



# City of Grand Island

Tuesday, October 28, 2014

Council Session

## Item G-5

**#2014-320 - Approving the Purchase of Data 911 Mobile Video Systems for the Police Department**

Staff Contact: Steven Lamken

# **Council Agenda Memo**

**From:** Steven Lamken, Police Chief

**Meeting:** October 28, 2014

**Subject:** Purchase of Police Mobile Video System

**Item #'s:** G-5

**Presenter(s):** Steven Lamken, Police Chief

## **Background**

The Police Department mobile video equipment being used in our Patrol fleet is dated and in need of replacement. The Department is experiencing more problems with the current mobile video systems. The Department is proposing to purchase fifteen (15) new mobile video systems, fifteen (15) sync bases and a five year support and maintenance contract for all thirty (30) of the department's mobile video systems from Data 911 for a total cost of \$87,210.00. The fifteen new systems would replace one half of the current systems in use.

The Police Department uses Data 911 mobile video equipment. The Council made Data 911 a sole source vendor for mobile data equipment in 2007. The Police Department has looked at other mobile video systems in preparation for replacing our current equipment. We recommend that the Data 911 equipment be purchased under the sole source resolution.

## **Discussion**

The Police Department has been using Data 911 mobile video systems in our patrol fleet for several years. The equipment has become dated and needs to be replaced. We are experiencing more problems with the older equipment in use. The Department has planned for this update for the past two years. It is our intent to phase in the purchase of new mobile video systems over two fiscal years.

Our current vendor, Data 911 was declared a sole source vendor for mobile video equipment by Council action in 2007. Copy of Resolution 2007-45 is attached. The Department has been satisfied with Data 911. The Department did research possible alternative vendors for the replacement of our current equipment and recommends that we continue to use Data 911 as our sole source vendor. Our reasons for this are:

The Data 911 Verus Solo System Two Camera system with the trade in allowance for our current video system is \$3,995.00 per unit. This cost is comparable to or less than the cost of other vendor systems we reviewed.

Data 911 has provided excellent technical support throughout the years we have used them as a vendor. The Department field tested a mobile video unit similar in price as the Data 911 unit. This is the system that was comparable in price to the Data 911 system. We experienced multiple technical problems with the unit. Our Evidence Unit staff and our City IT support staff made several requests for technical support to the vendor of this unit. Neither the IT staff nor our staff received a response to any request for over four weeks and the unit continued to have significant problems throughout the test period.

The system and equipment for archiving and retrieving video from the new Data 911 systems is compatible with our current equipment and software. We will not need to do anything or incur additional costs to this video evidence system to use the new Data 911 units. We experienced serious problems with the downloading of video from the patrol car into our system and problems with retrieving video from the archived database from the other vendor's unit we field tested. We received no response to requests for technical support regarding these problems.

Our Evidence Unit Technician and the City IT support staff are familiar with the Data 911 system and software. The system is highly reliable and efficient. Both our Evidence Unit and City IT staff support remaining with the Data 911 system.

The Department is proposing to purchase fifteen VXS12002 Verus Solo Systems from Data 911 for \$5,995.00 per unit with a trade in allowance of \$2000.00 each for fifteen of our older Data 911 units for final cost of \$3995.00 per unit or \$59,925.00 total. The Department will also need to purchase fifteen VXA1002 Verus Wired Remote Sync Bases for the fifteen mobile video units. The VXA1002 Sync bases are \$30.00 each for a total cost of \$450.00. The sync bases are required because we use multiple microphone/transmitters that are not dedicated to any specific unit. Shipping is \$585.00 for the new units.

We are also recommending purchasing a five year support and maintenance contract for our Data 911 mobile video system, the software and all of the units in the Patrol fleet. This is a renewal of a maintenance contract we have on our current equipment and software. The cost for the maintenance agreement is \$875.00 per unit. The total cost of the five year support and maintenance agreement is \$26,250.00 for the thirty units in our fleet. The purchase of the support and maintenance agreement also extends the \$2000 per unit trade in agreement on our current units beyond this year. The maintenance agreement will transfer to the new mobile units as they are put into service.

The total cost of the Data 911 contract is \$87,210.00. This includes:

\$ 59,925.00	purchase of fifteen new VXS12002 Verus Solo Systems
\$ 450.00	purchase of fifteen VXA11002 Verus Wired Remote Sync Bases
\$ 26,250.00	purchase of a 5 year support and maintenance renewal contract on the Data 911 system and 30 mobile video units.
<u>\$ 585.00</u>	Shipping
 \$ 87,210.00	 Total

### **Alternatives**

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve
2. Refer the issue to a Committee
3. Postpone the issue to future date
4. Take no action on the issue

### **Recommendation**

City Administration recommends that the Council approve the contract with Data 911 for the purchase of fifteen VXS12002 Verus Solo Systems, fifteen VXA11002 Verus Wired Remote Sync Bases, a renewal of a five year support and maintenance contract on all mobile video units and the Data 911 system and shipping for a cost of \$87,210.00

