



City of Grand Island

Tuesday, June 22, 2010

Council Session

Item G12

#2010-169 - Approving Renewal of Microsoft Software Enterprise Agreement

Staff Contact: Mary Lou Brown

Council Agenda Memo

From: Mary Lou Brown, Finance Director

Meeting: June 22, 2010

Subject: Approving Microsoft Licensing Enterprise Agreement

Item #'s: G-12

Presenter(s): Mary Lou Brown, Finance Director

Background

In 1997, the City of Grand Island installed a network at City Hall and made the determination to standardize the organization with Microsoft products. On August 14, 2007, Council adopted Ordinance No. 2007-196 approving an agreement for Microsoft software license renewals for a 3 year period ending June 30, 2010. The end of this term necessitates that a contract renewal be completed.

The City of Grand Island's proposed Microsoft Enterprise Agreement provides licensing for 400 qualified desktops and 525 qualified users. The types of licenses included in this agreement are Windows Operating systems, Office Professional, Expression Web, Windows Servers, Exchange Email Server licenses, Terminal Server and Core Client Access licenses. Our agreement also includes Software Assurance benefits, which allow upgrades to the highest version release available throughout the term of the agreement. City department networks covered are City Hall, PGS, Waste Water Treatment Plant, Phelps Control Center Dispatch and Utility Engineering.

Discussion

Based on the number of users/desktops for the State of Nebraska pool, the City of Grand Island receives the lowest software pricing available for the proposed Microsoft Enterprise Agreement with DELL Marketing LP, 850 Asbury Drive, Buffalo Grove, IL 60089, a Nebraska State Contract reseller. This agreement would be for a term of 36 months beginning July 1, 2010 through June 30, 2013 and is payable in three annual installments of \$81,811.85 for a total of \$245,435.55. There is also a required annual true-up period for added or deleted desktops/users each June. This software license renewal is included in the Information Technology Division budget.

Alternatives

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Approve the three year Enterprise Agreement of Microsoft licenses.
2. Disapprove or deny the agreement.
3. Modify the Resolution to meet the wishes of the Council

Recommendation

City Administration recommends that the Council approve the new three year Microsoft licensing agreement for \$245,435.55, payable in three installments.

Sample Motion

Move to approve the three year Microsoft Licensing Agreement with DELL Marketing LP, in the amount of \$245,435.55.

Enterprise Signature Form

State and Local

Master Agreement number or
Enrollment number*

4676659

SGN-

Proposal ID

*Microsoft to complete if
applicable*

***Note:** Enter the applicable active numbers associated with the below documents. Microsoft requires the associated active number be indicated here, or listed below as new.

This signature form and all contract documents identified in the table below are entered into between the Customer and the Microsoft Affiliate signing, as of the effective date identified below.

Contract Document	Document Number or Code
Enterprise Enrollment	X20-00096
<Choose One>	Document Number or Code
<Choose One>	Document Number or Code
<Choose One>	Document Number or Code
Document Description	Document Number or Code
Document Description	Document Number or Code
Document Description	Document Number or Code
Document Description	Document Number or Code

By signing below, Customer and the Microsoft Affiliate agree that both parties (1) have received, read and understand the above contract documents,, including any websites or documents incorporated by reference and any amendments and (2) agree to be bound by the terms of all such documents.

Customer	Microsoft Affiliate
Name of Entity * City of Grand Island	Microsoft Licensing, GP
Signature *	Signature
Printed Name * Margaret Hornady	Printed Name
Printed Title * Mayor	Printed Title
Signature Date *	Signature Date (date Microsoft Affiliate countersigns)
Tax ID 47-6006205	Effective Date (may be different than Microsoft's signature date)

* indicates required field

Optional 2nd Customer signature or Outsourcer Signature (if applicable)

Customer	Outsourcer
Name of Entity *	Name of Entity *
Signature * _____	Signature * _____
Printed Name *	Printed Name *
Printed Title *	Printed Title *
Signature Date *	Signature Date *

If Customer requires physical media, additional contacts, or is reporting multiple previous Enrollments, include the appropriate form(s) with this signature form. If no media form is included, no physical media will be sent.

