



City of Grand Island

Tuesday, December 06, 2005

Council Session

Item G6

**#2005-338 - Approving Bid Award for One (1) 2006 Ford E-450
Type III, Class 1 Ambulance**

Staff Contact: Jim Rowell

Council Agenda Memo

From: Terry Leslie, EMS Division Chief
Meeting: December 6, 2005
Subject: Purchase of 2006 Ambulance and optional equipment
Item #'s: G-6
Presenter(s): Terry Leslie, EMS Division Chief

Background

The bid opening for the ambulance and optional equipment was held on November 21, 2005. Two bids were received within the estimated cost with funding provided in previous council action. Midwest Vehicle Professionals, Inc of York NE submitted a bid for \$133,953 without exceptions on the vehicle and; Fireguard, Inc of Omaha NE submitting a bid for \$121,042 with exceptions for the vehicle. The optional equipment bids were for a stair chair with descent control system, airway and medication cases, traction splint, vacuum splints, monitor/defibrillator, tablet PC, knox box key secure, pulse oximeter, and pediatric pulse oximeter sensors.

Discussion

After reviewing the exceptions noted in the bid from Fireguard, Inc it should be noted that we find this bid unacceptable because of the following items: (a) vehicle overall dimensions not according to specifications; (b) not bidding a raised cab roof caused interior and exterior compartment measurements to be different from bid specifications; (c) components and rear threshold are manufactured with thinner material; (d) a radio was not bid as requested in the specifications. For our needs it is important to have equipment uniformly placed in all units and adequate storage for the equipment carried and this unit did not allow this. The bid from Midwest Vehicle Professionals, Inc met all requirements listed in the specifications.

After reviewing the bids on optional equipment it is believed by administration that better item pricing on the requested equipment may be obtained by resubmitting requests for bids or quotes from additional vendors.

The total budget allowed for the purchase of the vehicle and equipment allowed is \$165,000.00 on line number 10022102 85625.

Alternatives

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve the purchase of a 2006 ambulance from Midwest Vehicles Professionals, Inc.
2. Refer the issue to a Committee
3. Postpone the issue to future date
4. Take no action on the issue

Recommendation

City Administration recommends that the Council approve the purchase of the ambulance from Midwest Vehicle Professionals Inc of York NE for \$133,953. City Administration, also, recommends that both bids for optional equipment be denied. Requests for bids on the optional equipment will released at a later date.

Sample Motion

Motion to approve .

Purchasing Division of Legal Department
INTEROFFICE MEMORANDUM



Dale M. Shotkoski, Assistant City Attorney

*Working Together for a
Better Tomorrow, Today*

BID OPENING

BID OPENING DATE: November 21, 2005 at 11:00 a.m.

FOR: 2006 Ford E-450 Type III, Class 1 Ambulance

DEPARTMENT: Fire

ESTIMATE: \$165,000.00

FUND/ACCOUNT: 10022102-85625

PUBLICATION DATE: November 6, 2005

NO. POTENTIAL BIDDERS: 7

SUMMARY

Bidder:	<u>Fire Guard</u> Omaha, NE	<u>MVP</u> York, NE
Bid Security:	Lexon Insurance Co.	Travelers Casualty & Surety
Exceptions:	Noted	None
Bid Price:	\$121,043.00	\$133,953.00

cc: Jim Rowell, Fire Chief
Chris Hoffman, Public Safety Sec.
Dale Shotkoski, Purchasing Agent

Terry Leslie, EMS Division Chief
Gary Greer, City Administrator
Laura Berthelsen, Legal Assistant

P1041

FIREGUARD

Suppliers of Quality Fire Protection Products

4404 S. 76th Circle • OMAHA, NEBRASKA 68127

December 2, 2005

SENT VIA FACSIMILE AND REGULAR MAIL

CITY CLERK
CITY OF GRAND ISLAND
100 EAST FIRST STREET
P.O. BOX 1968
GRAND ISLAND, NE 68802-1968

RE: 2006 Ford E450, Type III Ambulance Bid Clarifications

Dear City Clerk:

On November 30th 2005, I received a phone call from Grand Island Fire EMS Chief Terry Leslie with regards to our bid proposal and optional equipment.

Chief Leslie informed me that the City of Grand Island Fire Department will recommend to the City Council that the bid for a MedTec ambulance from MVP Emergency Vehicles be accepted over the bid from FireGuard, Inc. for a Marque ambulance. Chief Leslie cited the only reason for their recommendation was that the exterior compartment dimensions and the interior cabinetry dimensions proposed by FireGuard and Marque would not accommodate the equipment intended to be stored in the compartments.

Chief Leslie also inquired if FireGuard would be interested in providing some of the Optional Equipment specified in our bid at the prices proposed. Specifically, he asked about four of the items on that list. In response to that question, FireGuard's response is that the prices outlined in our bid proposal were based on us receiving the order for the ambulance and potentially, the optional equipment. Should we receive that order, we would supply any of the items of Optional Equipment we specified at the prices outlined in our bid proposal.

My concern with the recommendation to purchase the ambulance from MedTec based on their specifications and price is two-fold. First, as we understand the prices proposed and the ambulance specified by FireGuard and Marque, the Marque unit is approximately \$12,000.00 less than the one proposed by MedTec. Second, the only reason cited by Chief Leslie for the department's recommendation is the compartment and cabinetry

sizes did meet your specifications. FireGuard and Marque would like to clarify that the Marque unit can be built to the specifications required for the City of Grand Island at no additional charge. Our bid proposal took exception to some of these sizes and after further review, Marque and FireGuard can meet with specifications for these items.

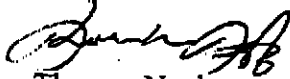
Since the reason for the recommendation to purchase the MedTec unit was based solely on the exception to the compartment and cabinetry dimensions, this no longer appears to be an issue as we will meet those specifications.

I would ask that you forward this clarification to the Fire Department immediately so that they are aware of this clarification. FireGuard did not meet these specifications in our original proposal as we were not aware of the equipment that the department intends to store in these areas. Now that we are aware of that, we wanted to clarify our intent to meet the department's specifications and ask for further consideration to being accepted to provide this unit to the City of Grand Island.

Should the recommendation remain to purchase the other unit from MedTec, FireGuard feels obligated to formally protest this award. We would appreciate receiving formal bid tabulations including ambulance manufacturer name, dealer submitting bid name, bid price and reasons for the decision reached.

If there are additional questions, please contact me.

Sincerely,



Thomas Negley
Apparatus Sales and Service Manager
FireGuard, Inc.

Cc: Tom Goggan, Director of Sales, Marque, Inc.

R E S O L U T I O N 2005-338

WHEREAS, the City of Grand Island invited sealed bids for one 2006, Ford E-450 Type III, Class 1 Ambulance, according to plans and specifications on file with the City Clerk; and

WHEREAS, on November 14, 2005, bids were received, opened and reviewed; and

WHEREAS, Midwest Vehicle Professionals Inc. of York, Nebraska, submitted a bid in accordance with the terms of the advertisement of bids and plans and specifications and all other statutory requirements contained therein, such bid being in the amount of \$133,953; and

WHEREAS, such bid is below the estimate for such vehicle.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that the bid of Midwest Vehicle Professionals Inc. of York, Nebraska, in the amount of \$133,953 for one 2006, Ford E-450 Type III, Class 1 Ambulance is hereby approved as the lowest responsible bid.

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Adopted by the City Council of the City of Grand Island, Nebraska, December 6, 2005.

RaNae Edwards, City Clerk