$13,271.70 | \$17,361.27 | \$19,285.91 | \$15,309.72 | \$28,000.00 |
| Gross Profit | \$763,565.84 | \$731,142.73 | \$761,710.74 | \$918,129.28 | \$919,581.03 | \$818,825.92 | \$872,440.00 |
| Expenditures |  |  |  |  |  |  |  |
| 6090 Animal Expenses | \$221.13 | \$1,252.59 | \$0.00 | \$0.00 | \$0.00 | \$294.74 | \$0.00 |
| 6091 Animal Supplies | \$3,377.76 | \$1,164.56 | \$3,241.81 | \$2,342.42 | \$2,409.48 | \$2,507.21 | \$2,500.00 |
| 6095 Animal Diet | \$43,529.69 | \$51,664.20 | \$39,103.79 | \$154.18 | \$94.67 | \$26,909.31 | \$250.00 |
| 6095.1 6095.1 Animal Food-Grains | \$0.00 | \$0.00 | \$4,383.51 | \$13,494.12 | \$17,889.65 | \$7,153.46 | \$18,000.00 |
| 6095.2 6095.2 Animal Food-Meat | \$0.00 | \$0.00 | \$7,730.73 | \$12,144.65 | \$13,708.80 | \$6,716.84 | \$14,000.00 |
| 6095.3 6095.3 Animal Food-Vegetables | \$0.00 | \$0.00 | \$2,874.30 | \$21,954.85 | \$29,324.85 | \$10,830.80 | \$30,000.00 |
| 6095.4 Insects | \$0.00 | \$0.00 | \$130.08 | \$1,226.89 | \$1,530.92 | \$577.58 | \$1,500.00 |
| Total 6095 Animal Diet | \$0.00 | \$51,664.20 | \$54,222.41 | \$48,974.69 | \$62,548.89 | \$43,482.04 | \$63,750.00 |
| 6100 Animal Care | \$11,428.15 | \$19,836.94 | \$10,105.38 | \$138.51 | \$168.86 | \$8,335.57 | \$0.00 |
| 6101 Outside Veterinary Care | \$4,339.48 | \$0.00 | \$2,247.71 | \$5,031.29 | \$1,368.33 | \$2,597.36 | \$1,500.00 |
| 6105 Animal Transportation | \$0.00 | \$620.31 | \$787.00 | \$26,427.98 | \$0.00 | \$5,567.06 | \$4,000.00 |
| 6110 Veterinary supplies | \$0.00 | \$1,919.78 | \$3,712.85 | \$561.19 | \$0.00 | \$1,238.76 | \$4,000.00 |
| 61116111 Animal Medicine | \$0.00 | \$0.00 | \$3,791.59 | \$7,119.64 | \$10,299.43 | \$4,242.13 | \$6,000.00 |
| Total 6110 Veterinary supplies | \$0.00 | \$1,919.78 | \$7,504.44 | \$7,680.83 | \$10,299.43 | \$5,480.90 | \$10,000.00 |
| 6112 Keeper Supplies | \$2,214.41 | \$4,902.53 | \$1,494.12 | \$1,495.73 | \$2,864.28 | \$2,594.21 | \$2,500.00 |
| Total 6090 Animal Expenses | \$65,110.62 | \$81,360.91 | \$79,602.87 | \$92,091.45 | \$79,659.27 | \$79,565.02 | \$76,250.00 |
| 6210 Contract Services | \$4,410.00 | \$5,570.00 | \$6,000.00 | \$12,000.00 | \$16,550.00 | \$8,906.00 | \$16,900.00 |


|  |  |  |  |  | 9/14/2020 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { Oct } 2015 \text { - } \\ \text { Sep } 2016 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2016 \text { - } \\ \text { Sep } 2017 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2017 \text { - } \\ \text { Sep } 2018 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2018 \text { - } \\ \text { Sep } 2019 \\ \hline \end{array}$ | $\begin{aligned} & \text { Oct } 2019 \text { - } \\ & \text { Sep } 2020 \\ & \hline \end{aligned}$ | 5 Year Average | $\begin{array}{r} \hline \text { Oct } 2020 \text { - } \\ \text { Sep } 2021 \\ \hline \end{array}$ |
