



# City of Grand Island

Tuesday, May 11, 2021

Council Session

## Item G-7

**#2021-110 - Approving Bid Award for Annual Supply of Road  
Deicing Salt 2021-2022**

Staff Contact: John Collins, P.E. - Public Works Director

# **Council Agenda Memo**

**From:** Shannon Callahan, Streets Superintendent

**Meeting:** May 11, 2021

**Subject:** Approving Bid Award for Annual Supply of Road Deicing Salt 2021-2022

**Presenter(s):** John Collins PE, Public Works Director

## **Background**

The City of Grand Island Streets Division uses granular road salt and other granular products to treat icy roadway conditions during the winter months. The salt storage facility, "Salt Dome", is capable of holding 900 Tons of bulk deicing material. Typical annual tonnage of road deicing chemicals used by the City ranges between 1,000 tons and 1,500 tons. The storage facility is filled to maximum capacity after winter and kept as full as possible during the winter months. Currently, the salt storage facility is not full and would require an additional 175 Tons to reach capacity.

Each bid line item was considered and recommended for award separately. These items include two (2) separate times of year conditions, off-peak and peak seasons. Off-Peak pricing is valid between May 1 and August 31; Peak season pricing is valid between September 1 and April 30.

## **Discussion**

Bids were advertised on April 24, 2021 and sent to seven (7) potential bidders. Three (3) bids were received and opened on May 5, 2021. Below is the bid award recommendation.

Annual Supply of Road Deicing Chemicals  
Bid Award Recommendation

<b>Deicing Chemical, Condition</b>	<b>Date Range</b>	<b>Vendor</b>	<b>Unit Price</b>
ROAD SALT, OFF-PEAK	May 1- Aug 31	Blackstrap, Inc. of Neligh, NE	\$52.10 per ton
ROAD SALT, PEAK	Sept 1-Apr 30	NSG Logistics, LLC dba Nebraska Salt & Grain Gothenburg, NE	\$54.68 per ton

## **Alternatives**

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve
2. Refer the issue to a Committee
3. Postpone the issue to future date
4. Take no action on the issue

## **Recommendation**

City Administration recommends that the Council approve the purchase of Annual Supply of Road Deicing Salt 2021-2022 according to the bid award recommendation.

## **Sample Motion**

Move to approve the purchase of the Annual Supply of Road Deicing Salt 2021-2022 according to the bid award recommendation.



Stacy Nonhof, Purchasing Agent

*Working Together for a  
Better Tomorrow, Today*

**BID OPENING**

**BID OPENING DATE:** May 5, 2021 at 2:00 p.m.

**FOR:** Annual Supply of Road Deicing Salt 2021-2022

**DEPARTMENT:** Public Works

**ESTIMATE:** \$75.00 per ton – Off-Peak  
\$85.00 per ton - Peak

**FUND/ACCOUNT:** 21033502-85535

**PUBLICATION DATE:** April 24, 2021

**NO. POTENTIAL BIDDERS:** 7

**SUMMARY**

<b>Bidder:</b>	<b><u>Blackstrap, Inc.</u></b> Neligh, NE	<b><u>NSG Logistics, LLC</u></b> Gothenburg, NE
<b>Exceptions:</b>	None	None
<b>Bid Price:</b>		
Road Salt, Off-Peak:	\$52.10 per ton	\$52.47 per ton
Road Salt, Peak:	\$54.80 per ton	\$54.68 per ton

  

<b>Bidder:</b>	<b><u>Central Salt</u></b> Lyons, KS
<b>Exceptions:</b>	None
<b>Bid Price:</b>	
Road Salt, Off-Peak:	\$54.32 per ton
Road Salt, Peak:	\$54.81 per ton

**Bidder:** **GMCO Corporation**  
**Rifle, CO**

**Exceptions:** **None**

**Bid Price:**

**Road Salt, Off-Peak:** **\$160.00 per ton**

**Road Salt, Peak:** **No Bid**

cc: John Collins, Public Works Director  
Jerry Janulewicz, City Administrator  
Stacy Nonhof, Purchasing Agent

Catrina DeLosh, PW Admin. Assist.  
Patrick Brown, Finance Director  
Shannon Callahan, Street Superintendent

**P2278**

R E S O L U T I O N    2021-110

WHEREAS, the City of Grand Island invited sealed bids for furnishing Annual Supply of Road Deicing Salt 2021-2022, according to plans and specifications on file with the Public Works Department; and

WHEREAS, on May 5, 2021 bids were received, opened and reviewed; and,

WHEREAS, three (3) vendors submitted responsible bids within the bid specifications.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that the below bid line items, are hereby approved;

Deicing Chemical, Condition	Date Range	Vendor	Unit Price
ROAD SALT, OFF-PEAK	May 1- Aug 31	Blackstrap, Inc. of Neligh, NE	\$52.10 per ton
ROAD SALT, PEAK	Sept 1-Apr 30	NSG Logistics, LLC dba Nebraska Salt & Grain Gothenburg, NE	\$54.68 per ton

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Adopted by the City Council of the City of Grand Island, Nebraska, May 11, 2021.

\_\_\_\_\_  
Roger G. Steele, Mayor

Attest:

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Jill Granere, Deputy City Clerk

Approved as to Form	▣ _____
May 7, 2021	▣ City Attorney