



# City of Grand Island

Tuesday, April 26, 2022

Council Session

## Item G-15

**#2022-116 - Approving Purchase of Motorola CommandCentral Analytics Software under 5-year Contract for Police Department**

Staff Contact: Robert Falldorf, Police Chief

# Council Agenda Memo

**From:** Robert Falldorf, Police Chief

**Meeting:** April 26, 2022

**Subject:** Purchase of Motorola CommandCentral Analytics Software under 5-year contract.

**Presenter(s):** Robert Falldorf, Police Chief

## Background

The Police Department had been using a crime analytics software module for the past several years called Spillman Analytics through Lexis Nexis. Lexis Nexis has decided to shut down the Spillman Analytics module. Therefore, the Police Department will need to move to a new Spillman Analytics module, now called CommandCentral Investigate with an added feature called CommandCentral Community, which will allow for a more robust on-line reporting product.

## Discussion

The new proposal from Motorola Solutions for CommandCentral Investigate and CommandCentral Community modules for the Police Department includes a 5-year contract at a total 5-year cost of \$45,812.10, billed annually. The expiring Spillman Analytics module price is \$7,599.42 annually. Therefore, we will see an increased cost of \$1,563 per year for the 5-year life of the contract. Currently, the Spillman Analytics module is being paid for through the Hall County Interlocal Agreement and the recommendation is that the Police Department continue to pay for the new proposed Analytics product through the same County Interlocal Agreement. The CommandCentral Investigate and CommandCentral Community modules are offered as a sole source through Motorola Solutions only (See Sole Source letter) so no comparative pricing or competitive bidding was available for this product.

## Alternatives

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve
2. Refer the issue to a Committee

3. Postpone the issue to future date
4. Take no action on the issue

### **Recommendation**

City Administration recommends that the Council approve the purchase of the Motorola Solutions CommandCentral Investigate and CommandCentral Community modules for the Police Department under a 5-year contract at a total price of \$45,812.10, billed annually and paid for through the Hall County Spillman Interlocal Agreement.

### **Sample Motion**

Move to approve the purchase of the Motorola Solutions CommandCentral Investigate and CommandCentral Community modules for the Police Department under a 5-year contract at a total price of \$45,812.10, billed annually and paid for through the Hall County Spillman Interlocal Agreement.



March 15, 2022

Hall County /City of Grand Island  
Stephanie Gosda  
100 East 1st Street  
City of Grand Island, Nebraska, 68801

RE: Sole Source Justification for CommandCentral Investigate and Community

To whom it may concern:

The city of Grand Island currently uses software provided by Motorola Solutions for its public safety operations. The police department plans to supplement this technology with the CommandCentral Investigate Interface with Lexus Nexus Analytics. The requested interface is developed and supported entirely by Motorola Solutions, Inc. As the sole owner and developer of the existing software solution in place at Grand Island PD, and as the sole owner and developer of the requested software and services that are proprietary to Motorola Solutions, it is recognized that there is no substitute vendor or product that can provide the integrated system offered by Motorola Solutions.

Additionally, CommandCentral Community contains proprietary software developed and owned by Motorola. To provide complete software maintenance services for the products, another vendor would need access to Motorola's proprietary software source code. No other vendor has access to Motorola source code and Motorola has not authorized any dealer or other party to obtain such access.

Thank you for your continued support of Motorola. Let us know if we can provide any additional information.

Sincerely,

A handwritten signature in black ink, appearing to read 'Caleb Jenson'.

Caleb Jenson  
Account Sales Executive  
Motorola Solutions, Inc.

**Billing Address:**  
 GRAND ISLAND POLICE  
 111 PUBLIC SAFETY DR  
 GRAND ISLAND, NE 68801  
 US

**Shipping Address:**  
 GRAND ISLAND POLICE  
 111 PUBLIC SAFETY DR  
 GRAND ISLAND, NE 68801  
 US

**Quote Date:**01/25/2022  
**Expiration Date:**04/29/2022  
**Quote Created By:**  
 Caleb Jenson  
 Caleb.Jenson@  
 motorolasolutions.com

**End Customer:**  
 GRAND ISLAND POLICE

**Payment Terms:**30 NET

### Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at [www.motorolasolutions.com/product-terms](http://www.motorolasolutions.com/product-terms).

Line #	Item Number	Description	Qty	Term	Ext. Sale Price
CommandCentral Investigate					
1	SSV00S01965A	COMMANDCENTRAL INVESTIGATE STANDARD	1	5 YEAR	\$27,862.10
CommandCentral Community					
2	PSV00S02644A	COMMUNITY CONSULTING SERVICES	1		\$950.00
3	SSV00S01450B	LEARNER LXP SUBSCRIPTION	86	5 YEAR	\$0.00
4	SSV00S02400A	COMMANDCENTRAL COMMUNITY	1	5 YEAR	\$17,000.00

**Grand Total** **\$45,812.10(USD)**

### Pricing Metric :

Price is indicative of the following -  
 # of Sworn Officers for CommandCentral Investigate - 86  
 # of Sworn Officers for CommandCentral Community - 86



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

## Pricing Summary

	Sale Price	Prorated Price
Upfront Costs for Hardware, Accessories and Implementation (if applicable), plus Subscription Fee	\$9,922.42	\$0.00
Year 2 Subscription Fee	\$8,972.42	\$0.00
Year 3 Subscription Fee	\$8,972.42	\$0.00
Year 4 Subscription Fee	\$8,972.42	\$0.00
Year 5 Subscription Fee	\$8,972.42	\$0.00
Grand Total System Price	\$45,812.10	\$0.00

### Notes:

- Customer affirms that a purchase order or notice to proceed is not required for contract performance or for subsequent years of service, if any, and that sufficient funds have been appropriated in accordance with applicable law. The Customer will pay all invoices as received from Motorola and any changes in scope will be subject to the change order process as described in this Agreement. At the time of execution of this Agreement, the Customer will provide all necessary reference information to include on invoices for payment in accordance with this Agreement
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
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RESOLUTION 2022-116

WHEREAS, the Police Department of the City of Grand Island had been using a crime analytics software module called Spillman Analytics that is expiring and will become obsolete; and

WHEREAS, Spillman Analytics will be replaced by a new crime analytics software called CommandCentral Investigate and CommandCentral Community that the Police Department would like to purchase under a 5-year contract for a total price of \$45,812.10, and

WHEREAS, the purchase will be made through the Hall County Interlocal Agreement, which is where the expiring Spillman Analytics was paid for.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that the purchase of crime analytics software modules for the Police Department called CommandCentral Investigate and CommandCentral Community at a 5-year contracted cost of \$45,812.10 paid through the Hall County Interlocal Agreement is hereby approved.

BE IS FURTHER RESOLVED, that the Mayor is here by authorized and directed to execute such grant on behalf of the City of Grand Island.

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Adopted by the City Council of the City of Grand Island, Nebraska, April 26, 2022.

\_\_\_\_\_  
Roger G. Steele, Mayor

Attest:

\_\_\_\_\_  
RaNae Edwards, City Clerk

Approved as to Form	☒ _____
April 22, 2022	☒ City Attorney