|  |  |  |  |  |  |  |  |
| 6211 Accounting Fees | \$1,350.00 | \$20,045.86 | \$16,265.00 | \$8,150.00 | \$6,950.00 | \$10,552.17 | \$7,000.00 |
| 6214 Legal Fees | \$590.00 | \$59.00 | \$1,116.10 | \$1,598.00 | \$0.00 | \$672.62 | \$1,500.00 |
| 6215 Outside Contract Services | \$9,205.00 | \$0.00 | \$10,000.00 | \$0.00 | \$0.00 | \$3,841.00 | \$0.00 |
| Total 6210 Contract Services | \$15,555.00 | \$25,674.86 | \$33,381.10 | \$21,748.00 | \$23,500.00 | \$23,971.79 | \$25,400.00 |
| 6280 Facilities and Equipment | \$96.58 | \$3,820.12 | \$2,344.11 | \$285.66 | \$163.76 | \$1,342.05 | \$1,500.00 |
| 6281 Depr and Amort - Zoo | \$118,391.26 | \$126,315.64 | \$125,511.61 | \$117,949.47 | \$122,000.00 | \$122,033.60 |  |
| 6285 Depr and Amort - Cu | \$0.00 | \$550.00 | \$0.00 | \$0.00 | \$0.00 | \$110.00 | \$0.00 |
| 6295 Equip Rental and Maintenance | \$2,201.06 | \$2,187.53 | \$590.84 | \$135.76 | \$0.00 | \$1,023.04 | \$500.00 |
| 6300 Janitorial Supplies | \$2,034.27 | \$908.17 | \$4,764.24 | \$1,861.97 | \$4,790.74 | \$2,871.88 | \$4,800.00 |
| 6301 Keeper Supplies | \$162.99 | \$959.22 | \$1,036.39 | \$1,090.43 | \$0.00 | \$649.81 | \$0.00 |
| 6302 Garbage/Landfill | \$0.00 | \$141.15 | \$15.00 | \$0.00 | \$55.00 | \$42.23 | \$150.00 |
| 6310 Building maintenance | \$8,022.96 | \$3,758.40 | \$2,164.86 | \$1,252.41 | \$8,300.18 | \$4,699.76 | \$1,500.00 |
| 6315 Electrical maintenance | \$326.31 | \$0.00 | \$424.14 | \$614.77 | \$126.61 | \$298.37 | \$500.00 |
| 6320 Vehicle maintenance | \$5,764.30 | \$1,658.57 | \$2,291.79 | \$5,567.37 | \$4,500.29 | \$3,956.46 | \$4,500.00 |
| 6322 Shop Supplies | \$2,197.12 | \$2,961.35 | \$1,282.51 | \$1,642.23 | \$1,150.05 | \$1,846.65 | \$1,200.00 |
| 6325 Grounds maintenance | \$6,483.99 | \$4,169.37 | \$3,435.62 | \$5,319.85 | \$9,246.99 | \$5,731.16 | \$2,000.00 |
| 6330 Exhibit maintenance-Zoo | \$2,679.93 | \$3,632.55 | \$4,774.01 | \$2,286.38 | \$5,404.09 | \$3,755.39 | \$2,200.00 |
| 6331 Chimp exhibit | \$1,222.15 | \$3,315.42 | \$1,551.63 | \$1,089.61 | \$0.00 | \$1,435.76 | \$0.00 |
| 6333 Tiger Exhibit | \$902.59 | \$178.63 | \$1,388.27 | \$0.00 | \$161.86 | \$526.27 | \$0.00 |
| 6334 Slither Inn | \$7.63 | \$0.00 | \$0.00 | \$266.52 | \$0.00 | \$54.83 | \$0.00 |
| 6339 Splashpad Maintenance | \$179.27 | \$3,194.41 | \$356.60 | \$1,142.85 | \$0.00 | \$974.63 | \$1,000.00 |
| 6341 Playground Maintenance | \$340.47 | \$0.00 | \$41.49 | \$67.49 | \$0.00 | \$89.89 | \$300.00 |
| Total 6330 Exhibit maintenance-Zoo | \$4,749.04 | \$10,321.01 | \$8,112.00 | \$4,852.85 | \$5,565.95 | \$6,720.17 | \$3,500.00 |
| 6345 IT maintenance | \$3,621.36 | \$4,323.03 | \$2,711.21 | \$2,327.20 | \$2,643.44 | \$3,125.25 | \$2,700.00 |
| 6346 Equipment Purchase | \$0.00 | \$0.00 | \$399.00 | \$0.00 | \$0.00 | \$79.80 | \$1,000.00 |
