

# **City of Scottsbluff, Nebraska**

**Friday, January 11, 2019**

**Regular Meeting**

## **Item 1**

**Approval of minutes for meeting of November 9, 2018.**

**Staff Contact: Starr Lehl**

**City of Scottsbluff**  
**Economic Development Application Review Committee**  
**November 9, 2018**

A meeting of the Economic Development Application Review Committee was held on November 9, 2018, at 8:00 a.m. at City Hall, 2525 Circle Drive, Scottsbluff, NE.

Present were Committee Members, Jim Trumbull, Dennis Hadden, Marla Marx, and Hod Kosman. Also attending was alternate Dave Schaff. Since there were four Committee Members present, alternate Schaff was designated to participate in all matters. In attendance on behalf of the City were City Economic Development Director, Starr Lehl, City Finance Director, Liz Hilyard, and Deputy City Attorney, Rick Ediger.

Chairman Trumbull called the meeting to order and stated that a copy of the Nebraska Open Meetings Act is located on the South wall of the Council Chamber. There were no changes in the Agenda, nor were there any citizens with business not scheduled on the Agenda.

It was moved by Marx and seconded by Hadden that the minutes of October 4, 2018 Committee Meeting be approved. Voting yes: Trumbull, Hadden, Marx, Kosman, and Schaff. Voting no: None.

An additional presentation, with information as requested, was made by Bsquared Farming and Trucking, LLC and SC Blanton Enterprises, Inc. Present on behalf of Bsquared and Blanton were Valerie Baker, Clifford Brabson, and Scott Blanton. Margaret Akin of the Nebraska Business Development Center also appeared on behalf of the Applicant. Since the October 4 meeting, the City had received information as to the 5 trucks that did not have liens on them that could be used for collateral. Bsquared valued those trucks at \$395,000 and Director Lehl consulted an outside source who valued them at \$370,000. However, there were some assumptions made by the outside source that would give indication that the Bsquared value was likely close. Questions were also asked as to the base employees to be used. Bsquared indicated that their base number of employees was 8 employees. Director Lehl was instructed to verify the number of employees of June 30, 2018, by obtaining appropriate tax returns to verify the base numbers.

After further discussion by the Committee, it was moved by Schaff and seconded by Marx that the Committee recommend approval of \$150,000 forgivable low-interest loan. The loan will be amortized over 4 equal annual payments with interest at the applicable Midterm Federal Rate in effect at the time the loan is closed. Annual Job Credits may be earned at the rate of \$2,000 per employee per year. Any difference between the credit earned and the annual payment will then be paid by the Applicant to the City. Job Credits will be given for the number of jobs created over the base number. The Job Credits may be earned effective January 1, 2019. The City shall have a first lien on all 5 trucks listed. In addition, the Guarantees shall be obtained from Valerie Baker, Clifford Brabson, and Scott Blanton. Voting yes: Trumbull, Hadden, Marx, Kosman, and Schaff. Voting no: None

Director Lehl indicated that City Manager Nathan Johnson, Ediger and she met with Herb Gibson, one of his partners, and his banker the day before in order to get clarification on building ownership and financing.

The meeting was then adjourned at 9:00 a.m.

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Starr Lehl, Economic Development Director