After this signature form is signed by the Customer, send it and the Contract Documents to Customer's channel partner or Microsoft account manager who must submit them to the following address. When the signature form is fully executed by Microsoft, Customer will receive a confirmation copy.

Microsoft Licensing, GP

Dept. 551, Volume Licensing
6100 Neil Road, Suite 210
Reno, Nevada 89511-1137
USA

Prepared By: Name of Preparer
Email of Preparer

Enterprise Enrollment

State and Local

Enterprise Enrollment number
(Microsoft to complete)

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Proposal ID

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Previous Enrollment number
(Reseller to complete)

4676659

Earliest expiring previous
Enrollment end date¹

6/30/2010

¹ If consolidating from multiple previous Enrollments with Software Assurance, complete the multiple previous Enrollment form and attach it to this Enrollment. Enterprise Products can only be renewed from a Qualifying Enrollment. Additional Products can be renewed from any previous Enrollment with Software Assurance.

This Enrollment must be attached to a signature form to be valid.

This Microsoft Enterprise Enrollment is entered into between the entities as of the effective date identified in the signature form. Customer represents and warrants that it is the same Customer, or an Affiliate of the Customer, that entered into the Enterprise Agreement identified above.

This Enrollment consists of (1) this document, (2) the terms of the Enterprise Agreement identified on the signature form, and (3) any supplemental contact information form or multiple previous enrollment form that may be required. If Customer's Enterprise Agreement is a version 6.4 or earlier, the Desktop Terms and Conditions are incorporated by reference.

All terms used but not defined are located at <http://microsoft.com/licensing/contracts>. In the event of any conflict the terms of this agreement control.

Effective date. If Customer is renewing Software Assurance from one or more previous Qualifying Enrollments, then the effective date will be the day after the first Enrollment expires. Otherwise the effective date will be the date this Enrollment is accepted by Microsoft.

If renewing Software Assurance, the Reseller will need to insert the previous Enrollment number and end date in the respective boxes above.

Term. This Enrollment will expire 36 full calendar months from the effective date. It could be terminated earlier or renewed as provided in the Microsoft Enterprise Agreement. Microsoft will advise Customer of the renewal options before it expires.

Product order. The Reseller will provide Customer with Customer's Product pricing and order. Prices and billing terms for all Products ordered will be determined by agreement between Customer and the Reseller. The Reseller will provide Microsoft with the order separately from this Enrollment.

Qualifying systems Licenses. All desktop operating system Licenses provided under this program are upgrade Licenses. *No full operating system Licenses are available under this program.* If Customer selects the Desktop Platform or the Windows Desktop Operating System Upgrade & Software Assurance, all Qualified Desktops on which the Windows Desktop Operating System Upgrade must be licensed to run one of the qualifying operating systems identified in the Product List at <http://microsoft.com/licensing/contracts>. Note that the list of operating systems that qualify for the Windows Desktop Operating System Upgrade varies with the circumstances of the order. That list is more extensive at the time of the initial order than it is for some subsequent true-ups and system refreshes during the term of this Enrollment.

For example, Windows XP Home Edition or successor Products are not qualifying operating systems.

1. Contact information.

Each party will notify the other in writing if any of the information in the following contact information page(s) changes. The asterisks (*) indicate required fields. By providing contact information, Customer consents to its use for purposes of administering this Enrollment by Microsoft, its Affiliates, and other parties that help administer this Enrollment. The personal information provided in connection with this Enrollment will be used and protected in accordance with the privacy statement available at <http://licensing.microsoft.com>.

- a. **Primary contact information:** The Customer of this Enrollment must identify an individual from inside its organization to serve as the primary contact. This contact is the default administrator for this Enrollment and receives all notices unless Microsoft is provided written notice of a change. The administrator may appoint other administrators and grant others access to online information.