| Total 6345 IT maintenance | \$3,621.36 | \$4,323.03 | \$3,110.21 | \$2,327.20 | \$2,643.44 | \$3,205.05 | \$3,700.00 |
| 6350 Electricity |  |  |  |  |  |  |  |
| 6351 Aviary | \$571.31 | \$662.51 | \$735.20 | \$713.83 | \$964.16 | \$729.40 | \$730.00 |
| 6352 Moose shelter | \$1,015.58 | \$2,327.18 | \$3,194.24 | \$2,717.51 | \$2,453.24 | \$2,341.55 | \$2,300.00 |
| 6353 Hospital | \$3,147.40 | \$1,562.65 | \$2,463.29 | \$2,189.61 | \$1,208.87 | \$2,114.36 | \$1,400.00 |
| 6354 Chimp building | \$5,679.42 | \$5,034.91 | \$6,678.56 | \$3,146.26 | \$3,653.51 | \$4,838.53 | \$3,700.00 |
| 6356 Zebra Shelter - New Bear Exhibit | \$3,200.07 | \$2,992.48 | \$3,990.03 | \$3,290.70 | \$1,909.21 | \$3,076.50 | \$3,000.00 |
| 6357 Lions Cage | \$1,863.13 | \$2,176.75 | \$1,954.31 | \$2,652.34 | \$1,696.64 | \$2,068.63 | \$2,000.00 |
| 6358 Primate Cages | \$5,109.85 | \$4,666.42 | \$5,129.58 | \$4,608.82 | \$3,575.86 | \$4,618.11 | \$4,000.00 |
| 6359 Entrance Building | \$4,774.96 | \$5,398.58 | \$5,259.99 | \$4,334.04 | \$4,222.62 | \$4,798.04 | \$4,250.00 |
| 6361 Keeper's Center | \$13,784.72 | \$13,868.26 | \$14,662.26 | \$9,126.14 | \$9,622.06 | \$12,212.69 | \$9,700.00 |
| 6363 Slither Inn | \$1,647.39 | \$1,718.51 | \$2,679.15 | \$1,982.80 | \$1,911.53 | \$1,987.88 | \$1,950.00 |
| 6366 Slither Inn 2 | \$1,130.25 | \$1,141.28 | \$1,432.00 | \$1,489.63 | \$1,313.40 | \$1,301.31 | \$1,400.00 |
| 6367 Bison Shelter | \$3,024.28 | \$2,791.46 | \$3,952.26 | \$3,565.79 | \$3,097.69 | \$3,286.30 | \$3,200.00 |
| Total 6350 Electricity | \$44,948.36 | \$44,340.99 | \$52,130.87 | \$39,817.47 | \$35,628.79 | \$43,373.30 | \$37,630.00 |
| 6355 Heating Fuel | \$0.00 | \$167.11 | \$4,244.21 | \$0.00 | \$0.00 | \$882.26 | \$0.00 |
| 6368 Chimp Building | \$3,107.30 | \$1,993.88 | \$1,662.95 | \$2,657.38 | \$2,969.70 | \$2,478.24 | \$3,000.00 |
| 6369 Ed Lab | \$1,010.48 | \$690.55 | \$661.69 | \$1,391.59 | \$1,197.51 | \$990.36 | \$1,200.00 |
| 6370 Cats Area | \$533.55 | \$403.47 | \$539.61 | \$734.43 | \$836.45 | \$609.50 | \$850.00 |
| 6371 Hospital | \$0.00 | \$919.42 | \$739.90 | \$1,870.83 | \$1,854.93 | \$1,077.02 | \$1,875.00 |
| Total 6355 Heating Fuel | \$4,651.33 | \$4,174.43 | \$7,848.36 | \$6,654.23 | \$6,858.59 | \$6,037.39 | \$6,925.00 |
| 6360 Taxes and Licenses | \$3,052.83 | \$1,365.43 | \$1,370.31 | \$1,546.19 | \$147.63 | \$1,496.48 | \$1,500.00 |
| 6362 Water Utility | \$12,982.32 | \$16,109.24 | \$15,709.14 | \$17,148.50 | \$15,935.99 | \$15,577.04 | \$16,000.00 |
| 6365 Signage | \$401.60 | \$897.84 | \$1,188.26 | \$335.94 | \$0.00 | \$564.73 | \$2,500.00 |
| Total 6280 Facilities and Equipment | \$220,670.68 | \$228,961.49 | \$233,330.26 | \$208,402.30 | \$217,114.01 | \$221,695.75 | \$90,305.00 |
| 6500 Operations | \$0.00 | \$53.45 | \$559.00 | \$21,228.78 | \$559.60 | \$4,480.17 | \$600.00 |
