



# City of Grand Island

Tuesday, February 26, 2019

Council Session

## Item G-18

**#2019-79 - Approving Purchase of One (1) Utility Vehicle for the Wastewater Division of the Public Works Department**

Staff Contact: John Collins, P.E. - Public Works Director

# **Council Agenda Memo**

**From:** Jon Menough PE, Wastewater Treatment Plant Engineer

**Meeting:** February 26, 2019

**Subject:** Approving Purchase of One (1) Utility Vehicle for the Wastewater Division of the Public Works Department

**Presenter(s):** John Collins PE, Public Works Director

## **Background**

The Wastewater Division of the Public Works Department currently has one (1) 2014 Bobcat 3400 and wishes to trade it in towards the purchase of one (1) John Deere Utility Vehicle. Such transaction will allow more efficiency when working within the Wastewater Treatment Plant, as well as lowering fleet operations cost and capitalizing on the value of the used equipment.

## **Discussion**

Utilizing the Houston-Galveston Area Council (HGAC) buying group, which was approved by City Council via Resolution No. 2013-193, Wastewater staff is able to trade one (1) 2014 Bobcat 3400 to Landmark Implement of Shelton, Nebraska towards the purchase of one (1) new John Deere Utility Vehicle. The equipment to be traded in has had a yearly average maintenance/repair cost of \$3,000.00 the last five (5) years, and is emitting high levels of carbon monoxide when in use. The new utility vehicle has better exterior lighting, thus making for a safer work environment for the plant employees, and also has the capability of mounting a snow blade to aid in snow removal around the plant. Wastewater staff also uses the utility vehicle as a replacement for pickups in the transportation and hauling of tools and equipment within the plant.

Trade-In Equipment	Trade-In Allowance
2014 Bobcat 3400	\$5,500.00
<b><i>Total Trade-In Allowance =</i></b>	
	<b><i>\$5,500.00</i></b>



New Equipment	Purchase Price
2019 John Deere XUV835R	\$25,758.11
<b><i>Total New Equipment Cost =</i></b>	
	<b><i>\$25,758.11</i></b>



After the trade in of the used equipment the net purchase price is \$20,258.11 for the Wastewater Division to acquire one (1) utility vehicle. Such purchase was budgeted for in Fiscal Year 2018/2019.

### **Alternatives**

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve
2. Refer the issue to a Committee
3. Postpone the issue to future date
4. Take no action on the issue

### **Recommendation**

City Administration recommends that the Council approve such trade-in and purchase of with Landmark Implement of Shelton, Nebraska in the net amount of \$20,258.11 for the Wastewater Division.

### **Sample Motion**

Move to approve the resolution.

Quote Id: 18894613

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**ALL PURCHASE ORDERS MUST BE MADE OUT  
TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT  
TO DELIVERING DEALER:**

Landmark Implement, Inc.  
323 East Hwy 30  
Shelton, NE 68876  
308-647-6811  
shelton@landmarkimp.com

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Prepared For:

**Grand Island Waste Water Plant Pollution Control Plant**



**Proposal For:**

**Delivering Dealer:**

Rob Skiles

Landmark Implement, Inc.  
323 East Hwy 30  
Shelton, NE 68876

shelton@landmarkimp.com

**Quote Prepared By:**

Rob Skiles  
robskiles@landmarkimp.com

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Date: 31 January 2019

Offer Expires: 02 March 2019

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**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

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Landmark Implement, Inc.  
323 East Hwy 30  
Shelton, NE 68876  
308-647-6811  
shelton@landmarkimp.com

**Quote Summary**
**Prepared For:**

Grand Island Waste Water Plant Pollution Control Plant  
Po Box 1968  
Grand Island, NE 68802  
Business: 308-385-5430

**Delivering Dealer:**

**Landmark Implement, Inc.**  
Rob Skiles  
323 East Hwy 30  
Shelton, NE 68876  
Phone: 308-647-6811  
robskiles@landmarkimp.com

*This Equipment was Delivered by Landmark Implement to the customers address*

**Quote ID:** 18894613

**Created On:** 31 January 2019

**Last Modified On:** 01 February 2019

**Expiration Date:** 02 March 2019

*This Equipment was picked up by the customer from the Landmark Location*

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE XUV835R (MY19)	\$ 29,430.71	\$ 25,758.11 X	1 =	\$ 25,758.11