Name of entity (must be legal entity name)* City of Grand Island
Contact name* First Robyn **Last** Splattstoesser
Contact email address* robyns@grand-island.com
Street address* PO Box 1968
City* Grand Island **State *** NE **Postal code*** 68802
Country* USA
Phone* 308-385-5444 ext 188 **Fax** 308-385-5565
Tax ID (if applicable)

- b. **Notices and online administrator:** This individual receives online administrator permissions and thus may grant online access to others. This contact also receives all notices.

☒ *Same as primary contact*

Name of entity (must be legal entity name)*

Contact name* First **Last**

Contact email address*

Street address*

City* **State *** **Postal code***

Country*

Phone* **Fax**

☐ This contact is a third party (not the Customer). **Warning:** This contact receives personally identifiable information of the Customer.

- c. **Language preference:** Select the language for notices. English

- d. **Microsoft account manager:** Provide the Microsoft account manager contact for this Customer.

Microsoft account manager name: Chris Jardine

Microsoft account manager email address: chjardin@microsoft.com

- e. If Customer requires a separate contact for any of the following, attach the Supplemental Contact Information form. Otherwise, the notices contact remains the default.

- Additional notices contact
- Software Assurance manager
- Subscription manager
- Online Services manager
- Customer Support Manager (CSM) contact

- f. Is a purchase under this Enrollment being financed through MS Financing? ☐ Yes, ☒ No.

g. Reseller information

Reseller company name* Dell Marketing LP

Street address (PO boxes will not be accepted)* 850 Asbury Drive

City* Buffalo Grove **State *** IL **Postal code*** 60089

Country* USA

Contact name * Jennifer Bluis

Phone* 847-465-3700

Fax 847-465-3277

Contact email address* jennifer_bluis@dell.com

The undersigned confirms that the information is correct.

Name of Reseller*

Signature* _____

Printed name*

Printed title*

Date*

Changing a Reseller. If Microsoft or the Reseller chooses to discontinue doing business with one another, Customer must choose a replacement. If Customer intends to change the Reseller, it must notify Microsoft and the former Reseller, in writing on a form provided at least 90 days prior to the date on which the change is to take effect. The change will take effect 90 days from the date of Customer's signature.

2. Defining your Enterprise.

Use this section to identify which Affiliates are included in the Enterprise. Customer's Enterprise must consist of entire government agencies, departments or legal jurisdictions, not partial government agencies, departments, or legal jurisdictions. (Check only one box in this section.)

☒ Only you (and no other affiliates) will be participating

☐ Customer and all Affiliates are included (*excluding* new Affiliates with which you consolidate in the future)

☐ The following Affiliates are excluded

3. Establishing Customer price level.

The price level indicated in this section will be the price level for the initial Enrollment term for all Enterprise Products ordered and for any Additional Products in the same pool(s). The price level for any other Additional Products will be level "D".

Qualified Desktops: Customer represents that the total number of Qualified Desktops in its Enterprise is, or will be increased to, this number during the initial term of this Enrollment (This number must be equal to at least 250 desktops).
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400

Qualified Users: Customer represents that the total number of Qualified Users in its Enterprise is, or will be increased to, this number during the initial term of this Enrollment (This number must be equal to at least 250 users).	525
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Number of desktops/ users	Price level
250 to 2,399	A
2,400 to 5,999	B
6,000 to 14,999	C
15,000 and above	D

Price level (for pools in which Customer orders an Enterprise Product):	Qualified Desktop	Qualified User
	D	D

Price level (for pools in which Customer does not order an Enterprise Product):	Price level "D"

4. Enterprise Product orders.

Customer must select a desktop platform or any individual Enterprise Product before it can order Additional Products. The CAL selection must be the same across the Enterprise. The components of the current versions of any Enterprise Product are identified in the Product List.

