



# City of Grand Island

Tuesday, January 13, 2015

Council Session

## Item G-14

**#2015-11 - Approving Purchase of Portable Radios from State Bid  
for the Fire Department**

Staff Contact: Cory Schmidt, Fire Chief

# Council Agenda Memo

**From:** Fire Chief Cory Schmidt  
**Meeting:** January 13, 2015  
**Subject:** Purchase of New Portable Radios  
**Item #'s:** G-14  
**Presenter(s):** Fire Chief Cory Schmidt

## Background

The Fire Department purchased the portable radios that we are currently using in 2007. They are Motorola XPR 6550s and have been good radios and survived 7 years of use during firefighting and emergency calls. However, they have reached the end of their useful life span. Over the last three years we average taking in a radio for repair every 21 days. Repairs have ranged from the on/off detent (the resistance between on and off) being worn down to where the radio can be bumped to the off position without the user knowing. Major repairs have run as much as 33% of the original cost of the radios. As a result they have become less than reliable during firefighting and other type of emergency calls, and costly to maintain.

## Discussion

The radios the Grand Island Fire Department would like to purchase are Motorola XPR7550 portable radios. They are digital signal capable and intrinsically safe, will not be a source of ignition if the user is in a flammable atmosphere. Although currently our dispatch center is not digital signal capable it is the next step in technology for radios. They will work with the analog systems in the area and that other departments use. We will be able to use the digital signal on our 'fireground' frequency that we use during structure fires and larger incidents. The digital system should give us clearer, easier to understand radio traffic and slightly greater range, over analog radios. The new radios will also reduce the maintenance costs of the current older radios and will have a two year warranty.

The total for the purchase of 76 radios is Nebraska State Bid (Platte Valley Communication of Grand Island, Nebraska) of \$94,578.20 (\$1,244.45/ radio.) Due to budget restraints, we are proposing to purchase one-third or 25 radios for a cost of \$31,111.25. These will be given to full time personnel and some with Epic radios, voice amplifiers built into the facepieces of the breathing apparatus used when personnel are in

Immediately Dangerous to Life and Health (IDLH) atmospheres. We hope to purchase additional radios in the upcoming years until all radios have been replaced.

### **Alternatives**

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve
2. Refer the issue to a Committee
3. Postpone the issue to future date
4. Take no action on the issue

### **Recommendation**

City Administration recommends that the Council approve the purchase of 25 Motorola XPR7550 portable radios for the Grand Island Fire Department at the cost of \$31,111.25 from State bid with Platte Valley Communications of Grand Island, NE.

### **Sample Motion**

Move to approve the purchase of 25 Motorola XPR7550 portable radios for the Grand Island Fire Department at the cost of \$31,111.25 from State bid with Platte Valley Communications of Grand Island, NE.



# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508

OR  
P.O. Box 94847  
Lincoln, Nebraska 68509-4847  
Telephone: (402) 471-6500  
Fax: (402) 471-2089

**CONTRACT NUMBER**  
**13384 OC**

|  |                                |
|--|--------------------------------|
| PAGE<br>1 of 2   | ORDER DATE<br>11/24/14         |
| BUSINESS UNIT<br>9000  | BUYER<br>DIANNA GILLILAND (AS) |
| VENDOR NUMBER: 502529  |                                |
| VENDOR ADDRESS:<br><br>MOTOROLA SOLUTIONS INC<br>1301 E ALGONQUIN RD<br>SCHAUMBURG ILLINOIS 60196-4041 |                                |

THE CONTRACT PERIOD IS:

**OCTOBER 30, 2014 THROUGH MARCH 31, 2015**

THIS CONTRACT HAS BEEN AMENDED PER THE FOLLOWING INFORMATION:

NO ACTION ON THE PART OF THE VENDOR NEEDS TO BE TAKEN AT THIS TIME. ORDERS FOR THE EQUIPMENT OR SUPPLIES WILL BE MADE AS NEEDED BY THE VARIOUS AGENCIES OF THE STATE.

THIS CONTRACT IS NOT AN EXCLUSIVE CONTRACT TO FURNISH THE EQUIPMENT OR SUPPLIES SHOWN BELOW, AND DOES NOT PRECLUDE THE PURCHASE OF SIMILAR ITEMS FROM OTHERS SOURCES.

