



# City of Grand Island

Tuesday, November 23, 2010

Council Session

## Item G15

**#2010-332 - Approving Bid Award for Hybrid 4-Door Sedan**

Staff Contact: Troy Hughes

# **Council Agenda Memo**

**From:** Troy Hughes, Fire Chief

**Meeting:** November 23, 2010

**Subject:** RFP for Hybrid Sedan

**Item #'s:** G-15

**Presenter(s):** Troy Hughes, Fire Chief

## **Background**

The Grand Island Fire Department currently utilizes a 1993 Ford Bronco to transport the Life Safety Division Chief during the course of his duties. This unit is powered by a large V-8 motor that consumes a great deal of fuel. Driving the unit under city driving conditions results in very poor fuel economy. This unit is also used as a department snow plow during the winter season. The department is seeking to replace this vehicle with a more economical vehicle. The department sent a request for proposal to 16 potential suppliers for a replacement vehicle.

## **Discussion**

Only two suppliers submitted proposals. Cornhusker Toyota of Grand Island and Performance Toyota of Lincoln were the two suppliers that submitted proposals. Proposals were scored in five areas, price and delivery, fuel efficiency, interior capacities, warranty and service, and auxiliary equipment.

Both proposals were for identical cars (2010 Toyota Prius) which caused them to score equally except in pricing in which Performance Toyota was lower and therefore received a higher score. Performance Toyota's price was \$21,525 and Cornhusker Toyota's price was \$22,455 for a difference of \$930.

## **Alternatives**

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve
2. Refer the issue to a Committee

3. Postpone the issue to future date
4. Take no action on the issue

### **Recommendation**

City Administration recommends that the Council approve the Performance Toyota proposal at a price of \$21,525 to supply one 2010 Toyota Prius.

### **Sample Motion**

Move to approve.



Jason Eley, Purchasing Agent

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Better Tomorrow, Today*

**REQUEST FOR PROPOSAL  
FOR  
HYBRID 4-DOOR SEDAN**

**RFP DUE DATE:** November 15, 2010 at 4:15 p.m.

**DEPARTMENT:** Fire

**PUBLICATION DATE:** October 28, 2010

**NO. POTENTIAL BIDDERS:** 16

**SUMMARY OF PROPOSALS RECEIVED**

**Performance Toyota of Lincoln**  
Lincoln, NE

**Cornhusker Toyota**  
Grand Island, NE

cc: Troy Hughes, Fire Chief  
Mary Lou Brown, Finance Director  
Jason Eley, Purchasing Agent

Jeff Pederson, City Administrator  
Dale Shotkoski, City Attorney  
Chris Hoffman, Fire Admin. Assist.

**P1442**

RESOLUTION 2010-332

WHEREAS, the City Of Grand Island sent out requests for proposals to sixteen potential venders to supply a new hybrid 4-door sedan vehicle meeting five areas of criteria for the Grand Island Fire Department. Two proposals were received and evaluated; a copy is on file with the City Clerk; and

WHEREAS, on November 15, 2010 requests for proposals were received, opened and reviewed; and

WHEREAS, the proposal from Performance Toyota of Lincoln, Nebraska scored the highest in these areas: price and delivery, fuel efficiency, interior capacities, warranty and service and auxiliary equipment for a price of \$21,525. This proposal was for \$930 less than the other supplier; and

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that the proposal of Performance Toyota of Lincoln, Nebraska in the amount of \$21,525 for one 2010 Toyota Prius is hereby approved.

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Adopted by the City Council of the City of Grand Island, Nebraska, on November 23, 2010.

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Margaret Hornady, Mayor

Attest:

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RaNae Edwards, City Clerk