### **Sample Motion**

Move to approve the contract with Data 911 for the purchase of fifteen VXS12002 Verus Solo Systems, fifteen VXA11002 Verus Wired Remote Sync Bases, a renewal of a five year support and maintenance contract on all mobile video units and the Data 911 system and shipping for a cost of \$87,210.00



2021 Challenger Dr.  
Alameda, Ca. 94501

Quote Number:	102112
Printed Date:	24 Sep 2014
Ship Method:	
Assigned To:	Lisa Dunn

**Invoice to:**

Robert Falldorf  
Grand Island Police Dept (NE)  
111 Public Safety Drive, PO Box 1968  
Grand Island NE 68802  
United States

**Deliver to:**

Robert Falldorf  
Grand Island Police Dept (NE)  
United States

Qty	Part Number	Item Description	Unit Price	Ext Price
15.00	VXS12002	Verus Solo System; Standard Two Camera Package, 900Mhz Wireless Mic, Wired Mic, 36 Month Warranty	\$5,995.0000	\$89,925.00
15	VXA11002	Verus, Wired Remote Sync Base For Transmitter	\$30.0000	\$450.00
15.00	CR99999	Special Package Discount - Trade in on Data911 MDV System	\$-2,000.0000	\$-30,000.00
15.00	SH00005	Shipping - For Product: Video System - Method: Ground	\$39.0000	\$585.00
30.00	ZZ99999	5 Year Support & Maintenance Renewal for Data911 In-Vehicle Digital Video Software (Per Vehicle)	\$875.0000	\$26,250.00

**Subtotal** **\$87,210.00**

Not rated @ 0% \$0.00

**Total** **\$87,210.00**

Paid to date \$0.00

Remit Purchase Order To:

Data911

2021 Challenger Dr.

Alameda, Ca. 94501

sales@data911.com

F: (510) 865-9090

*Pricing subject to prepayment or credit approval*

## RESOLUTION 2007-45

WHEREAS, the Grand Island Police Department fleet vehicles are equipped with mobile data and digital video systems; and

WHEREAS, the City of Grand Island invited bids for four additional mobile data and digital video systems in accordance with bid specifications on file with the Grand Island Police Department; and

WHEREAS, on February 9, 2007, one bid was received from Data911 Mobile Computer Systems of Chesterfield, Missouri; and

WHEREAS, Data911 Systems is the manufacturer of the Data911 mobile data and digital video systems; and

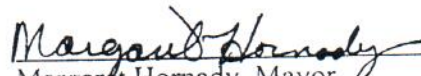
WHEREAS, to streamline the process for future purchases of mobile data and digital video systems, it is requested that Data911 Mobile Computer Systems be designated as the sole source provider for such repair work; and

WHEREAS, that the bid of Data911 Mobile Computer Systems, of Chesterfield, Missouri, in the amount of \$40,856.16 for the purchase of four mobile data systems and mobile digital video systems is hereby approved as the lowest responsible bid.


NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that Data911 Mobile Computer Systems, of Chesterfield, Missouri is hereby designated as the sole source provider for the future purchaser of mobile data systems and mobile digital video systems for the Grand Island Police Department.


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Adopted by the City Council of the City of Grand Island, Nebraska, February 27, 2007.

  
Margaret Hornady, Mayor

Attest:

  
RaNae Edwards, City Clerk

Approved as to Form	<input checked="" type="checkbox"/>	
February 26, 2007	<input checked="" type="checkbox"/>	City Attorney

### Mobile Video Systems Vendor Costs

Digital Ally -	\$3995 per unit.	State contract price. Digital Ally is the unit we field tested. We experienced multiple issues and could not get technical support.
Watchguard -	\$4995 per unit.	Review committee liked Data 911 better than this system.
L3 Digital Video System -	\$5500 per unit.	Review committee liked Data 911 better than this system.

RESOLUTION 2014-320

WHEREAS, the Police Department needs to upgrade their mobile video equipment in the Patrol fleet vehicles; and

WHEREAS, Data 911 was designated as a sole source vendor for such equipment under Resolution 2007-45 by the City Council; and

WHEREAS, the Data 911 Verus Solo standard two camera system with trade in of our current mobile video systems is the same price as the lowest priced competitive vendor; and

WHEREAS, Data 911 mobile video equipment has been reliable, and is compatible with the Police Department's archiving and evidence retrieval software and hardware; and

WHEREAS, the Police Department has received prompt and reliable technical support from Data 911 for several years.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA,

to approve the contract with Data 911 for the purchase of fifteen VXS12002 Verus Solo Systems, fifteen VXA11002 Verus Wired Remote Sync Bases, a renewal of a five year support and maintenance contract on all mobile video units and the Data 911 system and shipping for a cost of \$87,210.00

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Adopted by the City Council of the City of Grand Island, Nebraska, October 28, 2014

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Jay Vavricek, Mayor

Attest:

\_\_\_\_\_  
RaNae Edwards, City Clerk

Approved as to Form	☐ _____
October 24, 2014	☐ City Attorney