THE STATE RESERVES THE RIGHT TO EXTEND THE PERIOD OF THIS CONTRACT BEYOND THE TERMINATION DATE WHEN MUTUALLY AGREEABLE TO THE VENDOR AND THE STATE OF NEBRASKA.

Originally Awarded from WSCA Contract 02702

Contract to supply and deliver Public Safety Communications Equipment through a prime vendor program to State of Nebraska agencies for the periof of October 30, 2014 through March 31, 2015.

Payment: 45 days

Purhcase Orders for State Agencies, Boards and Commissions for Public Safety Communications Equipment must be processed by the Office of the CIO. Political Subdivisions are responsible for processing Purchase Orders directly with the contracted vendor.

(For the File - This RFP and Contract are bid and awarded by the State of Washington. All backup bids, etc. are retained by the Washington Department of Administration, State Procurement Office.)

(For the File - The WSCA/Motorola Solutions, Inc. Master Price Agreement contract period was effective October 30, 2009. The WSCA/Motorola Solutions, Inc. Participating Addendum became effective on March 1, 2013.)

Vendor Contact: Joe Mann  
Phone: 425-896-2332  
Fax: 425-896-2301  
E-Mail: joe.mann@motorolasolutions.com

Participating Addendum Amendment One as attached. (bl 12/09/13)

Participating Addendum Amendment Two as attached. (bl 11/24/14)

Participating Addendum Amendment Three as attached. (bl 11/24/14)

*Dianna Gilliland* 11-25-14, KS  
BUYER  
11-25-14  
MATERIEL ADMINISTRATOR  
R43500/NIS/AG01 100502

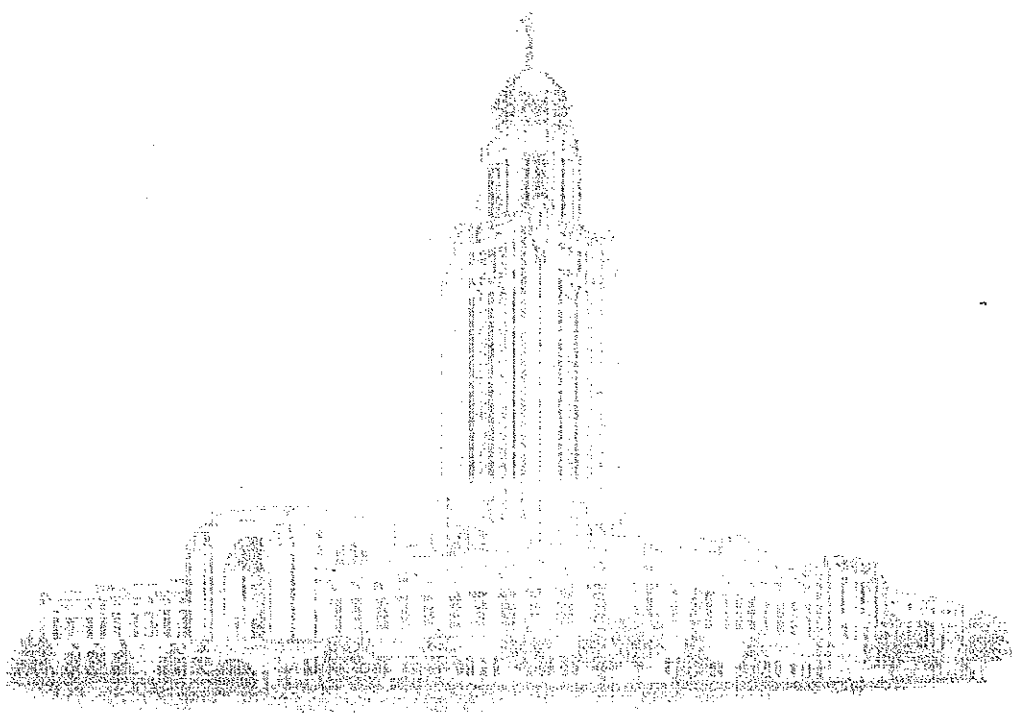
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|                       |  |                                |  |
|-----------------------|--|--------------------------------|--|
| PAGE<br>2 of 2        |  | ORDER DATE<br>11/24/14         |  |
| BUSINESS UNIT<br>9000 |  | BUYER<br>DIANNA GILLILAND (AS) |  |
| VENDOR NUMBER: 502529 |  |                                |  |

