



City of Grand Island

Tuesday, September 8, 2020

Council Session

Item G-11

#2020-215 - Approving Designation of Sole Source Provider for Landustrie Screw Pumps and Parts for the Wastewater Treatment Plant of the Public Works Department

Staff Contact: John Collins, P.E. - Public Works Director

Council Agenda Memo

From: Jon Menough PE, Wastewater Treatment Plant Engineer

Meeting: September 8, 2020

Subject: Approving Designation of Sole Source Provider for Landustrie Screw Pumps and Parts for the Wastewater Treatment Plant of the Public Works Department

Presenter(s): John Collins PE, Public Works Director

Background

A replacement bearing is needed for one (1) of the three (3) screw pumps at the Wastewater Treatment Plant, as it has failed. The screw pumps are responsible for pumping wastewater into the aeration basin as part of the treatment process.

Two (2) pumps need to be operational at all times to ensure capacity during rain events. As these bearings are all the same age and have similar run times a spare will also be ordered to prevent any downtime at the plant. There is a lead time of about four (4) weeks from receipt of order, as these bearings are custom made and not kept in stock.

Discussion

Staff is requesting that Epic International, Inc. be designated as the sole source provider for Landustrie screw pumps and parts, as they are the sole source supplier for the United States. Landustrie screw pumps and parts are the only ones compatible with our existing pumps.

The request at this time is to purchase two (2) bearings, at an individual cost of \$15,010.00, resulting in a total purchase of \$30,020.00.

Alternatives

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve
2. Refer the issue to a Committee
3. Postpone the issue to future date

4. Take no action on the issue

Recommendation

City Administration recommends that the Council pass a resolution designating Epic International, Inc. as the sole source provider for Landustrie screw pumps and parts.

Sample Motion

Move to approve the resolution as submitted.

RESOLUTION 2020-215

WHEREAS, a replacement bearing is needed for one (1) of the three (3) screw pumps at the Wastewater Treatment Plant, as it has failed; and

WHEREAS, the screw pumps are responsible for pumping wastewater into the aeration basin as part of the treatment process; and

WHEREAS, these bearing are all the same age and have similar run times a spare will also be ordered to prevent any down time at the plant, as these bearings are custom made and not kept in stock, with a lead time of about four (4) weeks from receipt of order.; and

WHEREAS, Epic International, Inc. of Ashland, Virginia is the sole source supplier for all Landustrie screw pumps and parts in the United States; and

WHEREAS, it is recommended that Epic International, Inc. of Ashland, Virginia be designated as the sole source provider for Landustrie screw pumps and parts; and

WHEREAS, the request is to purchase two (2) bearings, at an individual cost of \$15,010.00, resulting in a total purchase of \$30,020.00.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that Epic International, Inc. of Ashland Virginia is hereby designated as the sole source provider.

BE IT FURTHER RESOLVED, that the purchase of two (2) bearings, at an individual cost of \$15,010.00, resulting in a total purchase of \$30,020.00 is hereby approved.

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Adopted by the City Council of the City of Grand Island, Nebraska, September 8, 2020.

Mike Paulick, Council President

Attest:

Aaron Schmid, Acting City Clerk

Approved as to Form	☐ _____
October 23, 2020	☐ City Attorney

EPIC INTERNATIONAL, Inc.

10993 Richardson Road □ Ashland, Virginia 23005 □ Phone: 804-798-3939 □ Fax: 804-798-9175
Web Site: www.epicintl.com □ e-mail: try@epicintl.com

August 19, 2020

City of Grand Island
3013 E. Swift Road
Grand Island, NE 68801

Attn: Mr. John Rundle
Plant Maintenance Supervisor

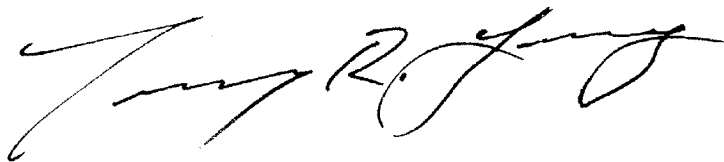
Re : EPIC Sole-Source Letter for Landustrie Screw Pumps and Parts

Dear Mr. Rundle,

This Letter is Certification and Confirmation that *EPIC INTERNATIONAL, INC.* is the Sole Source supplier for all Landustrie Screw Pumps and associated Parts in the United States.

Please contact us should there be any questions and whenever we may be of additional service and assistance.

Very truly yours,



Tracy R. Young
President
EPIC INTERNATIONAL, INC.

Environmental Products for Innovative Conservation

EPIC INTERNATIONAL, Inc.

10993 Richardson Road Ashland, Virginia 23005 Phone: 804-798-3939 Fax: 804-798-9175

E-mail: try@epicintl.com web site: epicintl.com



FAX TRANSMITTAL

Attention	:	Mr. John Rundle		
Subject	:	Special ECO-FRIENDLY Lower Bearing-Shaft Assembly		
Date	:	August 6, 2020		
Telephone #	:	303-390-5480	# Pages	: 1

Dear Mr. Rundle,

As requested, we are please to quote the following Special Landustrie Screw Pump Lower Bearing Assembly.

A) Equipment:

One (1) Special, 30 °, Fully Self Aligning, Oil Lubricated, 160 mm ECO-FRIENDLY Lower Bearing Assembly complete with the following components.

- New Monolithic Ductile Cast Iron Shaft-Shaft Flange
- New High-Strength Flange Hardware: Bolts & Washers
- Full Factory Painting
- Assembly of all components and packing for shipment.
- Sectional Drawing & Parts List
- Installation Instructions

B) Pricing & Terms:

FoB Factory, USD \$ 15,010.00

Prices exclude all State, County, or local Sales, Use or other Taxes. All taxes are by others. Installation is by others. EPIC is always available for guidance and assistance.

Price validity is 30 days from Bid Date

Payment Terms are Net 30.

C) Clarifications:

- The existing Base & Anchors are expected to be re-used
- The existing Adaptor Flange is expected to be re-used

D) Estimated Ex-Works Production Schedule:

Four (4) Weeks after receipt of the Order

E) Approximate-Estimated Shipping Dimensions and Weight:

35" x 25" x 30" at 375# →425 #

F) Shipping:

Shipping charges will be Pre-Paid and Added.

Your support is deeply appreciated. Please let us know whenever we may be of additional assistance and when we may enter this special equipment into production.

Thank you and best regards,
Tracy Young
EPIC INTERNATIONAL, Inc