Enterprise Product Selection
<p>Please choose the Enrolled Affiliate's desktop option (Select 1):</p> <p> <input type="checkbox"/> Enterprise Desktop with MDOP <input type="checkbox"/> Enterprise Desktop <input type="checkbox"/> Professional Desktop with MDOP <input type="checkbox"/> Professional Desktop <input type="checkbox"/> Custom Desktop or Individual Enterprise Product Component(s): </p> <p>Select at least 1 component. (For full platform, Windows Desktop, Office, and Client Access License components must all be selected.)</p> <p> <input checked="" type="checkbox"/> Windows Desktop (Includes Windows Desktop Operating System Upgrade and VECD): Windows Desktop with MDOP <input checked="" type="checkbox"/> Office: Office Professional Plus <input checked="" type="checkbox"/> Client Access License: Core CAL </p> <p>For any Client Access Licenses, please indicate whether licensing by Desktop or User: User</p>
<p>Other Enterprise Products (optional):</p> <p><input type="checkbox"/> Add VECD for Software Assurance as an Enterprise Product (must have selected option with "Windows Desktop OS Upgrade")</p>

Unless stated/indicated otherwise, Microsoft will invoice Customer's Reseller in 3 equal annual installments. The first installment will be invoiced upon Microsoft's acceptance of this Enrollment and thereafter on the anniversary of the Enrollment. All subsequent new Additional Products and true-ups are billed in full.

Microsoft Enterprise Enrollment – State and Local Amendment

Enrollment number
Microsoft to complete

Enrollment number	000-cgodfrey-S-054
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Amendment ID

CTX-	000-cgodfrey-S-054
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ID Number
Microsoft to complete

This amendment is entered into between the customer and Microsoft affiliate signing, as of the effective date identified below. All terms used but not defined will have the same meanings as in the Microsoft Enterprise Enrollment identified above "the enrollment." The following terms and conditions amend the terms and conditions of the enrollment identified above, but only with respect to the customer identified below and only for purposes of this enrollment.

1. On page 2 (two) of the enrollment, the paragraph entitled "Effective Date" is hereby amended and restated in its entirety as follows:

Effective Date. The effective date of this enrollment is July 1, 2010

2. The parties acknowledge that the reference prices hereunder take into account the purchases of Software Assurance and/or License & Software Assurance Packs, shown in the following table (collectively, the "Credited SA Purchases") which such Credited SA Purchases were made pursuant to one or more other agreements and which will expire as of the dates shown on the table:

Prior Software Assurance and Online Service Purchases	Coverage Expired 6/30/2010
Office Professional Plus	388
Windows Business/Professional	399
Exchange Std CAL	400
Windows CAL	382
Exchange Server Standard	2
Expression Web	1
Windows Server Standard	5
Windows Remote Desktop CAL Per User (AddProd)	30

Because the reference prices herein for your initial order for enterprise products and/or additional products take such Credited SA Purchases into account, you agree that no further refund or credit shall be due pursuant to such Credited SA Purchases, and that you shall pay

all remaining installment payments (if any) for such Credited SA Purchases pursuant to the agreement(s) under which they were ordered. You agree that you will not transfer the Credited SA Purchases (or the underlying licenses associated with such Credited SA Purchases) to any party during the term of this enrollment.

3. Notwithstanding anything to the contrary in this enrollment, or in the Enterprise Agreement associated herewith, we will invoice your reseller for the 3-year cost of the enterprise products (and, if applicable, the additional products) licensed pursuant to your initial order under this enrollment in 3 *equal* installments, as follows:

Product	Part #	Quantity	Reference Price Payment 1 Due Upon Signing		Reference Price Payment 2 Due Upon 1st Anniversary of Effective Date		Reference Price Payment 3 Due Upon 2nd Anniversary of Effective Date	
			Unit \$	Extended \$	Unit \$	Extended \$	Unit \$	Extended \$
Office Professional Plus All Lng Lic/SA Pack MVL Platform	269-12445	12	179.59	2,155.08	179.59	2,155.08	179.59	2,155.08
Office Professional Plus All Lng SA MVL Platform	269-12442	399	104.40	40,507.20	104.40	40,507.20	104.40	40,507.20
Windows Vista Business All Lng Upg/SA Pack MVL Platform w/MDOP	66J-04728	1	32.28	32.28	32.28	32.28	32.28	32.28
Windows Vista Business All Lng SA MVL Platform w/MDOP	66J-04734	399	45.50	18,154.50	45.50	18,154.50	45.50	18,154.50
Core CAL Client Access Lic All Lng Lic/SA Pack MVL Platform User CAL	W06-01068	525	55.22	28,990.50	55.22	28,990.50	55.22	28,990.50
Exchange Svr All Languages SA MVL	312-02257	2	138.81	277.62	138.81	277.62	138.81	277.62
Expression Web All Lng SA MVL	UCQ-00109	1	26.83	26.83	26.83	26.83	26.83	26.83
Windows Svr Std All Lng Lic/SA Pack MVL	P73-00203	7	332.11	2,324.77	332.11	2,324.77	332.11	2,324.77
Windows Svr Std All Lng SA MVL	P73-00226	5	142.31	711.55	142.31	711.55	142.31	711.55
WinRmDskpSrvcCAL ALNG SA MVL UserCAL	6VC-01254	30	16.63	498.90	16.63	498.90	16.63	498.90
Windows Svr Ent All Lng Lic/SA Pack MVL	P72-00165	4	1,079.23	4,316.92	1,079.23	4,316.92	1,079.23	4,316.92

Note that the above prices are provided for reference only. Your actual price and payment terms will be determined by separate agreement between you and your reseller.

We must receive your fully-executed copy of this amendment and your enrollment to which it is associated, along with your reseller's purchase order, no later than June 30, 2010 or this amendment shall expire and become null and void.

Microsoft | Volume Licensing

Except for changes made by this amendment, all terms of this enrollment remain unchanged. By signing below, the parties agree to be bound by the terms of this amendment.

<i>Customer</i>	<i>Contracting Microsoft Affiliate</i>
Name of Entity *	Microsoft Licensing, GP
City of Grand Island	
Signature *	Signature
Printed Name * Margaret Hornady	Printed Name
Printed Title * Mayor	Printed Title
Signature Date *	Signature Date (date Microsoft affiliate countersigns)
	Effective Date (may be different than our signature date)

* indicates required field

Please sign this amendment and send it with your enrollment to your reseller. Your reseller must submit it to the following address. When the amendment is fully signed, you will receive a confirming copy.

Microsoft Licensing, GP
Dept. 551, Volume Licensing
6100 Neil Road, Suite 210
Reno, Nevada USA 89511-1137

Prepared By: CJ Godfrey, Licensing
Specialist on behalf of Linda Roxberg

Enterprise and Enterprise Subscription

Media Election Form

Entity name* City of Grand Island (must be same as Enrollment primary contact)

For the purposes of this form, "entity" can mean the signing entity, Customer, Enrolled Affiliate, Integrator, Institution, or other party entering into a volume licensing program agreement.

This form identifies entity's software comprehensive and subscription kit preferences. All software for this program is available for download at <https://licensing.microsoft.com> under fulfillment guide. Entity may choose to receive physical media delivery in addition to this download facility, if required. Terms used but not defined in this form have the meanings given to them in entity's Enrollment.

The comprehensive kit delivery address information identifies the delivery location. A comprehensive kit is not shipped to renewing entities. Microsoft reserves the right to discontinue media shipments or charge for them in the future.

All CD/DVD-ROM subscriptions and licenses that Microsoft provides (if any) under this enrollment are delivered on a DDU (INCOTERMS 2000) port of entry in entity country basis. Entity is solely responsible for compliance with all associated costs and procedures, including customs and import requirements, and for paying all customs duties, import value added taxes, and other governmental fees and taxes, applicable to the importation of all such CD/DVD-ROM subscriptions and licenses and all accompanying documentation into entity's country, as well as any and all loading, downloading, transportation and mobilization costs. Microsoft may, at its sole discretion, act in entity's name and behalf, in any given shipment, to carry out and bear the costs related to the customs formalities. In any event, after any such CD/DVD-ROM subscriptions and licenses reach the port of entry in entity's country, (1) Microsoft has completed its delivery obligations with respect to such merchandise, and (2) all risk of delay, loss, apprehension or seizure of or damage to the CD/DVD-ROM subscriptions and licenses, including the carrier medium and related documentation, will be transferred from Microsoft to entity.