| 6501 Books, Subscriptions, Reference | \$544.00 | \$117.00 | \$1,183.92 | \$3,202.59 | \$3,451.74 | \$1,699.85 | \$3,500.00 |
| 65026502 Conservation Donations | \$481.60 | \$0.00 | \$730.00 | \$0.00 | \$393.00 | \$320.92 | \$750.00 |
| 6505 Postage, Mailing Service | \$706.80 | \$189.07 | \$795.79 | \$1,207.37 | \$2,676.30 | \$1,115.07 | \$2,000.00 |
| 6510 Telephone, Telecommunications | \$3,943.48 | \$4,114.66 | \$4,370.49 | \$1,691.41 | \$894.66 | \$3,002.94 | \$960.00 |
| 6515 Printing and Copying | \$347.47 | \$0.00 | \$196.25 | \$222.85 | \$188.56 | \$191.03 | \$250.00 |
| 6520 Supplies | \$3,064.67 | \$2,607.63 | \$423.00 | \$138.15 | \$545.18 | \$1,355.73 | \$800.00 |
| 6525 Merchant Fees | \$3,121.92 | \$5,957.44 | \$7,008.55 | \$6,257.92 | \$5,167.84 | \$5,502.73 | \$6,000.00 |


|  |  |  |  |  | (14/2020 | 5 Year Average |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { Oct } 2015 \text { - } \\ \text { Sep } 2016 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2016 \text { - } \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2017 \text { - } \\ \text { Sep } 2018 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2018 \text { - } \\ \text { Sep } 2019 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2019- \\ \text { Sep } 2020 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { Oct } 2020- \\ \text { Sep } 2021 \\ \hline \end{array}$ |
| 6530 Licenses \& Fees | \$194.94 | \$2,069.00 | \$0.00 | \$320.50 | \$731.00 | \$663.09 | \$500.00 |
| 6535 Over/Short on Daily Deposits | \$0.62 | -\$12.40 | -\$22.00 | \$0.00 | \$76.00 | \$8.44 | \$100.00 |
| 6540 Gas \& Oil | \$2,108.78 | \$1,701.79 | \$2,422.16 | \$2,287.09 | \$2,137.49 | \$2,131.46 | \$2,200.00 |
| 6541 Safety Equipment | \$3,363.01 | \$326.00 | \$594.00 | \$367.16 | \$1,036.17 | \$1,137.27 | \$600.00 |
| 6542 Office Supplies | \$1,981.09 | \$3,051.65 | \$1,703.31 | \$335.55 | \$460.35 | \$1,506.39 | \$500.00 |
| 6545 Pest Control | \$2,701.60 | \$2,200.00 | \$2,640.00 | \$2,640.00 | \$2,640.00 | \$2,564.32 | \$2,640.00 |
| 6546 RDC Membership Expense | \$1,248.80 | \$910.00 | \$1,918.68 | \$719.04 | \$780.62 | \$1,115.43 | \$780.00 |
| 6550 Education supplies | \$138.07 | \$1,004.62 | \$1.69 | \$16.32 | \$2.97 | \$232.73 | \$250.00 |
| Total 6500 Operations | \$23,946.85 | \$24,289.91 | \$24,524.84 | \$40,634.73 | \$21,741.48 | \$27,027.56 | \$22,430.00 |
| 6512 Personal Phone Usage | \$360.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$72.00 | \$0.00 |
| 6521 Insurance | \$3,518.00 | \$10,314.80 | \$16,311.04 | \$0.00 | \$0.00 | \$6,028.77 | \$0.00 |
| 6522 Property | \$33,370.00 | \$30,627.04 | \$16,958.00 | \$19,447.27 | \$19,809.58 | \$24,042.38 | \$21,100.00 |
| 6524 Liability | \$0.00 | \$16,983.90 | \$1,242.00 | \$12,426.00 | \$12,314.27 | \$8,593.23 | \$14,011.13 |