**Contract:** TX HGAC GR01-18 (PG 64 CG 70)

**Price Effective Date:** January 31, 2019

**Equipment Total** **\$ 25,758.11**

Trade In Summary	Qty	Each	Extended
2014 BOBCAT 3400	1	\$ 5,500.00	\$ 5,500.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 5,500.00

**Trade In Total** **\$ 5,500.00**

\* Includes Fees and Non-contract items

**Quote Summary**

Equipment Total	\$ 25,758.11
Trade In	\$ (5,500.00)
SubTotal	<b>\$ 20,258.11</b>
Est. Service Agreement Tax	\$ 0.00
Total	\$ 20,258.11
Down Payment	(0.00)

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

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**ALL PURCHASE ORDERS MUST BE MADE OUT  
TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

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308-647-6811  
shelton@landmarkimp.com

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Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 20,258.11</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

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## Selling Equipment



Quote Id: 18894613      Customer Name: GRAND ISLAND WASTE WATER PLANT POLLUTION  
CONTROL PLANT

**ALL PURCHASE ORDERS MUST BE MADE OUT  
TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT  
TO DELIVERING DEALER:**

Landmark Implement, Inc.  
323 East Hwy 30  
Shelton, NE 68876  
308-647-6811  
shelton@landmarkimp.com

### JOHN DEERE XUV835R (MY19)

Contract: TX HGAC GR01-18 (PG 64 CG 70)

Price Effective Date: January 31, 2019

Suggested List \*

\$ 29,430.71

Selling Price \*

\$ 25,758.11

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
5742M	XUV835R (MY19)	1	\$ 24,929.00	12.50	\$ 3,116.13	\$ 21,812.87	\$ 21,812.87
<b>Standard Options - Per Unit</b>							
001A	US/Canada	1	\$ 0.00	12.50	\$ 0.00	\$ 0.00	\$ 0.00
0505	Build To Order	1	\$ 0.00	12.50	\$ 0.00	\$ 0.00	\$ 0.00
1008	Yellow Alloy Wheels Maxxis Bighorn Radial Tires	1	\$ 862.00	12.50	\$ 107.75	\$ 754.25	\$ 754.25
2032	Split Bench Seat - Tan	1	\$ 0.00	12.50	\$ 0.00	\$ 0.00	\$ 0.00
2500	Green and Yellow	1	\$ 0.00	12.50	\$ 0.00	\$ 0.00	\$ 0.00
3003	Cargo Box with Spray In Liner, Brake, and Tail Lights	1	\$ 0.00	12.50	\$ 0.00	\$ 0.00	\$ 0.00
3101	Cargo Box Power Lift	1	\$ 849.00	12.50	\$ 106.13	\$ 742.87	\$ 742.87
4024	OSR - Cab Doors	1	\$ 0.00	12.50	\$ 0.00	\$ 0.00	\$ 0.00
4036	Green Roof	1	\$ 0.00	12.50	\$ 0.00	\$ 0.00	\$ 0.00
4155	Rear Bumper with Rear Cargo Box Fender Guards	1	\$ 437.00	12.50	\$ 54.63	\$ 382.37	\$ 382.37
4205	Front Brush Guard with Extensions	1	\$ 428.00	12.50	\$ 53.50	\$ 374.50	\$ 374.50
6349	Less Winch	1	\$ 0.00	12.50	\$ 0.00	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>			<b>\$ 2,576.00</b>		<b>\$ 322.01</b>	<b>\$ 2,253.99</b>	<b>\$ 2,253.99</b>
<b>Dealer Attachments/Non-Contract/Open Market</b>							
BM24726	Backup Alarm	1	\$ 112.36	12.50	\$ 14.04	\$ 98.32	\$ 98.32
BM25863	CV Guards - front & rear	1	\$ 251.46	12.50	\$ 31.43	\$ 220.03	\$ 220.03
BM26129	Cargo Box Fender Guard	1	\$ 209.71	12.50	\$ 26.21	\$ 183.50	\$ 183.50
BUC10247	Front Fender Guard	1	\$ 228.99	12.50	\$ 28.62	\$ 200.37	\$ 200.37
BUC10604	Hydraulic Blade and Winch Harness Kit	1	\$ 69.56	12.50	\$ 8.70	\$ 60.87	\$ 60.87
BM26391	Horn Kit	1	\$ 23.54	12.50	\$ 2.94	\$ 20.60	\$ 20.60
BM26215	LED Driving Lights (2 Lights)	1	\$ 359.51	12.50	\$ 44.94	\$ 314.57	\$ 314.57
BM26216	LED Work Lights (2 Lights)	1	\$ 359.51	12.50	\$ 44.94	\$ 314.57	\$ 314.57