The charges for Licenses and any purchase of media may be subject to sales taxes based upon where delivery occurs. If entity is exempt from sales taxes in the delivery location, please provide the applicable sales tax exemption documentation with entity's Enrollment.

MEDIA DELIVERY ADDRESS

☒ **Same as notices contact in the Enrollment**

Name of entity*

Contact name: First* Last*

Contact email address (required for online access)*

Street address (no PO boxes accepted)*

City* , State / Province* Postal code*

County Country*

Phone* Fax

In City Limits ☐ Estimated Tax Rate

If entity chooses below to receive media in addition to the software download option available at <https://licensing.microsoft.com>, entity's selected media preference will be noted in Microsoft's systems so entity may automatically receive that media preference. Please note that DVD kits will include DVDs if available. If media is not available on DVDs, then CDs will be provided. Likewise, CD kits will include CDs if available; if CDs are not available, DVDs will be included.

What is entity's media preference? Download Only

Does entity request a comprehensive kit? (This option does not apply to renewing entities) No

Does entity request subscription updates? No

Media election form (continued)

For each language and group entity chooses to receive, mark the corresponding box with an X	
Language	Enterprise Kit
English	<input type="checkbox"/>
English/Multi-Language	<input type="checkbox"/>
Arabic	<input type="checkbox"/>
Brazilian Portuguese	<input type="checkbox"/>
Bulgarian	<input type="checkbox"/>
Chinese Simplified	<input type="checkbox"/>
Chinese Traditional	<input type="checkbox"/>
Chinese Traditional Hong Kong/Pan-Chinese	<input type="checkbox"/>
Croatian	<input type="checkbox"/>
Czech	<input type="checkbox"/>
Danish	<input type="checkbox"/>
Dutch	<input type="checkbox"/>
Estonian	<input type="checkbox"/>
Finnish	<input type="checkbox"/>
French	<input type="checkbox"/>
German	<input type="checkbox"/>
Greek	<input type="checkbox"/>
Hebrew	<input type="checkbox"/>
Hungarian	<input type="checkbox"/>
Indic	<input type="checkbox"/>
Italian	<input type="checkbox"/>
Japanese	<input type="checkbox"/>
Korean	<input type="checkbox"/>
Latvian	<input type="checkbox"/>
Lithuanian	<input type="checkbox"/>
Norwegian	<input type="checkbox"/>
Polish	<input type="checkbox"/>
Portuguese	<input type="checkbox"/>
Romanian	<input type="checkbox"/>
Russian	<input type="checkbox"/>
Serbian Latin	<input type="checkbox"/>
Slovak	<input type="checkbox"/>
Slovenian	<input type="checkbox"/>
Spanish	<input type="checkbox"/>
Swedish	<input type="checkbox"/>
Thai	<input type="checkbox"/>
Turkish	<input type="checkbox"/>
Ukrainian	<input type="checkbox"/>
= Not Available	



Dell Customer Confidential

Quotation

Wanda McCabe
Inside Account Manager
850 Asbury Drive
Buffalo Grove, IL 60089
Wanda_McCabe@Dell.com

Quote Number: WTM10060701-R02

Quote Expires: Jul 01, 2010

Customer: NE CITY OF GRAND ISLAND
Contact: Nancy
Customer #: 164394
Phone: (308) 385-5444
Fax:
E-mail: nb@gi.lib.ne.us
Date of Issue: Jun 11, 2010

