



City of Grand Island

Tuesday, February 12, 2019

Council Session

Item G-17

#2019-57 - Approving Purchase of Spillman Software Modules

Staff Contact: Cory Schmidt, Fire Chief

Council Agenda Memo

From: Cory Schmidt, Fire Chief
Meeting: February 12, 2019
Subject: Spillman Software Modules
Presenter(s): Tim Hiemer, Division Chief

Background

The Grand Island Fire Department (GIFD), in cooperation with the Communications Center, had planned to upgrade the fire station alerting system to provide for a quicker dispatch of emergency personnel. In order for the new station alerting system to work properly, the Computer Aided Dispatch (CAD) software must also be upgraded. Two modules must be purchased to allow for this upgrade.

Discussion

The Communications Center utilizes Spillman Technologies for their CAD software; therefore Spillman is sole source per Resolution 2012-355 and any upgrades must be purchased from Spillman. The two modules are, Flex CAD2CAD Interface which allows dispatch information to move to the station alerting system. The second module is Response Plans that will allow the system to choose the unit that can respond the quickest and what units that are already assigned to calls. The total price for both modules is \$30,017.14. The cost of this upgrade is included in the capital budget for both the GIFD and the Communications Center.

Alternatives

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve
2. Refer the issue to a Committee
3. Postpone the issue to future date
4. Take no action on the issue

Recommendation

City Administration recommends that the Council approve the purchase of the software modules from Spillman Technologies.

Sample Motion

Move to approve the purchase of the Flex CAD2CAD Interface and Response Plan modules from Spillman Technologies of Salt Lake City, Utah in the amount of \$30,017.14.

January 23, 2019

To Whom It May Concern:

Grand Island Fire Department currently uses Computer Aided Dispatch (CAD) software and Records Management System (RMS) provided by Spillman Technologies, Inc., a Motorola Solutions Company for its public safety operations. Grand Island Fire Department plans to add to this technology with a Spillman Response Plans and CAD-2-CAD Software. The requested system is developed and supported entirely by Spillman Technologies, resulting in a fully integrated system that will allow CAD and RMS to utilize a unified database with system-wide information access. As the sole owner and developer of the requested software and services that are proprietary to Spillman, it is recognized that there is no substitute vendor or product that can provide the integrated system offered by Spillman.

Spillman Technologies is the single source provider for all requested Spillman products and services. Specifically, the requested software is developed by the Spillman Product Development Division, and all training for Spillman software is provided by the Spillman Customer Education Department. The installation and implementation of the software products are provided by the Spillman Installation Department and the Client Services Department. Maintenance and support for the Spillman software is provided by the Spillman Technical Support Department. All said products and services are provided through Spillman Technologies.

Please call me if I can be of further assistance. My contact information is:
800.860.8026, ext. 1633, (Cell) 801.902.1633 or by e-mail: skycler.king@motorolasolutions.com.

Sincerely,
Skyeler King
Account Sales Executive

Quote and Purchase Addendum

| | | | |
|-------------------|------------------|---------------|--------------|
| Quoted Date: | January 10, 2019 | Quote Number: | 190110 |
| Quote Expiration: | April 10, 2019 | Prepared By: | Skyeler King |

Services Included

- **First-year Maintenance** – For the specific module(s) listed in this document, all upgrades and live phone support services are included for the entire first year.
- **Project Management and Installation** – Spillman Technologies will assign a Flex Project Manager as the agency’s single point of contact. This individual will coordinate Spillman's expert installation and training staff as needed to ensure a smooth upgrade transition.

Included in Quote

- Flex CAD2CAD Interface
This interface will be used to facilitate integration with the US Digital Phoenix G2 Alarm System

Package Quote

\$13,301.43

Future Maintenance

- Future maintenance is estimated for your planning purposes and is not included in this purchase.
- 2nd-year maintenance will begin 12 months from production implementation.

2nd-year Maintenance Total: \$1,185.09

The Customer’s signature below constitutes its agreement to purchase the licenses, products and/or services according to the terms quoted by Spillman Technologies within this document. This document shall serve as an addendum to the Purchase Agreement previously entered into between the Customer and Spillman Technologies. The terms and conditions of the Purchase Agreement, as well as the related License Agreement and Support Agreement, shall apply to the items quoted herein.

 Grand Island Fire Department
 Customer Name

 Authorized Signature

 Date

 Print Name and Title

4625 LAKE PARK BLVD., SALT LAKE CITY, UT, 84120 | TOLL-FREE: 800.860.8026 | FAX: 801.902.1210

Quote and Purchase Addendum

| | | | |
|-------------------|------------------|---------------|--------------|
| Quoted Date: | January 10, 2019 | Quote Number: | 190110 |
| Quote Expiration: | April 10, 2019 | Prepared By: | Skyeler King |

Services Included

- **First-year Maintenance** – For the specific module(s) listed in this document, all upgrades and live phone support services are included for the entire first year.
- **Project Management and Installation** – Spillman Technologies will assign a Flex Project Manager as the agency’s single point of contact. This individual will coordinate Spillman's expert installation and training staff as needed to ensure a smooth upgrade transition.

Included in Quote

- Response Plans
On-site training included

Package Quote

\$16,715.71

Future Maintenance

- Future maintenance is estimated for your planning purposes and is not included in this purchase.
- 2nd-year maintenance will begin 12 months from production implementation.

2nd-year Maintenance Total: \$1,793.07

The Customer’s signature below constitutes its agreement to purchase the licenses, products and/or services according to the terms quoted by Spillman Technologies within this document. This document shall serve as an addendum to the Purchase Agreement previously entered into between the Customer and Spillman Technologies. The terms and conditions of the Purchase Agreement, as well as the related License Agreement and Support Agreement, shall apply to the items quoted herein.

Grand Island Fire Department

 Customer Name

 Authorized Signature

 Date

 Print Name and Title

4625 LAKE PARK BLVD., SALT LAKE CITY, UT, 84120 | TOLL-FREE: 800.860.8026 | FAX: 801.902.1210

RESOLUTION 2019-57

WHEREAS, The Grand Island Fire Department and the Communications Center has planned and was budgeted funds to upgrade the station alerting system; and

WHEREAS, the 911 Center uses Spillman Technologies for their Computer Aided Dispatch software; and

WHEREAS, Spillman Technologies has provided a quote of \$30,017.14 for the Flex CAD2CAD Interface and the Response Plan software modules, and

WHEREAS, Spillman Technologies software is proprietary per Resolution 2012-355, and

WHEREAS, Spillman Technology is a sole source vendor and Flex CAD2CAD Interface and Response Plan is the only software that will work with the Computer Aided Dispatch System.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that the purchase of Flex CAD2CAD Interface and Response Plan software modules from Spillman Technologies Inc. of Salt Lake City, Utah for \$30,017.14 is hereby approved.

- - -

Adopted by the City Council of the City of Grand Island, Nebraska, February 12, 2019.

Roger G. Steele, Mayor

Attest:

RaNae Edwards, City Clerk

| | |
|---------------------|-----------------|
| Approved as to Form | ☒ _____ |
| February 8, 2019 | ☒ City Attorney |