



# City of Grand Island

Tuesday, July 26, 2022

Council Session

## Item G-7

**#2022-184 - Approving Bid Award for Annual Supply of Road  
Deicing Salt 2022-2023**

Staff Contact: Keith Kurz PE, Interim Public Works Director

# Council Agenda Memo

**From:** Shannon Callahan, Streets Superintendent  
**Meeting:** July 26, 2022  
**Subject:** Approving Bid Award for Annual Supply of Road Deicing Salt 2022-2023  
**Presenter(s):** Keith Kurz PE, Interim Public Works Director

## Background

The City of Grand Island Streets Division uses granular road salt and other granular products to treat icy roadway conditions during the winter months. The salt storage facility, “Salt Dome”, is capable of holding 900 Tons of bulk deicing material. Average annual tonnage of road deicing chemicals used by the City ranges between 1,000 tons and 1,500 tons. The storage facility is filled to maximum capacity after winter and kept as full as possible during the winter months.

In the past, a line item for two (2) separate times of year conditions, off-peak season (May 1-August 1) and peak season (September 1-April 1) would be part of the bid. Due to the weather this winter the salt storage facility is currently full and therefore only prices for peak season were requested.

Another difference in this year’s bid specifications is the addition of a fuel cost adjustment for the delivered salt. Due to current fuel price volatility, adjustments in pricing, both upward and downward, will be required to offset changes in the cost of fuel. The process utilized is in line with the process followed by the Nebraska Department of Transportation on their roadway salt purchase contracts.

## Discussion

Bids were advertised on June 17, 2022 and sent to four (4) potential bidders. Three (3) bids were received and opened on July 6, 2022. Below is the bid award recommendation.

Annual Supply of Road Deicing Chemicals  
Bid Award Recommendation

<b>Deicing Chemical, Condition</b>	<b>Date Range</b>	<b>Vendor</b>	<b>Unit Price</b>
ROAD SALT, PEAK	Sept 1-Apr 30	Blackstrap, Inc. of Neligh, NE	\$55.60 per ton

\*bid price was to be based on fuel cost of \$5.23/gallon.

## **Alternatives**

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve
2. Refer the issue to a Committee
3. Postpone the issue to future date
4. Take no action on the issue

## **Recommendation**

City Administration recommends that the Council approve the purchase of Annual Supply of Road Deicing Salt 2022-2023 according to the bid award recommendation.

## **Sample Motion**

Move to approve the purchase of the Annual Supply of Road Deicing Salt 2022-2023 according to the bid award recommendation.



Stacy Nonhof, Purchasing Agent

*Working Together for a  
Better Tomorrow, Today*

**BID OPENING**

**BID OPENING DATE:** July 6, 2022 at 2:00 p.m.  
**FOR:** Annual Supply of Road Deicing Salt 2022-2023  
**DEPARTMENT:** Public Works  
**ESTIMATE:** \$85.00 per ton  
**FUND/ACCOUNT:** 21033502-85535  
**PUBLICATION DATE:** June 17, 2022  
**NO. POTENTIAL BIDDERS:** 4

**SUMMARY**

<b>Bidder:</b>	<b><u>Blackstrap, Inc.</u></b> Neligh, NE	<b><u>NSG Logistics, LLC</u></b> Gothenburg, NE
<b>Exceptions:</b>	None	None
<b>Bid Price:</b>		
<b>Road Salt, Peak:</b>	<b>\$55.60</b>	<b>\$58.93</b>
<b>Bidder:</b>	<b><u>Central Salt, LLC</u></b> Lyons, KS	
<b>Exceptions:</b>	None	
<b>Bid Price:</b>		
<b>Road Salt, Peak:</b>	<b>\$56.44</b>	

cc: Keith Kurz, Interim Public Works Director  
Jerry Janulewicz, City Administrator  
Stacy Nonhof, Purchasing Agent

Catrina DeLosh, PW Admin. Assist.  
Patrick Brown, Finance Director  
Shannon Callahan, Street Superintendent

**P2381**

RESOLUTION 2022-184

WHEREAS, the City of Grand Island invited sealed bids for furnishing Annual Supply of Road Deicing Salt 2022-2023, according to plans and specifications on file with the Public Works Department; and

WHEREAS, on June 17, 2022 bids were received, opened and reviewed; and,

WHEREAS, three (3) vendors submitted responsible bids within the bid specifications.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that the below bid line items, are hereby approved;

<b>Deicing Chemical, Condition</b>	<b>Date Range</b>	<b>Vendor</b>	<b>Unit Price</b>
ROAD SALT, PEAK	Sept 1-Apr 30	Blackstrap, Inc. of Neligh, NE	\$55.60 per ton

\*bid price was to be based on fuel cost of \$5.23/gallon

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Adopted by the City Council of the City of Grand Island, Nebraska, July 26, 2022.

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Roger G. Steele, Mayor

Attest:

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RaNae Edwards, City Clerk

Approved as to Form    ☒ \_\_\_\_\_  
July 22, 2022            ☒ City Attorney