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**JOHN DEERE**

# Selling Equipment

**Quote Id:** 18894613    **Customer Name:** GRAND ISLAND WASTE WATER PLANT POLLUTION

CONTROL PLANT

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**Landmark Implement, Inc.  
323 East Hwy 30  
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shelton@landmarkimp.com

BUC10310 Side Mirrors (open station & cab doors)	1	\$ 177.61	12.50	\$ 22.20	\$ 155.41	\$ 155.41
BUC10608 Front Turn Signal Light Kit	1	\$ 83.46	12.50	\$ 10.43	\$ 73.03	\$ 73.03
<b>Dealer Attachments Total</b>		<b>\$ 1,875.71</b>		<b>\$ 234.46</b>	<b>\$ 1,641.27</b>	<b>\$ 1,641.27</b>
<b>Value Added Services Total</b>		<b>\$ 0.00</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Other Charges</b>						
Freight	1	\$ 50.00			\$ 50.00	\$ 50.00
<b>Other Charges Total</b>		<b>\$ 50.00</b>			<b>\$ 50.00</b>	<b>\$ 50.00</b>
<b>Suggested Price</b>						<b>\$ 25,758.13</b>
<b>Total Selling Price</b>		<b>\$ 29,430.71</b>		<b>\$ 3,672.60</b>	<b>\$ 25,758.11</b>	<b>\$ 25,758.13</b>

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## Trade-in

**Quote Id:** 18894613**Customer Name:** GRAND ISLAND WASTE WATER PLANT POLLUTION  
CONTROL PLANT**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580;  
DUNS#: 60-7690989

**2014 BOBCAT 3400****Machine Details**

Description	Net Trade Value
2014 BOBCAT 3400	\$ 5,500.00

**Your Trade In Description****Additional Options**

Hour Meter Reading	960
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<b>Total</b>	<b>\$ 5,500.00</b>
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R E S O L U T I O N    2019-79

WHEREAS, the Wastewater Division of the Public Works Department currently has one (1) 2014 Bobcat 3400 and wishes to trade it in towards the purchase of one (1) John Deere Utility Vehicle; and

WHEREAS, through the Houston-Galveston Area Council (HGAC) buying group such Bobcat 3400 can be traded towards the requested purchase, which will allow for more efficiency when working within the Wastewater Treatment Plant, as well as lowering fleet operation costs and capitalizing on the value of the used equipment, equipment summary follows:

Trade-In Equipment	Trade-In Allowance
2014 Bobcat 3400	\$5,5000.00
<b><i>Total Trade-In Allowance =</i></b>	
	<b><i>\$5,500.00</i></b>

New Equipment	Purchase Price
2019 John Deere XUV835R	\$25,758.11
<b><i>Total New Equipment Cost =</i></b>	
	<b><i>\$25,758.11</i></b>

WHEREAS, after trade in of the current equipment there will be a balance due Landmark Implement of Shelton, Nebraska of \$20,258.11 from the Wastewater Division.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that the trade-in and purchase of equipment with Landmark Implement of Shelton, Nebraska in the net amount of \$20,258.11 for the Wastewater Division is hereby approved.

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Adopted by the City Council of the City of Grand Island, Nebraska, February 26, 2019.

\_\_\_\_\_  
Roger G. Steele, Mayor

Attest:

\_\_\_\_\_  
RaNae Edwards, City Clerk

Approved as to Form <input type="checkbox"/> _____ March 8, 2019 <input type="checkbox"/> City Attorney
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