



City of Grand Island

Tuesday, September 27, 2022

Council Session

Item G-18

#2022-275 - Approving Purchase of Self Contained Breathing Apparatus

Staff Contact: Cory Schmidt, Fire Chief

Council Agenda Memo

From: Cory Schmidt, Fire Chief
Meeting: September 27, 2022
Subject: Self Contained Breathing Apparatus
Presenter(s): Tim Hiemer, Division Chief

Background

The Grand Island Fire Department (GIFD) is one of 10 State of Nebraska MOU hazardous material teams. As a State MOU hazardous material team, the Grand Island Fire Department receives grant funds from the Nebraska Emergency Management Agency (NEMA) to purchase and maintain equipment that is necessary to respond emergencies throughout the state. The current Self Contained Breathing Apparatus (SCBA) are over 15 years old and no longer serviceable.

Discussion

The GIFD recently ordered new MSA SCBAs for the fire apparatus. In order to maintain consistency of equipment, the GIFD requests approval to purchase four (4) MSA SCBAs from Sandry Fire Supply of DeWitt, IA for \$31,832. Sandry Fire Supply is the sole dealer of MSA SCBAs in Nebraska and as such has protected sales territory. The purchase will be fully paid for through a grant provided by NEMA.

Alternatives

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve
2. Refer the issue to a Committee
3. Postpone the issue to future date
4. Take no action on the issue

Recommendation

City Administration recommends that the Council

Sample Motion

Move to approve the purchase of four MSA SCBAs from Sandry Fire Supply in the amount of \$31,832.



MSA Corporate Center
1000 Cranberry Woods Drive
Cranberry Township, PA 16066
800.MSA.2222
www.MSAnet.com

September 16, 2022

Grand Island Fire Department
Fire Administration/City Hall
100 E. First Street
Grand Island, NE 68801

To Whom It May Concern:

Thank you, Grand Island Fire Department for your interest in the MSA product line.

This letter confirms that Sandry Fire Supply is the sole authorized distributor of MSA SCBA and SCBA accessories for the Municipal Fire Service Market for the State of Nebraska. In addition, Sandry Fire Supply is the only CARE certified MSA SCBA Repair Center for the Municipal Fire Service Market for the State of Nebraska.

By way of background, in the fire service / first responder markets, MSA imposes specific requirements upon our distributors, which can result in a small number of distributors authorized to call upon a particular region. We impose these requirements because the equipment we manufacture and sell requires the involvement of partners with special knowledge, training and experience. Accordingly MSA's distributors are obligated to acquire and maintain extensive knowledge, training, and experience necessary to properly educate, assist and service our end user customers before, during and after the sale. MSA's fire service / first responder distributor qualification requirements are likewise intended to ensure the highest possible end user customer experience.

If you desire additional information about MSA, its product lines, or channel partners, please do not hesitate to contact me. Thank you for your interest in our products.

Sincerely,

A handwritten signature in blue ink that reads "Scott McGuire".

Scott McGuire
North American Sales Channels Specialist
Phone: 724-742-8028
Email: scott.mcguire@MSAsafety.com



Quote

EST-013919

Sandry Fire Supply LLC

618 6th Street
DeWitt, Iowa 52742
U.S.A
5636592357

Estimate Date : 08/31/22

Expiry Date : 09/27/22

Reference# : Special pricing- Hazmat packs

Sales person : Chris Rich

Bill To

Grand Island, NE Fire/Ambulance

409 E. Fonner Park Rd.
Grand Island, NE 68801

#	Item & Description	Qty	Rate	Amount
1	msaA89 Sandry Fire Summer Promo: Includes (1) Harness Assembly (ATO), (2) Cylinders(of choice) and (Listed below at zero dollars)	1.00 Each	30,876.00	30,876.00
2	G1FS422MA2C0LHR MSA G1 SCBA -4500 psig, thr remote, chest strap, Metal band, Adj swivel, solid lft sh, continuous, speaker left ch, NO PASS rt sh, rechargeable battery	4.00 Each	0.00	0.00
3	msa10156426-SP(A89) CYL. ASSY, G1, RC, 4500 PSIG, 60MIN,PKG	8.00 EA	0.00	0.00
4	msa10148741-SP Battery Pack, G1, Rechargeable	2.00 Ea	428.00	856.00
5	evEP213-GL-Black EVAC Mask bag- Black	4.00 Each	25.00	100.00
			Sub Total	31,832.00
			Total	\$31,832.00

Notes

Looking forward to earning your business.

Terms & Conditions

Shipping and Handling are not included in the above pricing

RESOLUTION 2022-275

WHEREAS, as one of ten Nebraska MOU hazardous material teams, the Grand Island Fire Department has grant funds available from Nebraska Emergency Management Agency to purchase four (4) self-contained breathing apparatus (SCBA); and

WHEREAS, the Grand Island Fire Department recently ordered MSA SCBAs for use on all fire apparatus; and

WHEREAS, in order to maintain consistency among equipment, MSA was the chosen manufacturer for the SCBAs used by the hazardous material team; and

WHEREAS, Sandry was identified as the sole source of MSA SCBAs in Nebraska and as such has protected sales territory; and

WHEREAS, the Grand Island Fire Department seeks approval to purchase four (4) SCBAs manufactured by MSA and distributed by Sandry Fire Supply of DeWitt, Iowa for a purchase price of \$31,832.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that a purchase order and subsequent payment is authorized for four (4) MSA SCBAs distributed by Sandry Fire Supply of De Witt, Iowa for a purchase price of \$31,832 is hereby approved.

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Adopted by the City Council of the City of Grand Island, Nebraska, September 27, 2022.

Roger G. Steele, Mayor

Attest:

RaNae Edwards, City Clerk

Approved as to Form	☐ _____
September 23, 2022	☐ City Attorney