



City of Grand Island

Tuesday, July 9, 2013

Council Session

Item G-13

#2013-224 - Approving Bid Award - 2014 Complete Hook Lift Truck with Flatbed (Unit #1565) - Line Division

Staff Contact: Tim Luchsinger, Stacy Nonhof

Council Agenda Memo

From: Timothy Luchsinger, Utilities Director
Stacy Nonhof, City Attorney

Meeting: July 9, 2013

Subject: 2014 Truck – Complete Hook Lift Truck with Flatbed
(Unit #1565)

Item #'s: G-

Presenter(s): Timothy Luchsinger, Utilities Director

Background

The Electric Overhead Division of the Utilities Department has a 1979 Ford F-701B truck offered in trade on a new hook lift truck with flatbed. This truck is used for hauling new material, hauling retired material to the transfer station, and in the winter, it is used to haul snow. The existing vehicle has considerable rusting, exposed cab wiring, and has needed regular repairs to keep it operating. The hook lift design allows several vehicles to share different truck beds and better utilization of the vehicles.

Discussion

Specifications for replacement of Unit #1565 were prepared by Department staff, advertised in accordance with the City Purchasing Code, sent to ten potential bidders, and posted on the City's Web Site. The bids were publically opened on June 26, 2013. Six bids were received as tabulated below. The estimated amount for this replacement vehicle was \$135,000.

Bidder	Base Bid	Trade-in	Net Bid
Nebraska Truck Center, Inc. (Freightliner - Matt Friend Body) Grand Island, NE	\$115,916.00	(\$500.00)	\$115,416.00
Nebraska Truck Center, Inc. (Freightliner – LCL Body) Grand Island NE	\$109,542.00	(\$500.00)	\$109,042.00
Hansen International Truck, Inc. (Freightliner – LCL Body) Grand Island, NE	\$111,096.00	(\$1,000.00)	\$110,096.00

Bidder	Base Bid	Trade-In	Net Bid
Hansen International Truck, Inc. (International – Matt Friend Body) Grand Island, NE	\$117,470.00	(\$1,000.00)	\$116,470.00
Nebraska Peterbilt Peterbilt – LCL Body Grand Island, NE	\$111,520.00	(\$750.00)	\$110,770.00
Nebraska Peterbilt Freightliner – Aspen Body Grand Island, NE	\$118,460.00	(\$1,000.00)	\$117,460.00

The low bid from Nebraska Truck Center had a number of significant exceptions, including: no heavy duty rear axle, no power steering cooler, and no heated mirrors. All other exceptions are minor.

The second low bid from Hansen International had no significant exceptions to the bid.

The third low bid from Nebraska Peterbilt had only one exception of note. It did not provide a radio wiring harness as requested.

Exceptions to the bid from Aspen Equipment are numerous, in addition to being the highest price.

Due to the major exceptions noted from the low bid, it is the staff recommendation to accept the bid of Hansen International as the lowest responsive bid.

The bid from Hansen International Truck, Inc., for the Complete Hook Lift Truck with Flatbed, is the low responsive bid for the replacement unit for the Line Division's Unit #1565. The total base bid is \$111,096.00, less the trade-in of \$1,000.00, for a final price of \$110,096.00.

Alternatives

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve
2. Refer the issue to a Committee
3. Postpone the issue to future date
4. Take no action on the issue

Recommendation

City Administration recommends that the Council approve the purchase of the Complete Hook Lift Truck with Flatbed (Unit #1565) for the Line Division, from Hansen

International Truck, Inc., of Grand Island, Nebraska, in the amount of \$110,096.00, including trade-in.

Sample Motion

Make a motion to approve the purchase of a Complete Hook Lift Truck with Flatbed from Hansen International Truck, Inc., of Grand Island, Nebraska, in the amount of \$110,096.00, including trade-in.