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

Product Description	Mfg #	Quantity	Unit Price	Ext. Price
OFFICE PROFESSIONAL PLUS ALL LNG LIC/SA PACK MVL PLATFORM	269-12445	12	\$148.32	\$1,779.84
OFFICE PROFESSIONAL PLUS ALL LNG SA MVL PLATFORM	269-12442	388	\$86.52	\$33,569.76
WINPRO ALNG UPGRDSAPK MVL PLTRFM WMDOP	FQC-03030	1	\$48.61	\$48.61
WINPRO ALNG SA MVL PLTRFM WMDOP	FQC-03029	399	\$38.72	\$15,449.28
CORE CALCLIENT ACCESS LIC ALL LNG LIC/SA PACK MVL PLATFORM USER CAL	W06-01066	525	\$46.14	\$24,223.50
EXCHANGE SVR ALL LANGUAGES SA MVL	312-02257	2	\$114.53	\$229.06
EXPRESSION WEB ALL LNG SA MVL	UCQ-00109	1	\$22.24	\$22.24
WINDOWS SVR STD ALL LNG LIC/SA PACK MVL	P73-00203	7	\$274.39	\$1,920.73
WINDOWS SVR STD ALL LNG SA MVL	P73-00226	5	\$117.83	\$589.15
WINMTDSKTPSRVCSAL ALNG SA MVL USRCAL	6VC-01254	30	\$14.00	\$420.00
WINDOWS SVR ENT ALL LNG LIC/SA PACK MVL	P72-00165	4	\$889.92	\$3,559.68
SUBTOTAL - PAYMENT 1 - BILLABLE UPON SIGNING				\$81,811.85
OFFICE PROFESSIONAL PLUS ALL LNG LIC/SA PACK MVL PLATFORM	269-12445	12	\$148.32	\$1,779.84
OFFICE PROFESSIONAL PLUS ALL LNG SA MVL PLATFORM	269-12442	388	\$86.52	\$33,569.76

Quote Prepared By: Wanda McCabe

- 1) Customer's purchase is subject to Dell's Terms and Conditions of Sale found at www.dell.com, unless Customer has a separate purchase agreement with Dell.
- 2) Sales/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file.
- 3) If you have a question re: your tax status, please contact your Dell | ASAP Software inside sales representative listed above. Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to www.dell.com/environmentalfee.

4) All product descriptions and prices are based on latest information available and are subject to change without notice or obligation.

5) All prices are based on Net 30 Terms. If not shown, shipping, handling, taxes, and other fees will be added at the time of order, where applicable.

6) Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.



Dell Customer Confidential

Quotation

Wanda McCabe
Inside Account Manager
850 Asbury Drive
Buffalo Grove, IL 60089
Wanda_McCabe@Dell.com

Quote Number: WTM10060701-R02

Quote Expires: Jul 01, 2010

Product Description	Mfg #	Quantity	Unit Price	Ext. Price
WINPRO ALNG UPGRDSAPK MVL PLTRFM WMDOP	FQC-03030	1	\$48.61	\$48.61
WINPRO ALNG SA MVL PLTRFM WMDOP	FQC-03029	399	\$38.72	\$15,449.28
CORE CALCLIENT ACCESS LIC ALL LNG LIC/SA PACK MVL PLATFORM USER CAL	W06-01066	525	\$46.14	\$24,223.50
EXCHANGE SVR ALL LANGUAGES SA MVL	312-02257	2	\$114.53	\$229.06
EXPRESSION WEB ALL LNG SA MVL	UCQ-00109	1	\$22.24	\$22.24
WINDOWS SVR STD ALL LNG LIC/SA PACK MVL	P73-00203	7	\$274.39	\$1,920.73
WINDOWS SVR STD ALL LNG SA MVL	P73-00226	5	\$117.83	\$589.15
WINRMTDSKTPSRVCSCAL ALNG SA MVL USRCAL	6VC-01254	30	\$14.00	\$420.00
WINDOWS SVR ENT ALL LNG LIC/SA PACK MVL	P72-00165	4	\$889.92	\$3,559.68
SUBTOTAL - PAYMENT 2				\$81,811.85
OFFICE PROFESSIONAL PLUS ALL LNG LIC/SA PACK MVL PLATFORM	269-12445	12	\$148.32	\$1,779.84
OFFICE PROFESSIONAL PLUS ALL LNG SA MVL PLATFORM	269-12442	388	\$86.52	\$33,569.76
WINPRO ALNG UPGRDSAPK MVL PLTRFM WMDOP	FQC-03030	1	\$48.61	\$48.61
WINPRO ALNG SA MVL PLTRFM WMDOP	FQC-03029	399	\$38.72	\$15,449.28
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WINDOWS SVR STD ALL LNG LIC/SA PACK MVL	P73-00203	7	\$274.39	\$1,920.73
WINDOWS SVR STD ALL LNG SA MVL	P73-00226	5	\$117.83	\$589.15
WINRMTDSKTPSRVCSCAL ALNG SA MVL USRCAL	6VC-01254	30	\$14.00	\$420.00
WINDOWS SVR ENT ALL LNG LIC/SA PACK MVL	P72-00165	4	\$889.92	\$3,559.68

