



# City of Grand Island

Tuesday, June 13, 2017

Council Session

## Item G-18

**#2017-172 - Approving Purchase of Hydraulic Rescue Equipment  
from Hiemen Fire Equipment**

Staff Contact: Cory Schmidt, Fire Chief

# **Council Agenda Memo**

**From:** Fire Chief Cory Schmidt  
**Meeting:** June 13, 2017  
**Subject:** Hydraulic rescue tools  
**Presenter(s):** Cory Schmidt and Tim Hiemer

## **Background**

The use of high tension steel in vehicle manufacturing has become very common. As a result of the change in vehicle design many of the older extrication tools are unable to meet the challenges fire departments face. The Grand Island Fire Department (GIFD) requested and was authorized by Council \$40,000.00 in FY 2016-17 to replace their ageing hydraulic rescue equipment.

## **Discussion**

GIFD administration coordinated four vendors to conduct a hands-on demonstration of hydraulic rescue tools. The various products were tested by GIFD personnel. The designated committee chose the Genesis brand of rescue equipment. The Genesis equipment is available through the HGAC buying group which meets City purchasing requirements. The bid price of the Genesis rescue equipment is \$28,830.00. In addition to the equipment available through the HGAC, a telescoping ram made by Genesis is also requested. The price of the ram is \$8,887.00. The telescoping ram is not available through the HGAC buying group because it is a relatively new product. The ram is proprietary to the other equipment and is designed to be used with the Genesis system. Hieman Fire Equipment is the sole source vendor of the Genesis brand in Nebraska. Total price of the requested hydraulic rescue tools including the telescoping ram is \$37,717.00.

## **Alternatives**

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve
2. Refer the issue to a Committee
3. Postpone the issue to future date
4. Take no action on the issue

### **Recommendation**

City Administration recommends that the Council approve the purchase of the Genesis hydraulic rescue equipment from Hieman Fire Equipment for \$37,717.00.

### **Sample Motion**

Move to approve the purchase of the Genesis rescue equipment from Hieman Fire Equipment in the amount of \$37,717.00.



# EMC

**FIRE**

To whom it may concern,

This letter has been written to show that Heiman Fire Equipment is the only company authorized dealer to sell Genesis Rescue Tools in Nebraska.

Any attempt to sell our equipment from a non-authorized company will be disregarded and cancelled at the time of the order.

If you have any questions or concerns regarding this letter please feel free to contact me at your convenience. I would like to thank you for your time and interest in Genesis Extrication Tools and Products.

Sincerely,

Bill Halleran,

Regional Sales Manager- Iowa and Nebraska  
Equipment Management Company- Genesis Rescue Systems

**CONTRACT PRICING WORKSHEET**  
For Catalog & Price Sheet Type Purchases**Contract No.:**

EEO8-15

**Date Prepared:**

5/31/2017

***This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.***

<b>Buying Agency:</b>	Grand Island Fire Department	<b>Contractor:</b>	Equipment Management Company
<b>Contact Person:</b>	Tim Hiemer, Fire Operations Division Chief	<b>Prepared By:</b>	Kristine Gillson
<b>Phone:</b>	308-385-5311	<b>Phone:</b>	815-467-8762
<b>Fax:</b>		<b>Fax:</b>	815-467-8763
<b>Email:</b>	timhi@grand-island.com	<b>Email:</b>	kristineg@emcfire.com

<b>Catalog / Price Sheet Name:</b>	Genesis
<b>General Description of Product:</b>	Rescue Tools

**A. Catalog / Price Sheet Items being purchased - Itemize Below - Attach Additional Sheet If Necessary**

Quan	Description	Unit Pr	Total
1	CAI - Genesis C236 Nxtgen Cutter 2.0 Battery Operated	8766	8766
1	#132 ART.107.779.1 Genesis S53 Spreader 2.0 Battery Operated	8685	8685
1	EAL - Genesis 21-36 Ram 2.0 Battery Operated	6655	6655
1	#129 ART.105.848.2 7" eForce Ram Extension	281	281
1	#130 ART.383.857.9 10" eForce Ram Extension	321	321
1	#131 ART.106.244.2 12" eForce Ram Extension	346	346
1	#122 ART.110.100.0Y e-Pack E28 13 AH LIPO Kit, Yellow	971	971
1	#83 ART..MB231.C C213/C236 Cutter Mounting Bracket	199	199
1	#75 ART.106.042.6 110 VAC Adapter	808	808
1	#127 ART.MBGGEN.S53 Mounting Bracket for S53	199	199
			0
			0

**Total From Other Sheets, If Any:****Subtotal A:**

27231

**B. Unpublished Options, Accessory or Service Items - Itemize Below - Attach Additional Sheet If Necessary**

(Note: Unpublished Items are any which were not submitted and priced in contractor's bid.)

Quan	Description	Unit Pr	Total
2	ART.107.598.3 C236 Nxtgen Insert Only	244	488
1	ART.011.130.2 Angled V-Head for eForce, Threaded	333	333
1	ART.011.130.4 Angled V-Head for eForce, Slip Fit	333	333
3	ART.105.375.5 5amp Batteries	0	0

**Total From Other Sheets, If Any:****Subtotal B:**

1154

**Check:** Total cost of Unpublished Options (B) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).**For this transaction the percentage is:**

4%

**C. Other Allowances, Discounts, Trade-Ins, Freight, Make Ready or Miscellaneous Charges**

<b>Freight</b>	445
<b>Subtotal C:</b>	445

**Delivery Date:** 45 DAYS ARO**D. Total Purchase Price (A+B+C):**

28830

RESOLUTION 2017-172

WHEREAS, the Grand Island Fire Department was authorized by Council \$40,000.00 in FY 2016-17 for the purchase of hydraulic rescue equipment; and

WHEREAS, Genesis rescue equipment was the chosen brand by a fire department committee and; and

WHEREAS, the Genesis rescue equipment with the telescoping ram has a total cost of \$37,717.00; and

WHEREAS, Hiemen Fire Equipment is the sole source vendor in Nebraska for Genesis rescue equipment.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, move to approve the purchase of the Genesis rescue equipment from Heiman Fire Equipment at a cost of \$37,717.00.

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Adopted by the City Council of the City of Grand Island, Nebraska, June 13, 2017.

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Jeremy L. Jensen, Mayor

Attest:

\_\_\_\_\_  
RaNae Edwards, City Clerk

Approved as to Form	▣ _____
June 9, 2017	▣ City Attorney