**CONTRACT NUMBER**  
 13384 OC

| Line | Description                            | Estimated Quantity | Unit of Measure | Unit Price |
|------|--|--------------------|-----------------|------------|
| 1    | PUBLIC SAFETY COMMUNICATIONS EQUIPMENT | 3,450,000.0000     | \$              | 1.0000     |



*DLB*  
 BUYER INITIALS  
R43566\NISM0051 100508

**PARTICIPATING ADDENDUM**

**Amendment 3**

**WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION  
Public Safety Communications Equipment - Radios  
Administered by the State of Washington (hereinafter "Lead State")**

**MASTER AGREEMENT  
Motorola Solutions Inc.  
Master Agreement No: 02702  
(Hereinafter "Contractor")**

**And**

**State of Nebraska  
(Hereinafter "Participating State/Entity")**

Page 1 of 2

**THIS AMENDMENT** is by and between the State of Nebraska ("Participating State/Entity"), and Motorola Solutions Inc. (Contractor).

**WHEREAS**, the Lead State (Washington) has a Contract with the Contractor identified as No. 02702 to provide public safety communication equipment and support services for currently installed systems. The State has entered into a Participating Addendum with the Contractor identified as 13384 OC.

**WHEREAS**, the terms of the Contract specifically state that the contract may be amended per agreement by both parties. The State of Nebraska wishes to continue to take advantage of existing contract.

**NOW, THEREFORE**, it is agreed by the parties to amend the Contract as follows:

Effective October 30, 2014.

**1. CHANGES:** The purpose of this Amendment 3 is as follows:

- a. Contract term is extended from October 30, 2014 through March 31, 2015.
- b. Section ss. Of the PA will be deleted and replaced by the following:
  - a. **ADMINISTRATIVE FEE /REBATE**  
The Contractor agrees to provide a quarterly administrative fee in the form of a check. The fee will be payable to the State for an amount equal to .74 percent (.74%) of the net sales (net of any returns, credits, or adjustments under this Addendum for the period. The Contractor's WSCA-NASPO pricing to the State shall not be adjusted to offset for the equivalent fee amount. Payments shall be made in accordance with following schedule:

|             |            |
|-------------|------------|
| Period End  | Fee Due    |
| December 31 | January 31 |
| March 31    | April 30   |

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Master Agreement No: 02702  
(Hereinafter "Contractor")**

And

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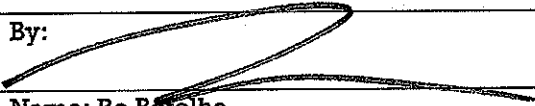

Page 2 of 2

June 30                      July 31  
September 30              October 31

The Contractor agrees to provide a quarterly utilization report, reflecting new sales to the State during the associated fee period. The report shall be in the format developed by the Lead State and as agreed to by the Contractor. The report will be provided in secure electronic format and/or submitted electronically to the State contact listed in the Addendum

Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms. This Addendum applies only in the jurisdiction of the Participating State or Participating Entity which has executed this Addendum.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

|   |  |
|---|--|
| Participating State: State of Nebraska  | Contractor: Motorola Solutions, Inc.   |
| By:  | By:  |
| Name: Bo Botelho  | Name: STEVE ANDREJEK   |
| Title: DAS Division Administrator   | Title: MSSSI VICEPRESIDENT   |
| Date: 11-25-14  | Date: 11-3-14  |



RESOLUTION 2015-11

WHEREAS, the Grand Island Fire Departments current portable radios have been used for the past seven years and served the department well; and

WHEREAS, the radios have now become expensive to maintain and their reliability and safety are in question; and

WHEREAS, replacing the radios will decrease the maintenance cost and increase safety of firefighter, while improving communications and range of transmission.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, to approve the purchase of 25 Motorola XPR7550 portable radios for the Grand Island Fire Department at the cost of \$31,111.25 from State bid with Platte Valley Communications of Grand Island, Nebraska.

- - -

Adopted by the City Council of the City of Grand Island, Nebraska, January 13, 2015.

\_\_\_\_\_  
Jeremy L. Jensen, Mayor

Attest:

\_\_\_\_\_  
RaNae Edwards, City Clerk

|                     |                 |
|---------------------|-----------------|
| Approved as to Form | ☐ _____         |
| January 9, 2015     | ☐ City Attorney |