Item G18

#2002- 60 - Approving Contract for (2) SelfCheck Workstations with Expixtech, Inc.

Through previous City Council approval, the Grand Island Public Library has been contracting with Epixtech (formerly Dynix) since 1993 on a variety of automation system needs, including installation of hardware and software to operate the automated circulation of items. The purchase of a 3M SelfCheck Model 6210 workstation (which allows patrons to do the routine checkout of materials without staff intervention) in 1993 was included in this arrangement.

Since that initial contract, our library received City Council approval for a system enhancement in 1999 due to advanced graphical user interface technologies. An upgrade to the 3M SelfCheck workstation was not done at that time, since their technologies hadn't advanced far enough to justify any enhancement in this area.

With difficulty in obtaining replacement parts for our current workstation, 3M is phasing out maintenance service on this model, and through Epixtech is offering a trade-in incentive. 3M's advanced technology in this area now allows these workstations to check out a variety of items, including videos and CD's, while the 1993 model only allowed the check out of books. And two languages, Spanish and English, are standard with this new technology.

Previously, one selfcheck workstation was sufficient to meet the library's operational needs. In the past two years, however, checkouts have increased 32% (i.e. comparing October 2001- January 2002 with the same time period in 1999/2000). The library has also expanded its audiovisual collections, which now comprise 13% of all checkouts. Two selfcheck workstations are now necessary to operate in the most cost-effective manner and to allow staff to provide other essential services to library patrons while increasing numbers of routine checkouts are handled by the patrons themselves.

Purchasing through Epixtech is recommended because 3M selfcheck workstations are directly linked to Epixtech's database server, purchasing through Epixtech assures the library of consistent maintenance service regardless of the source of the problem, and discounts have been negotiated with Epixtech based on previous purchases.

The library recommends City Council approval of this purchase agreement in the amount of $34,571.00 with Epixtech. This is a budgeted expense in the library's account 44301-85620, which has a current balance of $36,900.

<u>Staff Contact: Steve Fosselman</u>

R E S O L U T I O N   2002-60

WHEREAS, the Grand Island Public Library has contracted with Epixtech (formerly Dynix) since 1993 on a variety of automation system needs, including installation of hardware and software to operate the automated circulation of items; and

WHEREAS, maintenance agreements for the current selfcheck equipment purchased in 1993 are no longer available, replacement parts are difficult to obtain, and as a result, Epixtech is offering a trade-in incentive on such equipment; and

WHEREAS, the purchase of two 3M SelfCheck Model 6210 workstations for the amount of $34,571.00 is recommended; and

WHEREAS, continued use of Epixtech is recommended to assure consistent maintenance with Epixtech equipment that is directly linked to the Epixtech database server.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that the purchase of two 3M SelfCheck Model 6210 workstations at the Grand Island Public Library from Epixtech (formerly Dynix) for the amount of $34,571.00 is hereby approved; and the Mayor is hereby authorized and directed to execute such Purchase Agreement on behalf of the City of Grand Island.

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Adopted by the City Council of the City of Grand Island, Nebraska on February 26, 2002.

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RaNae Edwards, City Clerk

Approved as to Form ? _____
 February 22, 2002   ?   City Attorney