



# City of Grand Island

Tuesday, October 25, 2016

Council Session

## Item G-12

### **#2016-264 - Approving Bid Award for Portable Fire Training Tower and Burn Room**

Staff Contact: Cory Schmidt, Fire Chief

# Council Agenda Memo

**From:** Cory Schmidt, Fire Chief  
**Meeting:** October 25, 2016  
**Subject:** Training Tower Purchase  
**Presenter(s):** Tim Hiemer, Division Chief

## Background

On May 20, 2016 the Grand Island Fire Department was awarded a Department of Homeland Security grant in the amount of \$533,364, plus the local match of \$53,336 for a total of \$586,700. In the 2016-17 fire department capital budget, \$633,364 was requested and approved for a training tower and improvement to the land where the tower would be placed. No grant funds, either federal money or local match, can be used for the land improvement.

Requests for Proposal (RFP) were issued, received and opened on July 20, 2016, and evaluated.

The RFP to be awarded pending City Council approval amounts to \$585,127. The City's portion would be \$53,193.36.

## Discussion

The RFP listed six (6) criteria that would constitute the scoring matrix. The six (6) criteria were: Price, Warranty, Quality of materials, Flexibility of design, Understanding scope of work, and Qualifications and experience. Scores ranged from 79 to 277, with 66 points separating the top two scores. All proposals were evaluated and scored using aforementioned criteria by the design committee. Although WHP Training Towers did not have the lowest price of the four proposals, WHP out scored all others proposals in quality, warranty, flexibility of design, and qualification and experience. WHP's design allows for the interior configuration to be easily changed, allowing for multiple training scenarios. Due to the flexibility of the training tower compared to the other proposals it is recommended to purchase the training tower from WHP for \$585,127.

## Alternatives

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Move to approve
2. Refer the issue to a Committee
3. Postpone the issue to future date
4. Take no action on the issue

### **Recommendation**

City Administration recommends that Council approve the Resolution to purchase and assembly the training tower at Fire Station One for \$585,127.

### **Sample Motion**

Move to approve the resolution to purchase the training tower manufactured by WHP and assemble the tower at Fire Station One for the cost of \$585,127.



Stacy Nonhof, Purchasing Agent

*Working Together for a  
Better Tomorrow, Today*

**REQUEST FOR PROPOSAL  
FOR  
PORTABLE FIRE TRAINING TOWER AND BURN ROOM**

**RFP DUE DATE:** July 20, 2016 at 4:00 p.m.  
**DEPARTMENT:** Fire  
**PUBLICATION DATE:** June 21, 2016  
**NO. POTENTIAL BIDDERS:** 5

**SUMMARY OF PROPOSALS RECEIVED**

**Fireblast Global**  
Corona, CA

**Kirila Fire Training Facilities**  
Brookfield, OH

**WHP Trainingtowers**  
Overland Park, KS

**American Fire Training Systems**  
Lemont, IL

cc: Cory Schmidt, Fire Chief  
Marlan Ferguson, City Administrator  
Stacy Nonhof, Purchasing Agent

Tim Hiemer, Division Chief  
Renae Griffiths, Finance Director

**P1896**

RESOLUTION 2016-264

WHEREAS, the Grand Island Fire Department was awarded a grant from the Department of Homeland Security for the purchase of a fire training tower; and

WHEREAS, Requests for Proposals (RFP) were issued, opened and rated; and

WHEREAS, WHP's proposal was chosen based on the grading matrix.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, move to approve the purchase of the fire training tower from WHP of Overland Park, Kansas in the amount of \$585,127.

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Adopted by the City Council of the City of Grand Island, Nebraska, October 25, 2016.

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Jeremy L. Jensen, Mayor

Attest:

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RaNae Edwards, City Clerk

Approved as to Form	☒ _____
October 21, 2016	☒ City Attorney