| 6526 Other | \$2,362.00 | \$1,270.30 | \$0.00 | \$1,242.00 | \$1,242.00 | \$1,223.26 | \$1,636.87 |
| Total 6521 Insurance | \$39,250.00 | \$59,196.04 | \$34,511.04 | \$33,115.27 | \$33,365.85 | \$39,887.64 | \$36,748.00 |
| 6600 Payroll Expenses |  |  |  |  |  |  |  |
| 6601 Administration salaries | \$78,938.75 | \$66,311.97 | \$65,995.35 | \$0.00 | \$0.00 | \$42,249.21 | \$0.00 |
| 6602 Gift shop | \$27,048.36 | \$35,202.07 | \$33,934.06 | \$0.00 | \$0.00 | \$19,236.90 | \$0.00 |
| 6605 Zoo keepers | \$28,530.82 | \$155,601.25 | \$117,041.17 | \$0.00 | \$0.00 | \$60,234.65 | \$0.00 |
| 6610 Grounds keepers | \$166,944.56 | \$64,303.48 | \$52,949.35 | \$0.00 | \$0.00 | \$56,839.48 | \$0.00 |
| 6651 Holiday Pay (Regular Time) | \$16,156.89 | \$1,707.36 | \$3,531.38 | \$0.00 | \$0.00 | \$4,279.13 | \$0.00 |
| 6653 Overtime | \$41,882.14 | \$21,282.41 | \$8,155.72 | \$0.00 | \$0.00 | \$14,264.05 | \$0.00 |
| 6654 PTO | \$1,158.32 | \$8,210.59 | \$9,286.53 | \$0.00 | \$0.00 | \$3,731.09 | \$0.00 |
| 6656 Worked Holiday | \$27,984.06 | \$0.00 | \$1,094.45 | \$0.00 | \$0.00 | \$5,815.70 | \$0.00 |
| 6657 Supplemental Insurance-Pre Tax | \$13,616.24 | \$4,360.03 | \$51.14 | \$0.00 | \$0.00 | \$3,605.48 | \$0.00 |
| 6665 FICA expense | \$0.00 | \$0.00 | \$12,248.12 | \$0.00 | \$0.00 | \$2,449.62 | \$0.00 |
| 6670 Medicare expense | \$1,975.50 | \$22,364.70 | \$2,864.48 | \$0.00 | \$0.00 | \$5,440.94 | \$0.00 |
| 6675 Workers compensation | \$0.00 | \$5,230.46 | \$28,169.00 | \$31,035.00 | \$28,934.00 | \$18,673.69 | \$20,478.00 |
| 6680 Unemployment taxes | \$24,970.48 | \$9,658.80 | \$1,283.01 | -\$0.01 | \$0.00 | \$7,182.46 | \$0.00 |
| 6685 Uniforms and clothing | \$5,868.10 | \$714.34 | \$1,150.24 | \$448.10 | \$1,830.00 | \$2,002.16 | \$1,500.00 |
| 6690 Payroll Taxes | \$22,702.00 | \$1,170.50 | \$14,413.10 | \$24,443.61 | \$0.00 | \$12,545.84 | \$0.00 |
| 6695 Wages | \$2,638.74 | \$0.00 | \$87,906.32 | \$366,363.85 | \$384,062.43 | \$168,194.27 | \$393,000.00 |
| Taxes | \$1,531.19 | \$0.00 | \$0.00 | \$4,495.16 | \$30,414.55 | \$7,288.18 | \$31,600.00 |
| Total 6600 Payroll Expenses | \$461,946.15 | \$396,117.96 | \$440,073.42 | \$426,785.71 | \$445,240.98 | \$434,032.84 | \$446,578.00 |
| 6608 Haunted Museum Payroll | \$0.00 | \$4,900.00 | \$5,850.00 | \$0.00 | \$0.00 | \$2,150.00 | \$0.00 |
| 6700 Other Expenses | \$1,610.03 | \$3,500.75 | \$758.00 | \$702.61 | \$0.00 | \$1,314.28 | \$0.00 |
| 6701 Advertising Expenses | \$2,129.12 | \$2,462.23 | \$3,489.07 | \$3,138.26 | \$2,202.93 | \$2,684.32 | \$2,500.00 |
| 6707 Spooktacular | \$1,697.98 | \$592.94 | \$1,659.00 | \$0.00 | \$1,000.00 | \$989.98 | \$500.00 |
| 6708 Other Special Event | \$41.58 | \$29.99 | \$129.50 | \$738.43 | \$962.40 | \$380.38 | \$500.00 |
| 6709 Tourism | \$0.00 | \$0.00 | \$0.00 | \$1,501.06 | \$1,226.00 | \$545.41 | \$10,459.00 |