Stacy Nonhof, Purchasing Agent

*Working Together for a
Better Tomorrow, Today*

BID OPENING

BID OPENING DATE: June 26, 2013 at 2:00 p.m.
FOR: 2014 Complete Hook Lift Truck with Flatbed
DEPARTMENT: Utilities
ESTIMATE: \$135,000.00
FUND/ACCOUNT: 520
PUBLICATION DATE: June 18, 2013
NO. POTENTIAL BIDDERS: 10

SUMMARY

Bidder:	<u>Nebraska Truck Center, Inc.</u> Grand Island, NE	<u>Nebraska Truck Center, Inc.</u> Grand Island, NE
Exceptions:	Noted	Noted
Chassis Brand:	Freightliner – Matt Friend Body	Freightliner - LCL Body
Hook System Brand:	Palfinger	Swaplaoder
Bid Price:		
Chassis:	\$ 73,416.00	\$ 73,416.00
Hook System:	\$ 42,500.00	\$ 36,126.00
Total Bid:	\$115,916.00	\$109,542.00
Less Trade-in:	\$ 500.00	\$ 500.00
Total Net Cost:	\$115,416.00	\$109,042.00

Bidder:	<u>Hansen International Truck, Inc.</u> Grand Island, NE	<u>Hansen International Truck, Inc.</u> Grand Island, NE
Exceptions:	Noted	Noted
Chassis Brand:	International - LCL Body	International – Matt Friend Body
Hook System Brand:	Swaplaoder	Palfinger
Bid Price:		
Chassis:	\$ 74,970.00	\$ 74,970.00
Hook System:	\$ 36,126.00	\$ 42,500.00
Total Bid:	\$111,096.00	\$117,470.00
Less Trade-in:	\$ 1,000.00	\$ 1,000.00
Total Net Cost:	\$110,096.00	\$116,470.00

Bidder: Nebraska Peterbilt
Grand Island, NE
Exceptions: Noted
Chassis Brand: Peterbilt – LCL Body
Hook System Brand: Swaploader

Aspen Equipment
Ankeny, IA
Noted
Freightliner – Aspen Body
Swaploader

Bid Price:

Chassis:	<u>\$ 75,394.00</u>	<u>\$ 74,151.00</u>
Hook System:	<u>\$ 36,126.00</u>	<u>\$ 44,309.00</u>
Total Bid:	<u>\$111,520.00</u>	<u>\$118,460.00</u>
Less Trade-in:	<u>\$ 750.00</u>	<u>\$ 1,000.00</u>
Total Net Cost:	<u>\$110,770.00</u>	<u>\$117,460.00</u>

cc: Tim Luchsinger, Utilities Director
Mary Lou Brown, City Administrator
Stacy Nonhof, Purchasing Agent
Bryan Fiala, Electric Line Supt.

Bob Smith, Assist. Utilities Director
Jaye Monter, Finance Director
Pat Gericke, Utilities Admin. Assist.

P1659

RESOLUTION 2013-224

WHEREAS, the City of Grand Island invited sealed bids for a 2014 Complete Hook Lift Truck with Flatbed (Unit #1565), according to plans and specifications on file with the Utilities Department; and

WHEREAS, on June 26, 2013, bids were received, opened and reviewed; and

WHEREAS, Hansen International Truck, Inc., of Grand Island, Nebraska, submitted a bid in accordance with the terms of the advertisement of bids and plans and specifications and all other statutory requirements contained therein, such bid being in the amount of \$110,096.00, including trade-in; and

WHEREAS, the bid of Hansen International Truck, Inc., is less than the estimate for the 2014 Complete Hook Lift Truck with Flatbed.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that the bid of Hansen International Truck, Inc., of Grand Island, Nebraska, in the amount of \$110,096.00, including trade-in, for a 2014 Complete Hook Lift Truck with Flatbed, is hereby approved as the lowest responsive bid.

Adopted by the City Council of the City of Grand Island, Nebraska, July 9, 2013.

Jay Vavricek, Mayor

Attest:

RaNae Edwards, City Clerk

Approved as to Form	☐ _____
July 8, 2013	☐ City Attorney