Quote Prepared By: Wanda McCabe

- 1) Customer's purchase is subject to Dell's Terms and Conditions of Sale found at www.dell.com, unless Customer has a separate purchase agreement with Dell.
- 2) Sales/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file.
- 3) If you have a question re: your tax status, please contact your Dell | ASAP Software inside sales representative listed above. Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to www.dell.com/environmentalfee.
- 4) All product descriptions and prices are based on latest information available and are subject to change without notice or obligation.
- 5) All prices are based on Net 30 Terms. If not shown, shipping, handling, taxes, and other fees will be added at the time of order, where applicable.
- 6) Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.



Wanda McCabe
Inside Account Manager
850 Asbury Drive
Buffalo Grove, IL 60089
Wanda_McCabe@Dell.com

Quotation

Quote Number: WTM10060701-R02

Quote Expires: Jul 01, 2010

Product Description	Mfg #	Quantity	Unit Price	Ext. Price
SUBTOTAL - PAYMENT 3				\$81,811.85

Notes:
Preliminary Pricing
Order effective date must be Jul-1-10

Quote Prepared By: Wanda McCabe				
1)	Customer's purchase is subject to Dell's Terms and Conditions of Sale found at www.dell.com , unless Customer has a separate purchase agreement with Dell.	4)	All product descriptions and prices are based on latest information available and are subject to change without notice or obligation.	
2)	Sales/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file.	5)	All prices are based on Net 30 Terms. If not shown, shipping, handling, taxes, and other fees will be added at the time of order, where applicable.	
3)	If you have a question re: your tax status, please contact your Dell J ASAP Software Inside sales representative listed above. Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to www.dell.com/environmentalfee .	6)	Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.	

RESOLUTION 2010-169

WHEREAS, the Information Technology Division of the Finance Department continually works on maintaining the City's computer network, computer hardware, software, etc.; and

WHEREAS, due to the number of computer users and devices, and the constant need for computer upgrades, it is imperative to consistently maintain the entire city network system; and

WHEREAS, on August 14, 2007 by Resolution 2007-196, the City Council of the City of Grand Island authorized the Information Technology Division of the Finance Department to renew software license agreements which include a three-year term expiring June 30, 2010; and

WHEREAS, the City of Grand Island can utilize the State of Nebraska negotiated pricing to renew the Enterprise Agreement for a period of three years expiring June 30, 2013; and

WHEREAS, the Enterprise agreements have been reviewed and approved by the City Attorney's office;

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that the Information Technology Division of the Finance Department is hereby authorized to utilize the Microsoft Enterprise Agreement to renew software licenses purchased in 2007 until June 30, 2013 at a cost of \$245,435.55 to be paid in three annual installments of \$81,811.85.

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Adopted by the City Council of the City of Grand Island, Nebraska, June 22, 2010.

Margaret Hornady, Mayor

Attest:

RaNae Edwards, City Clerk

Approved as to Form	☐ _____
June 18, 2010	☐ City Attorney