| Total 6701 Advertising Expenses | \$3,868.68 | \$3,085.16 | \$5,277.57 | \$5,377.75 | \$5,391.33 | \$4,600.10 | \$13,959.00 |
| 6710 Interest Expense | \$534.96 | \$2,542.37 | \$3,968.31 | \$4,663.91 | \$9,139.20 | \$4,169.75 | \$7,120.00 |
| 6712 Charitable Gaming Tax Expense | \$52.18 | \$25.10 | \$0.00 | \$0.00 | \$0.00 | \$15.46 | \$0.00 |
| 6713 Photo Booth Expense | \$0.00 | \$0.00 | \$725.75 | \$196.79 | \$78.79 | \$200.27 | \$0.00 |
| 6714 Hurricane Simulator Expense | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$1.00 | -\$0.20 | \$0.00 |
| 6715 Memberships and Dues | \$10,029.21 | \$10,456.00 | \$3,971.00 | \$3,134.00 | \$3,443.00 | \$6,206.64 | \$3,400.00 |
| 6720 Miscellaneous expenses | \$577.47 | \$879.64 | \$548.30 | \$74.80 | \$373.15 | \$490.67 | \$400.00 |
| 6724 Staff Miscellaneous Expenses | \$500.00 | \$3,472.35 | \$5,775.62 | \$529.99 | \$663.00 | \$2,188.19 | \$650.00 |
| 6725 Staff Development | \$927.37 | \$610.00 | \$250.00 | \$702.55 | \$0.00 | \$497.98 | \$1,500.00 |
| 6726 Staff Medical Expenses | \$511.00 | \$665.65 | \$46.17 | \$299.41 | \$1,133.90 | \$531.23 | \$1,000.00 |
| 6727 Meals and food | \$597.34 | \$958.45 | \$785.52 | \$344.42 | \$323.18 | \$601.78 | \$500.00 |
| 6728 Wildlife World Expenses | \$0.00 | \$0.00 | \$125.00 | \$0.00 | \$0.00 | \$25.00 | \$0.00 |
| Total 6700 Other Expenses | \$19,208.24 | \$26,195.47 | \$22,231.24 | \$16,026.23 | \$20,544.55 | \$20,841.15 | \$28,529.00 |
| 6702 Educational Expense | \$88.67 | \$552.14 | \$0.00 | \$10.74 | \$6.45 | \$131.60 | \$250.00 |
| 6703 Camp Expenses | \$172.58 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$34.52 | \$250.00 |
| 6711 Zoofari | \$200.08 | \$171.00 | \$189.00 | \$1.00 | \$0.00 | \$112.22 | \$250.00 |
| Total 6702 Educational Expense | \$461.33 | \$723.14 | \$189.00 | \$11.74 | \$6.45 | \$278.33 | \$750.00 |
| 6906 Zoobilee Trip raffle | \$1,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$200.00 | \$0.00 |


|  |  |  |  |  | 9/14/2020 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { Oct } 2015- \\ \text { Sep } 2016 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2016 \text { - } \\ \text { Sep } 2017 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2017 \text { - } \\ \text { Sep } 2018 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2018 \text { - } \\ \text { Sep } 2019 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { Oct } 2019- \\ \text { Sep } 2020 \\ \hline \end{array}$ | 5 Year Average | $\begin{array}{r} \hline \text { Oct } 2020 \text { - } \\ \text { Sep } 2021 \\ \hline \end{array}$ |
| 6717 Penny Machine Expense | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 6910 Travel and Meetings | \$0.00 | \$1,945.58 | \$3,516.31 | \$0.00 | \$0.00 | \$1,092.38 | \$0.00 |
