



City of Grand Island

Tuesday, June 14, 2016

Council Session

Item G-24

#2016-147 - Approving Microsoft Licensing Enterprise Agreement

Staff Contact: Renae Griffiths, Finance Director

Council Agenda Memo

From: Renae Griffiths, Finance Director

Meeting: June 14, 2016

Subject: Approving Microsoft Licensing Enterprise Agreement

Presenter(s): Renae Griffiths, Finance Director

Background

In 1997, the City of Grand Island installed a network at City Hall and made the determination to standardize the organization with Microsoft products. On June 11, 2013, Council adopted Resolution 2013-174 approving an agreement for Microsoft software license renewals for a 3 year period ending June 30, 2016. The end of this term necessitates that a contract renewal be completed.

This three year agreement provides licensing for Microsoft products installed on desktops, laptops and servers owned by the City of Grand Island with the exception of the Public Library. The Public Library is entitled to special Microsoft pricing through TechSoup, a 501(c)(3) nonprofit that provides donated and discounted products and services to nonprofits, charities, and public libraries.

The types of licenses included in this agreement are Windows operating systems, Office Professional, Windows Servers, Exchange Email Server licenses, and Core Client Access licenses. This agreement also includes Software Assurance benefits, which allow upgrades to the highest version release available throughout the term of the agreement.

Discussion

Based on the number of users/desktops for the State of Nebraska pool, the City of Grand Island receives the lowest software pricing available for the proposed Microsoft Enterprise Agreement currently held by En Pointe Technologies Sales Inc., 18701 S. Figueroa St, Gardena, CA 90248, a Nebraska State Contract reseller. This agreement is for a term of 36 months beginning July 1, 2016 through June 30, 2019 and is payable in three annual installments of \$93,927.60 for a total of \$281,782.80. There is also a required annual true-up order for additions/changes since the initial order or last true-up order. The final true-up cost for the contract ending June 2016 is \$9,230.52. The Microsoft Licensing agreement costs are included in the Information Technology Division budget.

Alternatives

It appears that the Council has the following alternatives concerning the issue at hand. The Council may:

1. Approve the three year Enterprise Agreement of Microsoft licenses.
2. Disapprove or deny the agreement.
3. Modify the Resolution to meet the wishes of the Council.

Recommendation

City Administration recommends that the Council approve the new three year Microsoft licensing agreement for \$281,782.80, payable in three installments of \$93,927.60 and an annual true-up order each June to cover added licenses.

Sample Motion

Move to approve the three-year Microsoft Licensing Agreement with En Pointe Technologies Sales Inc. in the amount of \$281,782.80 and required annual true-up orders each June.

RESOLUTION 2016-147

WHEREAS, the Information Technology Division of the Finance Department continually works on maintaining the City's computer network, computer hardware, software, etc.; and

WHEREAS, due to the number of computer users and devices, and the constant need for computer upgrades, it is imperative to consistently maintain the entire city network system; and

WHEREAS, on June 11, 2013 by Resolution 2013-174, the City Council of the City of Grand Island authorized the Information Technology Division of the Finance Department to renew software license agreements which include a three-year term expiring June 30, 2016; and

WHEREAS, the City of Grand Island can utilize the State of Nebraska negotiated pricing to renew the Enterprise Agreement for a period of three years expiring June 30, 2019; and

WHEREAS, the Enterprise agreements have been reviewed and approved by the City Attorney's office.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COUNCIL OF THE CITY OF GRAND ISLAND, NEBRASKA, that the software three-year Microsoft Enterprise Agreement to En Pointe Technologies Sales Inc. a Nebraska State Contract reseller at a cost of \$281,782.80 to be paid in three annual installments of \$93,927.60 plus any annual true-up order that accounts for changes since the initial order or last order is hereby approved.

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Adopted by the City Council of the City of Grand Island, Nebraska, June 14, 2016.

Jeremy L. Jensen, Mayor

Attest:

RaNae Edwards, City Clerk

Approved as to Form	☒ _____
June 10, 2016	☒ City Attorney