| 6901 Conference, Convention, Meeting | \$969.95 | \$2,175.00 | \$995.50 | \$1,498.07 | \$0.00 | \$1,127.70 | \$1,500.00 |
| 6905 Travel | \$0.00 | \$977.76 | \$102.92 | \$1,082.77 | \$286.44 | \$489.98 | \$1,500.00 |
| Total 6910 Travel and Meetings | \$969.95 | \$5,098.34 | \$4,614.73 | \$2,580.84 | \$286.44 | \$2,710.06 | \$3,000.00 |
| 7100 Special events expenses | \$1,513.73 | \$1,092.06 | \$853.56 | \$89.24 | \$0.00 | \$709.72 | \$0.00 |
| 7105 Special event-Spooktacular | \$5,226.93 | \$2,698.53 | \$841.20 | \$2,902.71 | \$3,570.27 | \$3,047.93 | \$3,000.00 |
| 7110 Special event-Camps | \$0.00 | \$1,026.99 | \$0.00 | \$22.88 | \$0.00 | \$209.97 | \$0.00 |
| 7115 Special Events - other | \$258.31 | \$4,650.07 | \$767.53 | \$3,871.92 | \$19.61 | \$1,913.49 | \$2,500.00 |
| 7118 Wild Lights | \$127.01 | \$0.00 | \$0.00 | \$371.52 | \$407.23 | \$181.15 | \$500.00 |
| Total 7100 Special events expenses | \$7,125.98 | \$9,467.65 | \$2,462.29 | \$7,258.27 | \$3,997.11 | \$6,062.26 | \$6,000.00 |
| 7200 Investment Expenses | \$925.55 | \$400.00 | \$300.00 | \$100.00 | \$0.00 | \$345.11 | \$0.00 |
| 7500 Grant Expenses | \$0.00 | \$0.00 | \$99.00 | \$0.00 | \$0.00 | \$19.80 | \$0.00 |
| 9999 Suspense | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total Expenditures | \$856,530.35 | \$862,385.77 | \$881,169.79 | \$848,754.54 | \$723,456.14 | \$834,459.32 | \$724,549.00 |
| Net Operating Revenue | -\$92,964.51 | -\$131,243.04 | -\$119,459.05 | \$69,374.74 | \$206,922.89 | -\$13,473.79 | \$147,891.00 |
| Other Expenditures | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 8010 Capital Purchases | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$75,000.00 |
| 8012 Architecture Design Fees | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15,000.00 |
| 8030 Landscaping | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 8040 Exhibits expense | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,495.00 | \$499.00 | \$36,000.00 |
| 8042 Tiger Exhibit | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 8044 Chimp Exhibit | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$500.00 |
| 2725 Loan Principal Payment |  |  |  |  |  |  | \$20,000.00 |
| Assets \& Major Repairs |  |  |  |  |  |  | \$15,000.00 |
| Total 8040 Exhibits expense | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,495.00 | \$499.00 | \$161,500.00 |
| Total 8010 Capital Purchases | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,495.00 | \$499.00 | \$161,500.00 |
| Total Other Expenditures | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,495.00 | \$499.00 | \$161,500.00 |
| Net Other Revenue | \$0.00 | \$0.00 | \$0.00 | \$0.00 | -\$2,495.00 | -\$499.00 | -\$161,500.00 |
| Net Revenue | -\$92,964.51 | -\$131,243.04 | -\$119,459.05 | \$69,374.74 | \$204,427.89 | -\$13,972.79 | -\$13,609.00 |



